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# The Ontario Economy 1978-1987

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#### PREFACE

This is an update of the study by D.K. Foot, J.E. Pesando, J.A. Sawyer, and J.W.L. Winder, *The Ontario Economy*, 1977 - 1987 (Toronto: Ontario Economic Council, 1977). Changes in the short-run economic outlook and in the likely scenario of energy investments made it desirable to update the study. The reader should, however, refer to the original study for a full description of the methodology used.

As in the previous study, the projections were done at the Institute for Policy Analysis of the University of Toronto using the TRACE econometric model of the Canadian economy and various satellite models developed at the Institute and described in the earlier study. Computations were done using the facilities of the University of Toronto Computer Centre.

The authors would like to thank Les Cseh and George Ugray for programming assistance, Gerry Wall for research assistance, and Ann Jones and Lorelle Triolo for secretarial assistance. David Foot and an anonymous reader read the manuscript and the authors express their appreciation for their helpful comments.

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# TABLE OF CONTENTS

			Page
1.	Trends and Poli	icies	1
2.	The National Ec		15
3.	Industrial Outp	out and Employment ungan	57
	Appendix 3.1	Method of Projecting Real Provincial Product and Employment by Industry	103
4.	Ontario Governm by J.W.L.	ment Revenue and Expenditure Winder	121
	Appendix 4.1	Methodology of Projecting Ontario Government Revenue and Expenditure	141
	Appendix 4.2	Some Notes on the 1976-77 Fiscal Year	145
	Bibliography		148

# DETAILED TABLE OF CONTENTS

			raye
1.	TRENDS	S AND POLICIES	1
	1.1	Introduction	1
		Economic Trends	3
		Capital Markets and Government Budgets	
	1.4	Policies	10
2.	THE NA	ATIONAL ECONOMY	15
	2.1	Introduction	15
	2.1		17
	(. • <b>L</b>	2.2.1 Government Fiscal and Monetary Policy	17
		2.2.2 The External Environment	17
		2.2.3 Population and Immigration	18
		2.2.4 Energy	18
		2.2.5 Unemployment and the Structure of Labour Markets	19
		2.2.6 Agriculture	21
	2 2	2.2.7 The Political Environment The Short-Run Outlook	21 23
	2.4		31
	2.5	Some Additional Solutions	40
		2.5.1 Devaluation of the Canadian Dollar	41
		2.5.2 Increased Exports	42
		2.5.3 Increased Capital Inflow	43
		2.5.4 Improved Labour Market Structure	44
		2.5.5 Increased Investment	45
		2.5.6 Personal Income Tax Reduction 2.5.7 Sales Tax Reduction	45 46
		2.5.8 Government Expenditure Increase	46
		2.5.9 Increased Money Supply	47
3.	LSIIUNI	TRIAL OUTPUT AND EMPLOYMENT	57
•	11(000)	TAINE GOTT OF AND EIN EOTHERT	37
	3.1	The Industry-Ontario Model; A Brief Description	57
	3.2		59
	3.3		
		Reference Solution \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\	63
		3.3.1 Pattern of Final Expenditure: National Industrial Projections	63
		3.3.2 Ontario Real Product and Employment	70
		3.3.3 Ontario Labour Force and Unemployment Rate	85
	3.4	The Additional Solutions	87
		3.4.1 Devaluation of the Canadian Dollar	88
		3.4.2 Increased Exports	88
		3.4.3 Increased Capital Inflows	89
		3.4.4 Improved Labour Market Structure	95

# DETAILED TABLE OF CONTENTS

						Page
		3.4.5 3.4.6 3.4.7 3.4.8 3.4.9	Personal Sales Tax Governmen	Reduction	k Reduction n ture Increase	95 100 101 101 101
		Appendix 3.1		Introduct Introduct Procedure A3.2.1 A3.2.2 A3.2.3	Obtaining National Real Domestic Product by Industry National Employment by Industry Ontario Product and Employment Projections Impact Table and Limitations	103 103 103 104 109 110 111 116 118
4.	ONTARIO	O GOVERNME	ENT REVENU	JE AND EXP	ENDITURE	121
	4.1 4.2 4.3 4.4 4.5 4.6	The Rever The Exper Implicat	Backgrour nue Project nditure Project ions for N al Solution Effect or Effect or Requireme	ctions rojections Net Cash Re ons n Total Oni n Total Oni n Ontario ( ents n Ontario (	Projections  equirements  tario Government Revenue tario Government Expenditure Government Net Cash  EPF Payments from the Federal	121 123 123 131 133 135 135 135
		Appendice 4.1	Methodolo Revenue a	and Expend	jecting Ontario Government iture 1976-77 Fiscal Year	141 145

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# Chapter One

# TRENDS AND POLICIES

### 1.1 INTRODUCTION

The objective of the earlier study by Foot, Pesando, Sawyer, and Winder (1977) was to draw attention to some problems which may confront the Ontario economy over the decade 1977-87 if certain economic trends continue. In the year since that study was done there have been changes in the economic climate -- energy investments, inflation and unemployment rates, foreign exchange rates, for example -- so that an update of the earlier study seemed advisable. There are, however, no major changes affecting the earlier study of population and labour force and capital markets. The reader is referred to Chapters 3 and 4 of the earlier study for a discussion of these topics.

The present study updates the projections for the national economy and the projections of Ontario output and employment and Ontario Government revenue and expenditure. The methodology is similar to that of the previous study and the reader is referred to that volume for a discussion of the methodology.

It must be emphasized that the projections in the study are *conditional* projections, not forecasts. An improved version of the TRACE model (Mark IV E) was used to translate a set of assumptions concerning the economic environment and economic policy into a projection of the national economy to 1987. Updated (1971) input-output matrices and productivity projections were then used to translate the aggregate demand projections into industrial distributions of output and

<sup>1</sup> This version of the model is described in Institute for Policy Analysis (1977).

Table 1.1

REFERENCE PROJECTIONS: THE NATIONAL ECONOMY<sup>a</sup>

Annual Average Growth Rate

(per cent)	1967 From 1972 From 1977 From 1982 972 to 1977 to 1987 This Economic Study Council of Canadab	3.9 5.2 4.6 5.3 5.4 3.9	3.1 3.9 4.	3.1 5.0 5.5 4.	6.5 5.5 4.	10.4 6.3 6.6 6.9	8.6 5.9 6.6 6.	4.5 3.3 3.1 3.	1.4 1.3 1.2	3.3 2.1 2.1	2.9 2.4	Annual Average	<u>-72</u> <u>1973-77</u> <u>1983-87</u>	6.6 7.5 8.2 6.1 59 -1.92 -3.12 -0.86 -0.47 13 -2.98 -5.99 -6.26 -12.42	
	From 1967 to 1972	Real gross national product 5.3	government expenditure on goods and services	יין אמת כמדי במי במי במי במי במי במי במי במי במי במ	1 imports	ce index of GNP	ce index of personal expenditure	l disposable income per person		force	mployment		1968-72	trate (per cen (all levels) su ount of balance	

The data for 1967-77 are historical; for 1978-87 they are model projections. Economic Council of Canada (1977a, 1977b).

<sup>&</sup>quot;Real" means in constant dollars.

National accounts basis.

employment. Ontario share coefficients were then applied to derive Ontario industrial distributions. A model of Ontario government revenues and expenditures originally developed by David Foot (1977) uses projections of national variables from the TRACE model to project Ontario government revenues and expenditures. To emphasize the conditional nature of the projections and the sensitivity of the reference (or basic) solution of the model to alternative assumptions, nine additional solutions of the models were done and the results of these sensitivity experiments are reported at the end of each chapter.

### 1.2 ECONOMIC TRENDS

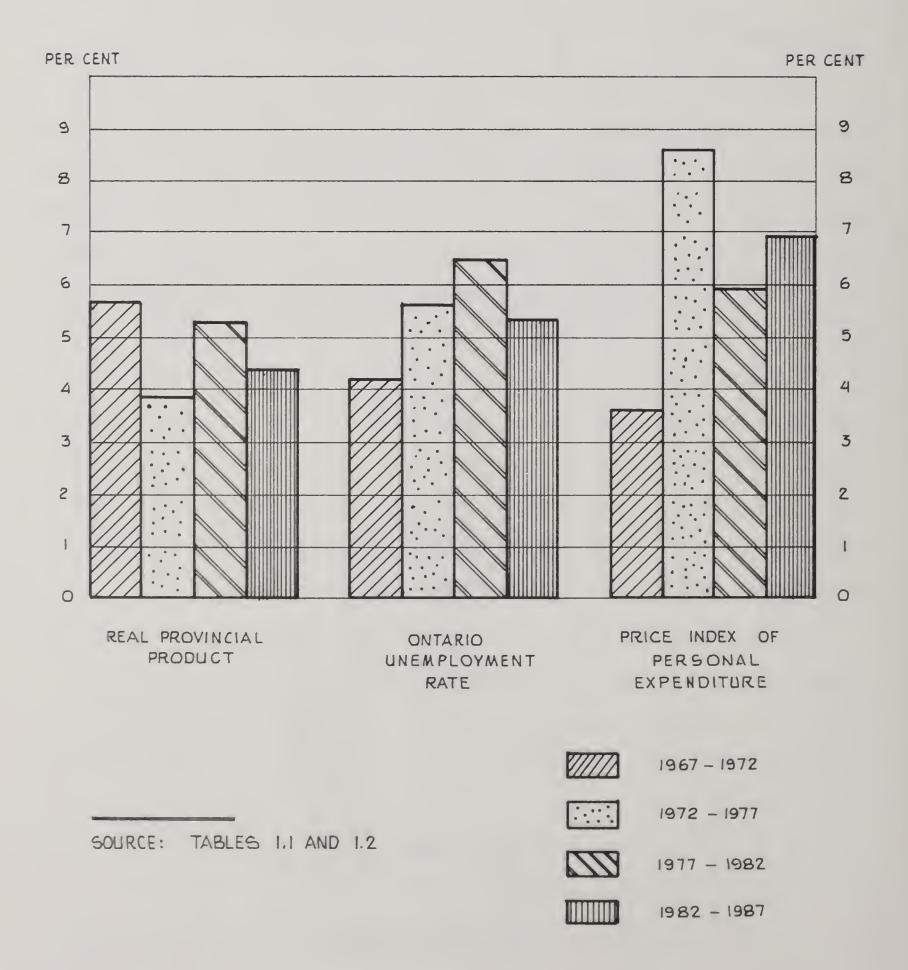
The reference solution for the national economy is one that assumes no change in government monetary and fiscal policy. A specific set of assumptions concerning the world economic environment is incorporated into it. (These assumptions are spelled out in more detail in Chapter Two). The energy investment assumptions are a blend of the "high-price" and "low-price" scenarios described in the earlier study which were based on projections of the Canada Department of Energy, Mines, and Resources (1976). The early years of the projection resemble the high-price scenario while the later years resemble the low-price scenario. That is, in the later years, there is more reliance on electric power and imported petroleum than in the original high-price energy projection. The current reference solution also has a lower foreign exchange rate than in the earlier study. Other significant differences in the assumptions are a higher rate of growth in world trade and more restraint in government expenditures.

The scenario that results from the reference solution (see Table 1.1 and Chapter Two) is one in which unemployment is slow to fall to the six per cent level. As is explained more fully in Chapter Two, at the present time any reduction below that level can probably only be achieved by policies which improve the operation of labour markets -- that is, by policies to improve the flow of information or by policies to improve the job skills of those seeking work or to increase their geographical mobility.

Inflation rates tend to remain near current levels in the reference solu-

# CHART 1.1

# ONTARIO UNEMPLOYMENT RATE AND ANNUAL AVERAGE GROWTH RATE OF REAL PROVINCIAL PRODUCT AND PRICE INDEX OF PERSONAL EXPENDITURE.



tion. This reflects partly the assumption that inflation rates in the rest of the world will not fall markedly and partly the result that as the Canadian economy moves (in the solution) to higher utilization rates in the 1980s there is increased pressure on wages and prices in labour and product markets. Further monetary restraint could reduce this inflationary pressure, but possibly at the cost of reducing investment and preventing the unemployment rate from falling.

Personal disposable income per person continues to rise throughout the projection period (although at a slightly lower rate) so that the material standard of living continues to increase. It should be kept in mind that the slow-down in the rate of growth of real GNP and consumption in the 1980s is attributable mainly to the slowdown in the rate of growth of the population and labour force (see Chapter Three of the earlier study).

Similar projections, although with somewhat different results, have been made by the Economic Council of Canada (1977a) for the period 1978-82. For comparative purposes, the average rates of growth for this period are also shown in Table 1.1. Although there are compositional differences, the general trend is the same in the two studies.

The extent that the total output and employment projections for Ontario (see Chart 1.1) behave differently from those for the national economy reflects differences in the proportions in which industries are represented in the national economy and in Ontario. For example, petroleum and gas wells are virtually non-existent in Ontario while they are large, relative to the size of other industry, in Alberta. On the other hand, manufacturing is a much larger proportion of the total in Ontario than in the rest of the economy.

A general feature of the industrial projections is an increasing proportion of employment in the service sector of the economy. This reflects the facts that demand for the products of this sector is increasing and technological change and improving productivity tend to occur more widely in goods-producing industries. (Increasingly, however, technology is becoming more important in the communications, finance, and other service industries). The implication is that increasingly the economy must look to the service industries to absorb the growing labour force.

Table 1.2

REFERENCE PROJECTIONS: THE ONTARIO ECONOMY a

		Annual Average Growth Rate (per cent)	Growth Rate ent)	
	From 1967 to 1972	From 1972 to 1977	From 1977 to 1982	From 1982 to 1987
Real provincial product <sup>b</sup>	5.7	3.8	5.3	4.4
Population	7.8	1.6	1.4	1.4
Labour force	3.6	3.5	2.2	2.0
Employment	3.2	3.1	2.4	2.1
Government revenue	16.0	14.1	11.11	10.6
Government expenditure	15.9	14.1	12.8	13.3
		Annual Average	verage	
	1968-72	1973-77	1978-82	1983-87
Unemployment rate (per cent)	4.2	5.6	6.5	5.3
Government net cash requirements (\$ billion)	0.2	1.26	2.94	8.35

The data for 1967-77 are historical; for 1978-87 they are model projections. This series has been calculated at factor cost in 1971 dollars at the Institute for Policy Analysis.

This does not mean that Canada will not have a strong manufacturing sector. It simply means that, given productivity trends, this sector will not absorb much of the future growth of the labour force.

# 1.3 CAPITAL MARKETS AND GOVERNMENT BUDGETS

Two aspects of financial flows deserve particular comment in the current study: (1) the problem of financing business capital formation, and (2) net cash requirements of the Government of Ontario.

Table 1.3 summarizes business and government fixed capital formation over the past and future decade. (More details on the projections can be found in Tables 2.2 and 2.3). It is a national income accounting truism that in any period of time total saving from all sources (including capital consumption allowances) will equal the amount of domestic gross capital formation. This statistical relation obscures, however, the problem of channelling the funds available from saving into the hands of those making the capital expenditures. of financial intermediaries is crucial and smooth functioning capital markets are essential. The projections indicate no major shifts in sources of funds or in investment patterns. There may be, however, more reliance on foreign financing if the energy investment scenario unfolds as envisaged in the reference solution. A tendency towards higher petroleum imports in the later years of the projection would require either larger capital inflows (as shown in the reference solution) or a significantly lower foreign exchange rate than the one in the reference solution.

With respect to Government of Ontario revenues and expenditures, it should be emphasized that the projections indicate what revenues and expenditures would be if past relationships between variables continue to hold and if the national economy reference solution is realized, assuming no changes in tax rates. Apart from changes in tax rates, revenues are determined by incomes, sales, and other economic variables.

<sup>1</sup> Another study of this problem is contained in Peters (1977).

CAPITAL FORMATION AND ITS FINANCING AS A PERCENTAGE OF GROSS NATIONAL PRODUCT: CANADAª (per cent)

	1968-72	1973-77	1978-82	1983-87
Industrial capital	12.6	13.9	14.1	14.8
Residential construction	4.8	5.3	4.8	4.9
Social capital <sup>b</sup>	4.4	3.6	3.5	3.6
Total gross fixed capital formation	21.8	22.8	22.4	23.3
Financing <sup>C</sup> :				
Personal saving	4.3	5.7	4.1	2.9
Government saving <sup>d</sup>	4.6	2.5	2.3	3.2
Capital inflow from abroad <sup>e</sup>	-0.2	1.8	2.0	2.4
Corporate retained earnings and business capital consumption allowances	12.9	12.8	13.5	13.6

are historical; for 1978-87 they are TRACE model projections. The data for 1967-77

Government fixed capital formation plus the investment of private non-commercial institutions.

May not add to total capital formation because of omission of inventory change and residual error of estimate.

d Including government capital consumption allowances.

e Including change in official international reserves:

Expenditures, on the other hand, are to a large extent directly determined by the Government although in the short run it may be difficult to make large decreases without severely disrupting established government programs. The projections of government expenditure indicate what these expenditures would be if existing programs continue to be related to growing community incomes and other variables. The equations do not, therefore, capture the current restraint on government expenditure.

A basic question raised by the projections is: can the dramatic slowdown in the rate of government expenditure be sustained so that the budget could be balanced in fiscal year 1981? The projections indicate that this would require a substantial departure from historically evolving trends. Can restraint be maintained or will the pressures for expenditure burst the recently imposed bonds? It might be pointed out in this context that the indexation of the personal income tax schedule has been an important and useful device for restraining government expenditure since it restricted the tendency for revenues, and hence expenditure, to grow as a result of inflation.

A second question relating to the government budget is whether the budget should be balanced. The desirability of restraint in government expenditure should not be confused with this second question. Insofar as the economy is operating below potential, stimulation is required. The Economic Council of Canada (1977a) has argued that tax cuts are a desirable way to achieve this stimulus and to move the economy towards full employment. Although it is our view that more emphasis should be placed on business investment, the general view that in an economy that is below potential government deficits are desirable merits support. The goal of a balanced budget should be coupled with a plan to achieve full employment.

The previous study (Foot,  $et\ \alpha l$ ., 1977, Chapter Four) drew attention to what may be the most significant development in capital markets which will affect the Government of Ontario -- the marked reduction in the flow of funds available

This point is recognized by the Government of Ontario. See *Ontario Budget* 1977, Budget Paper C, p. 10.

from the Canada Pension Plan and other superannuation funds. For the past ten years, Ontario has relied almost exclusively on borrowing from these non-public sources to meet its cash requirements. In view of the apparent importance to the Province of maintaining its high credit rating, and thus ensuring its access to the United States capital market, the input of financing considerations into taxation and/or expenditure decisions will undoubtedly assume greater importance in Because of the interdependence of the borrowing requirements of the years ahead. the Province and Ontario Hydro, planned capital expenditures of Ontario Hydro may also be adjusted in response to the tightening financing constraints. If contribution rates to the Canada Pension Plan were to be increased, some of the pressure emanating from the reduced flow of non-public funds would be postponed, but not eliminated. The likelihood that the contribution rates to the Canada Pension Plan will be increased in the near future has been reduced in light of the recent recommendation of its Advisory Committee that the Plan be funded on a "pay-as-yougo" basis. Consequently there is likely to be continued pressure on provincial taxation and/or expenditure decisions over the next decade resulting from the reduced flow of non-public funds from the capital markets.

#### 1.4 POLICIES

The broad picture which emerges from this study is one in which both unemployment and inflation may continue at what are considered high rates by historical standards. The high unemployment rate may, however, be deceptive in that the major cause of unemployment may be structural problems in labour markets, not a gross insufficiency of aggregate demand. It is important to recognize that although approximately eight per cent of the Canadian labour force is unemployed at the present time, three quarters of this unemployment may be due to structural problems such as (1) inadequate flows of information between potential employers and job seekers concerning the type and location of job vacancies, (2) the mismatching of the training of job seekers with the skills required for the vacant

See the references on page 20 and *Ontario Budget 1977*, Budget Paper A which estimates the "full employment norm" for Ontario in 1977 to be 5.3 per cent.

jobs, (3) the mismatching of the location of job seekers and the location of job vacancies, and (4) the incentive system to obtain jobs and remain employed, given the Unemployment Insurance Act. Hence, labour markets are currently much tighter than the eight per cent unemployment rates indicates.

A two-fold attack on the economic problems of unemployment and inflation would be to improve the functioning of labour markets and to maintain fiscal restraint and a moderate rate of growth in the money supply. Policies which reduce business uncertainties and are conducive to an expansion of business capital expenditures (including energy investments) are, in the long run, likely to be most effective in increasing aggregate demand while at the same time also increasing potential output and reducing price pressures in product markets. Improvements in the structure of labour markets will also increase potential output and reduce wage pressures in labour markets. If these policies are not sufficient to bring about full employment, then reductions in sales or income taxes should be considered. It is hoped that the series of model solutions and their results presented at the end of each chapter will be of use in helping policy makers arrive at a suitable set of policies for both the Canadian and Ontario economies.

A critical factor in determining the future course of both economies is the supply of energy. Movement of domestic energy prices towards world prices will stimulate domestic supplies, encourage conservation and the development of new technologies. If these are not forthcoming, as the model solutions indicate, an increased reliance on imported energy will likely lead to a further depreciation of the Canadian dollar and even higher general price levels in Canada. Policies designed to prevent adjustments to the higher price of energy, like most interferences with market mechanisms, only create distortions elsewhere in the economic system.

See Palmer (1977) for a discussion of recommended policies in the United States in this area and see Dodge (1977) for a discussion of Canadian skilled labour supply imbalances.

The reader may be interested in studies done at the Institute for Policy Analysis by M.K. Berkowitz (1977) and D.N. Dewees (1977a and 1977b).

Recent discoveries of oil and gas in Alberta may, however, transform the long-term gas supply situation. See *The Financial Post*, Toronto, December 31, 1977 pp. 1-2.

A warning must also be made concerning a possible over-reliance on foreign capital for financing domestic capital formation. As the model solutions indicate (see Chapter Two), such inflows have significant upward effects on the foreign exchange rate and may prevent or delay required adjustments of the exchange rate to maintain purchasing power parity (as happened in the mid-1970s). Moreover, such borrowing creates a future outward flow of interest and dividends which adds to the current account deficit. Government surpluses (although creating somewhat of a "fiscal drag" on the economy) may be more appropriate as a method of financing domestic capital formation. The "fiscal drag" can be offset by a monetary policy which lowers real interest rates and stimulates business investment. To quote Harry Johnson (1962, p. 49)

There is, ... a *prima facie* case, on strictly economic grounds, for the government to stimulate economic growth by increasing the rate of saving in the economy by budgeting for a surplus, and ensuring that the saving is translated into investment by pursuing an appropriate easy monetary policy.

In assessing the ease of monetary policy, it is, of course important to distinguish between real and nominal interest rates. In the current economic situation, a reduced rate of growth of the money supply is necessary to lower the rate of inflation. Too restrictive a monetary policy can, however, increase real interest rates and have an adverse effect on investment.

With respect to the industrial structure of the economy the conclusions of the earlier study merit repetition.

- (i) The changing structure of industry reflects to a large extent changing consumer demands and should be adapted to, not resisted.
- (ii) Growth in the average productivity of labour should result from technical change and increased investments. This will occur if businesses anticipate that such actions will be profitable. Hence, uncertainty about taxation and regulation should be reduced as much as possible.

<sup>1</sup> See Foot *et al.* (1977), pp. 289-90.

- (iii) Increased investments may achieve economies of scale where the size of the market can be expanded. This suggests that barriers to trade, both interprovincial and international, should be reduced. Insofar as economies of scale lead to concentration within industries, international competition, in the absence of trade barriers, should protect the consumer from the exertion of market power by firms within such industries. Competition policy is, however, important in protecting the consumer in purely domestic industries.
  - (iv) Increasingly, new job opportunities will exist in the service industries.



Chapter Two

# THE NATIONAL ECONOMY

by

John A. Sawyer

# 2.1 INTRODUCTION

This chapter presents details on the macroeconomic projections for the national economy which were highlighted in Chapter One. The projections are conditional projections, not forecasts. In each case, a specific set of assumptions is articulated quantitatively and fed into the TRACE econometric model of the Canadian economy. The solution of the TRACE model then provides a quantitative projection of the Canadian economy over the next decade which is both internally consistent and consistent with the assumptions.

The "reference solution" is one that assumes no change in government fiscal or monetary policy as currently perceived. This solution is obviously not a forecast since government policy will undoubtedly change if the path followed by the economy is not considered a desirable one. Some additional solutions are therefore presented in which the effects of changes in policy, such as tax changes, are simulated using the model. These model solutions are then compared with the reference solution in order to assess the effect of the policy change. Some additional solutions are also presented in which the assumptions about the economic environment, such as the growth in world trade or the factors explaining business investment, are varied and these solutions are also compared with the reference solution.

<sup>1</sup> See Institute for Policy Analysis (1977) for a complete description of the version of the TRACE model, Mark IV E, used for this study.

<sup>2</sup> The term "control solution" is sometimes also used.

Table 2.1

ASSUMPTIONS UNDERLYING THE REFERENCE SOLUTION<sup>a</sup>

	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987
			be	percentage	annual	rate of	growth			
External Environment										
U.S. real gross national product	4.3	3.9	3.4	3.6	4.1	3.6	3.1	2.5	2.7	2.7
U.S. GNP deflator	6.2	6.1	9.9	6.2	5.9	5.7	5.3	5.0	5.0	5.0
U.S. real merchandise imports	8.9	4.4	8.9	8.9	8.5	7.5	6.9	5.5	6.1	6.1
U.S. wholesale price index	6.3	6.3	5.7	5.3	5.1	5.0	4.9	4.9	4.8	4.8
Rest-of-world real merchandise imports	5.8	4.9	7.2	6.8	6.9	7.0	7.1	7.3	7.2	7.2
Domestic Environment										
Money supply (M2)	13.5	12.5	11.5	11.5	11.5	11.5	11.5	11.5	11.5	11.5
Government real expenditure on goods and services	3.6	3.3	3.3	4.3	4.2	4.3	4.3	4.3	4.3	4.3
Energy <sup>b</sup>			Lid	lions of	constant	ıt (1971)	dollars	10		
Exports of fuels	1.06	0.99	1.00	1.00	1.00	1.03	1.07	1.11	1.14	1.16
Imports of fuels	0.89	0.90	0.91	0.92	96.0	1.15	1.37	1.53	1.76	1.92
					1971 =	1.0				
Price index of exports of fuels	4.93	5.24	5.58	5.93	6.27	6.63	6.99	7.33	7.70	8.09
Price index of imports of fuels	5.40	5.73	6.11	6.48	98.9	7.26	7.64	8.02	8.43	8.85

See the text on page 17 for the assumptions concerning the exchange rate and other variables.

Export and import figures (and prices) include lubricants (that is, it is Standard International Trade Classification group 3).

# 2.2 THE ASSUMPTIONS FOR THE REFERENCE SOLUTION

# 2.2.1 Government Fiscal and Monetary Policy

The current restraint on government expenditures is assumed in the reference solution to continue until more normal growth rates for the economy are established and the rate of inflation is reduced somewhat. Hence (see Table 2.1), real government expenditure on goods and services (in constant dollars) is assumed to increase at no more than 3.6 per cent through 1980. Thereafter, the rate of increase is slightly over 4 per cent, although the growth rate is below that of the economy as a whole until 1985. From 1985 on, real government expenditure is assumed to grow at approximately the same rate as real GNP.

Tax rates are assumed in the reference solution to remain unchanged at current levels. Indexing of personal income taxes and old age pensions is assumed to continue throughout the projection period.

The rate of growth of the money supply (M2) in the reference solution was assumed to be reduced gradually from the 1977 level of about 15.5 per cent to 11.5 per cent in 1980 and then to be held constant at that level.

The foreign exchange rate was assumed, for the reference solution, to be held at a level of \$0.930 U.S. per Canadian dollar throughout the projection period. Long-term capital flows were adjusted in the solution of the model to balance the current account deficit at this exchange rate.

#### 2.2.2 The External Environment

The principal market for Canada's exports is the United States. Hence, the assumptions concerning the U.S. economy are critical to the determination of the volume of Canada's exports by the TRACE model. The rate of growth of real

Since the TRACE model is the Canadian model in Project LINK, an international project to link national econometric models and to forecast world trade, and the U.S. model in Project LINK is the Wharton model, the Wharton long-term projection of October 3, 1977 was used to obtain projections for the U.S. economy to 1986. The most crucial U.S. variables in the TRACE model are the wholesale price index (all commodities) and the level of imports of goods.

GNP in the U.S. is assumed to decline steadily until 1980 when it reaches an annual rate of about 3.5 per cent. An increase in the growth rate to 1982 is assumed, followed by a further decline to a rate near 3 per cent a year.

The rate of inflation, as measured by the GNP deflator, is assumed to rise above 6 per cent a year in 1978 and to remain there until 1981. Thereafter slight decreases in the annual rate are assumed, but the inflation rate in the U.S. in not assumed to fall below 5 per cent before 1987.

Despite the low rate of growth of the U.S. economy as a whole, real merchandise imports into the U.S. (except for 1979 and 1985) are assumed to grow at a rate above 6 per cent a year in all years and Canadian exports share in this growth in the TRACE model solution. Imports (in real terms) of the rest of the world are assumed to grow, after 1979, at a rate close to 7 per cent a year. Implicitly this assumes that the present tendency towards protectionism will disappear and that an expansion of world trade will again occur.

# 2.2.3 Population and Immigration

Net immigration into Canada is assumed in the reference solution to be at a rate of 90,000 persons a year throughout the projection period. This assumption, together with assumptions concerning fertility and mortality, give rise to an assumed annual rate of growth in the population of about 1.3 per cent a year throughout the projection period. <sup>2</sup>

#### 2.2.4 Energy

At the present time the most reasonable assumption<sup>3</sup> concerning the energy scenario facing the Canadian economy seems to be that the price of energy in Canada will rise to world levels but that the result will be a blend of the

Population projections are made using the population model of the Institute for Policy Analysis. See Cohen (1976).

<sup>2</sup> For more detail see Foot, *et al.* (1977), pp. 33-38.

For some detail underlying the energy assumptions, see Foot  $et\ al.$  (1977), pp. 21, 31, 75-82, and 309-315.

high- and low-price energy scenarios described by the Canada Department of Energy, Mines, and Resources in its *Energy Strategy for Canada* (1976). More specifically, it is assumed that in the early years energy investments will follow the high-price scenario (modified by the substitution of the Alaska Highway pipeline for the proposed Mackenzie Valley pipeline), but that in later years the pattern will follow more closely the low-price scenario. That is, it is assumed that in the later years there will be more reliance on electric power and less development of domestic gas and oil. Imports of petroleum therefore begin to rise about 1983 in the projection.

The world price of petroleum is assumed to remain constant in real terms throughout the projection. The nominal dollar prices rise, however, with the rate of inflation of the U.S. dollar and with any depreciation in the external value of the Canadian dollar. This assumption then determines the price of imports and exports of fuels (other than electric power) in the projections.

In order to raise the level of energy investment to the assumed level, some energy investment was added exogenously. Table 2.2 (on page 32) shows the total real investment picture in the reference solution, including the exogenous addition. Associated with this exogenous investment was assumed to be some exogenous inflows of capital from abroad and, with a time lag, an increase in the outflow of interest and dividends. There was also some exogenous additions to imports to allow for a slightly higher than normal import content of non-residential construction related to pipeline and other energy investment. <sup>2</sup>

# 2.2.5 Unemployment and the Structure of Labour Markets

In discussions of policy options available to reduce the present high level of unemployment, it is important to try to distinguish the various causes

The exogenous investment was excluded from the capital stock of the business nonagricultural sector and therefore did not affect the potential output in that sector.

It was assumed that the Alaska Highway pipeline would be of a size of pipe which would allow the use of Canadian manufactured pipe with a small amount of imported materials.

of unemployment and to assess quantitatively how much unemployment is attributable to each cause. Only then can policies be adopted which have a reasonable chance of successfully reducing the unemployment rate. Economists distinguish two basically different types of unemployment: (1) unemployment resulting from an insufficiency of aggregate demand, and (2) unemployment resulting from structural problems in labour markets.

To estimate how much unemployment results from an insufficiency of aggregate demand, and, therefore, how much reduction in the unemployment rate can be achieved by macroeconomic policies, it is important to try to estimate the amount of unemployment due to structural problems in labour markets. Under the heading of structural problems is included problems relating to (1) the flow of information between potential employers and job seekers concerning the location and type of job vacancies, (2) the training of job seekers so they have the skills required for the vacant jobs, (3) the geographical mobility of job seekers so they can locate where there are vacant jobs, (4) the incentive system to obtain jobs and remain employed, given the provisions of the Unemployment Insurance Act. Studies of unemployment by Canadian economists suggest that at the present time close to six per cent of the labour force may be unemployed for reasons that are attributable to structural problems in the labour force. Thus, given that the present level of unemployment is near eight per cent, policies to increase aggregate demand may be expected to reduce the unemployment rate by no more than two percentage points.<sup>3</sup>

Thus, in defining potential output for the economy in the reference solution, full employment in a macroeconomic sense was defined as existing when six per cent of the labour force is unemployed. That is, given the present structure of labour markets, when unemployment falls to this level, labour markets are

See Green and Cousineau (1976); Grubel, Maki and Sax (1975); Meltz and Reid (1976); and Rea (1977).

<sup>2</sup> This compares with approximately 3.5 per cent from 1956 - 1966.

Thus, the contribution of insufficient aggregate demand to the current level of unemployment is less than in 1959 and 1961 when half of the 7 per cent unemployment in those years can be attributed to insufficient aggregate demand.

tight and any increase in aggregate demand tends to make wage rates rise rapidly and to increase the rate of inflation. Thus, in the reference solution the rate of inflation begins to increase in the mid-1980s when the unemployment rate falls towards six per cent. If policies can be undertaken to improve the structure of labour markets and to reduce the proportion of the labour force unemployed for structural reasons, the point at which the inflation rate begins to rise can be lowered and the rate of inflation lowered. The reference solution assumes no such improvement in the structure of labour markets.

# 2.2.6 Agriculture

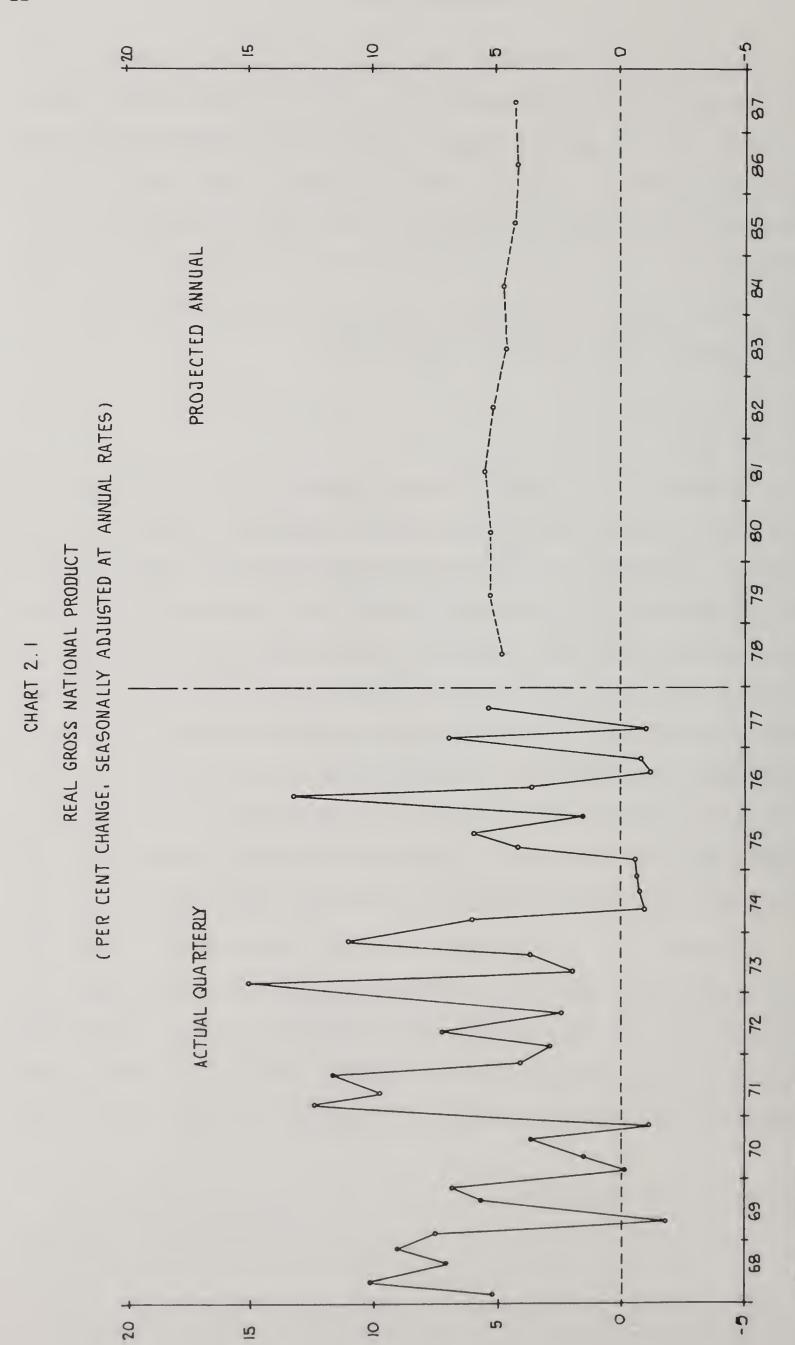
The TRACE model does not project agricultural variables; hence, all values of agricultural variables entering into the model solutions are determined outside the model. The assumptions used for agriculture in the reference solution were not changed or affected by the assumptions made in the various alternative solutions. That is, the same set of values for agricultural variables appear in all solutions. Real output (real domestic product) in agriculture was assumed to grow at an annual rate of 1.5 per cent a year and employment was assumed to remain unchanged at present levels. Investment was assumed to be such that the capital-output ratio in agriculture is rising at an annual rate of 4 per cent throughout the projection period. The value-added index of the price of agricultural products was assumed to rise at a rate of 5 per cent a year.

The assumptions concerning agriculture also affect exports of goods since exports of wheat and wheat flour are determined exogenously. After 1978 these exports, in real terms are assumed to grow at 6 per cent a year. The decline in world wheat prices is presumed to end in 1978 and therefore wheat prices on world markets are assumed to grow at a rate of 4 per cent a year.

# 2.2.7 The Political Environment

All the model solutions assume that there are no disruptions in interpro-

In the TRACE model agriculture includes fishing, hunting, and trapping.



SOURCE: 1968-77, STATISTICS CANADA; 1978-87 TRACE MODEL PROJECTIONS.

vincial trade or in interprovincial financial flows. That is, it is assumed a resolution of the Québec independence question is realized which will not significantly affect the economy and that the "national economy" remains as presently defined.

The solutions also assume that some of the uncertainties inhibiting business investment in Canada will disappear and that from 1979 onward "normal" investment behaviour by the business community will be resumed. The announced removal in 1978 of the wage and profits controls of the current Anti-Inflation Policy should contribute to this restoration of confidence.

# 2.3 THE SHORT-RUN OUTLOOK

As Chart 2.1 shows, the quarterly path of growth in real gross national product in Canada has been very irregular over the past decade. If a recession is defined as two successive declines in quarterly real GNP, then there were mild recessions in 1974-75 and in 1976. Between these recessions, apart from the first quarter of 1976 when there was a massive inventory accumulation, growth was moderate compared to the higher rates of growth in the period 1971-73.

The 1976 recession appears to be a secondary reaction to the recession of 1974-75, reflecting a general weakening of business confidence - shown by the weakness of business fixed investment and inventory accumulation - as the economy continued to face the following structural problems:

- . adjustments to higher energy prices
- . restrictive monetary and fiscal policies
- . the Anti-Inflation Program and uncertainties as to when decontrol would occur
- political uncertainties in Québec

The recovery in 1977 has been unsteady with only a strong first quarter preventing the 1976 recession from being extended through the first half of 1977.

<sup>1</sup> This analysis is based on T.A. Wilson (1977).

Hence, the viability of the economic recovery has been questioned. The prospects for strong growth in 1978 depend on increases in exports and business capital formation. There are, however, uncertainties concerning both of these.

That the slowdown of fixed capital investment is a world-wide phenomenon was noted by economists attending the Ninth Annual World Meeting of Project LINK in Kyoto, Japan in September, 1977. The economists from 14 industrial countries and 4 international organizations who attended that meeting gave a detailed consideration to the world outlook and issued the following statement:

Since the time of their forecast meeting in March at the United Nations headquarters in New York, LINK economists have found some deterioration in the world outlook, making for somewhat lower expected growth in world production and trade volume. They have marked down their expected growth rate of 13-nation GDP (Australia, Austria, Belgium, Canada, Finland, France, Italy, Japan, Federal Republic of Germany, Netherlands, Sweden, U.K., U.S.A.) for 1977 by approximately ½ percentage point and expect 1978 to be only slightly better for growth than this year. The persistence of under-utilized capacity and high unemployment would continue or worsen under such circumstances. They detect a tendency towards a cyclical slowdown in 1979 unless some positive policies are introduced soon.

The failure of significant recovery in fixed capital investment is a matter of serious concern and countercyclical measures ought to provide for ample stimulus of capital formation. expected declines in output during 1977 in Sweden and Finland are surprising and disturbing. Good growth in the U.S.A. and projected benefits from the new Japanese stimulus program save this year from being much worse. A positive policy of expansion in the Federal Republic of Germany and also in France and the U.K. would serve to fill significant world needs. that co-ordinated expansionary policies are entirely feasible The assembled group would welcome similar measures for expansion in other countries during 1978, including U.S.A., Canada, Netherlands, Belgium, Austria and Australia. Gains to be realized from the application of stimulative policies initiated in 1978 would be widely shared throughout the world economy.

While developing countries, apart from oil exporters, are forecast to realize improvements in their average growth rates during both 1977 and 1978, compared with 1975-76, they will, on average, nevertheless fail to achieve the target growth rate of 6 per cent per annum established for the "second development decade". Should an industrial world growth slowdown occur in 1979, their growth prospects and debt servicing ability would be seriously impaired.

Project LINK is an international research group under the direction of Prof. Lawrence R. Klein which analyzes world trade and the international transmission of economic fluctuations by linking together national econometric models. The TRACE model is the Canadian model in Project LINK.

The participating economists in LINK are all mindful of the potentials and dangers of world inflation but feel justified in concluding that moderate expansionary policies would not, by themselves, re-ignite serious inflationary pressures.

In the Canadian context, further stimulation to business investment may best be achieved through reduction of the uncertainties affecting the assessment of the prospects for favourable returns from investment, rather than through fur-The fiscal stimulus in the March 1977 budget of the ther fiscal stimulation. federal government did appear to have altered business perception of the federal fiscal stance favourably. The interim survey of intended business capital expenditures of large firms indicates, however, very little real increase in these Decontrol of profits and dividends was announced in Novexpenditures for 1978. ember, 1977 to be effective during 1978. The frequent changes in federal and provincial taxation of natural resource industries create, however, uncertainties about the future profitability of such investment. The tendency of some provinces to nationalize resource industries is a further detriment. If it is recognized that much of the investment in Canadian industry is by multinational companies who make their investment decisions on a world-wide basis, then the importance of establishing in Canada a climate in which the ultimate returns from business investment can be predicted with a higher degree of certainty should be obvious.

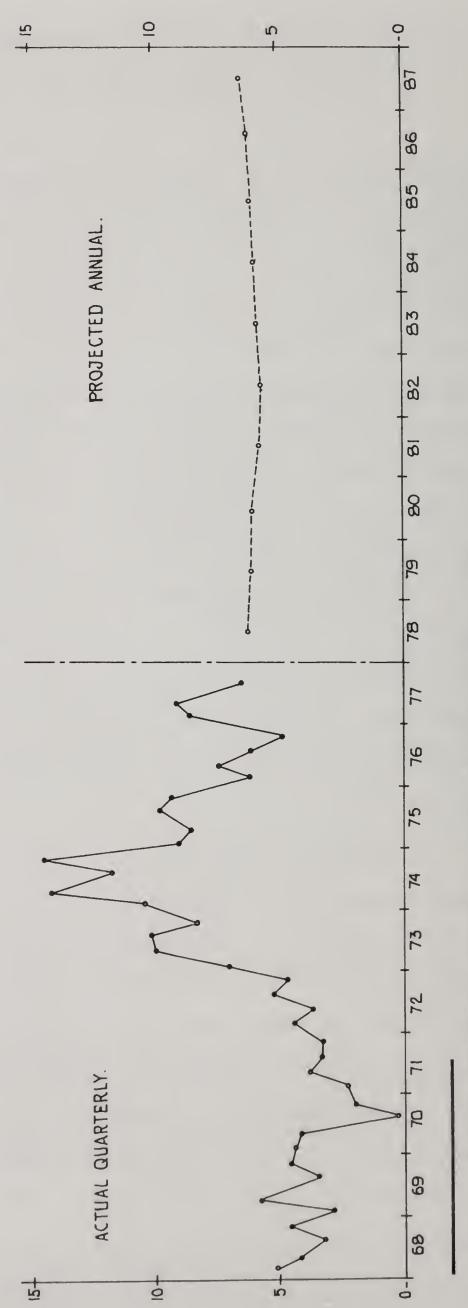
In October 1977 some reduction in personal income taxes for lower income groups was announced by the Minister of Finance of the federal government. This should not, however, be interpreted as a general stimulus to the economy since it serves only to offset to some extent the reduction in real wages resulting from the fact that the 6.2 per cent cost-of-living increase in wages allowed in 1977 by the Anti-Inflation Board was less than the realized rate of inflation.

It should be pointed out that, since personal income taxes in Canada are indexed, there is an automatic downward adjustment in taxes each year to allow for the effect of inflation on tax rates. Thus, there is no need in Canada, un-

<sup>1</sup> See The Globe and Mail, Toronto, November 17, 1977, p. Bl.

CHART 2.2

IMPLICIT PRICE INDEX OF PERSONAL EXPENDITURE. (PER CENT CHANGE, SEASONALLY ADJUSTED AT ANNUAL RATES)



SOURCE: 1968-77, STATISTICS CANADA: 1978-87, TRACE MODEL PROJECTION.

like the U.S., to cut personal taxes to stimulate the economy in the face of inflation.

The rate of inflation has been another source of concern. As Chart 2.2 shows, the rate of inflation, as measured by the deflator for private consumption expenditures, has decreased markedly from the 1974 peak. Uncertainties concerning the future rate are, however, a large factor contributing towards the unfavourable business climate and the performance of the stock market.

Monetary policy still appears to be trying to "fine tune" the short-run economic path rather than aiming only for longer-term stability. The lags in the effects of a change in monetary policy are such that the economy may have reversed direction before a policy change takes effect. Hence, monetary (or fiscal) policy may be destabilizing if it concentrates unduly on short-run objectives. Chart 2.3 shows the rate of change in the broadly-defined money supply (M2) over the past decade. As can be seen the rapid increases of the early 1970s contributed to the higher rate of inflation in 1974, while the erratic movement thereafter may have contributed somewhat to the alternating periods of contraction and expansion in general business activity.

A result of the rapid inflation of 1974 was a marked deterioration of unit labour costs in Canada relative to the United States. This was an important factor in the sharp devaluation of the Canadian dollar (see Chart 2.4) which has occurred since the autumn of 1976. The devaluation is having an effect on the rate of inflation in Canada as import prices rise. In the event, however, that this increase in the prices of imported goods can be kept from being compensated for by higher wage rates in Canada, the relative disadvantage Canada is facing in unit labour costs may be reduced by the devaluation. The target range for the rate of growth in the money supply was reduced by one percentage point by the

This is the implicit price of personal expenditure on consumer goods and services, a currently weighted price index. A base-period weighted index, such as the Consumer Price Index, is more appropriate for measuring price changes, but, as yet, such an index is not available from the TRACE model.

<sup>2</sup> See Organization for Economic Co-operation and Development (1977, p.20).



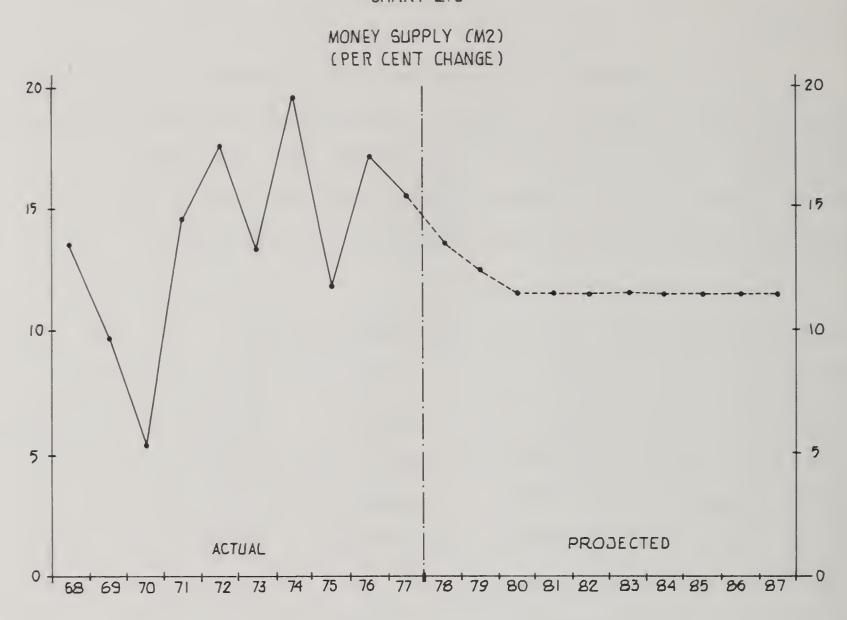
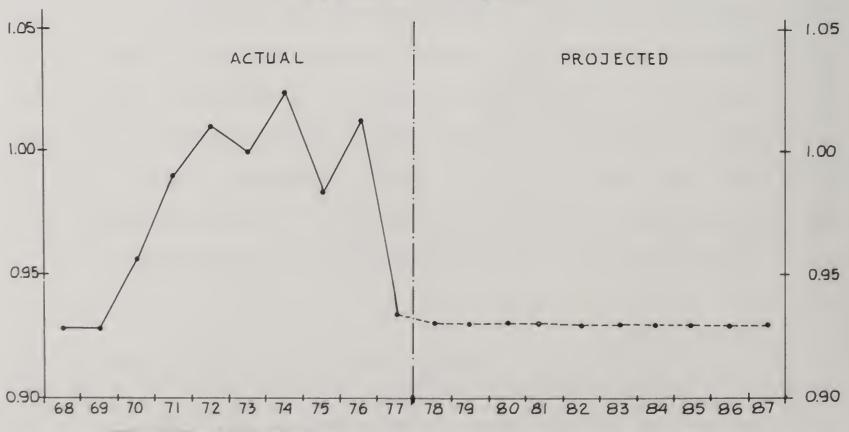


CHART 2.4

FOREIGN EXCHANGE RATE

(U.S. DOLLARS PER CDN. DOLLAR)



SOURCE: 1968 77. BANK OF CANADA: 1978-87 TRACE MODEL ASSUMPTION.

Bank of Canada in October 1977 and this may help reduce the rate of inflation in Canada and restore its competitive position in international trade.

Although the decision has been made to build a pipeline along the Alaskan Highway to carry natural gas from Alaska to the U.S. markets, the specifications of the pipeline have not, as yet, been agreed upon. Depending upon the diameter of the pipe, the major supplier of the pipe may be Canadian or American (or, possibly, Japanese). Thus, the extent to which the construction of the pipeline may give a major stimulus to the Canadian steel industry is still uncertain.

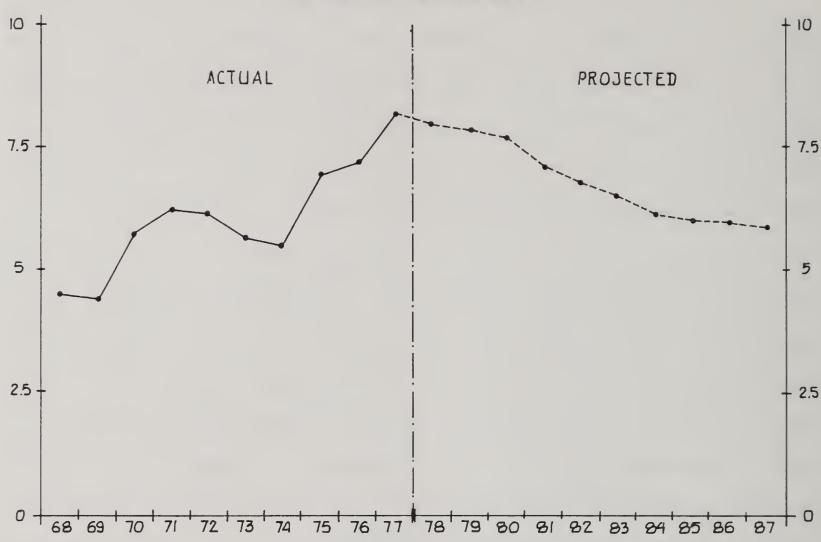
A further uncertainty about the short-term economic outlook arises from the uncertainty as to the foreign exchange rate. The exchange rate between the Canadian and U.S. dollars is frequently well above the rate that would be established by purchasing power parity. The reason is that there is usually an inflow of foreign capital associated with the financing of Canadian capital formation. Variations in the magnitude of this flow can change the foreign exchange rate by several cents, as the 1976 devaluation demonstrated. This capital inflow has, of course, long-term implications for the current account of the balance of payments since it gives rise to a future outflow of interest and dividends. The large-scale capital inflows of the last decade have contributed to a substantial increase in the current account deficit. The imbalance of tourist and travel expenditures has further contributed to the magnitude of the deficit.

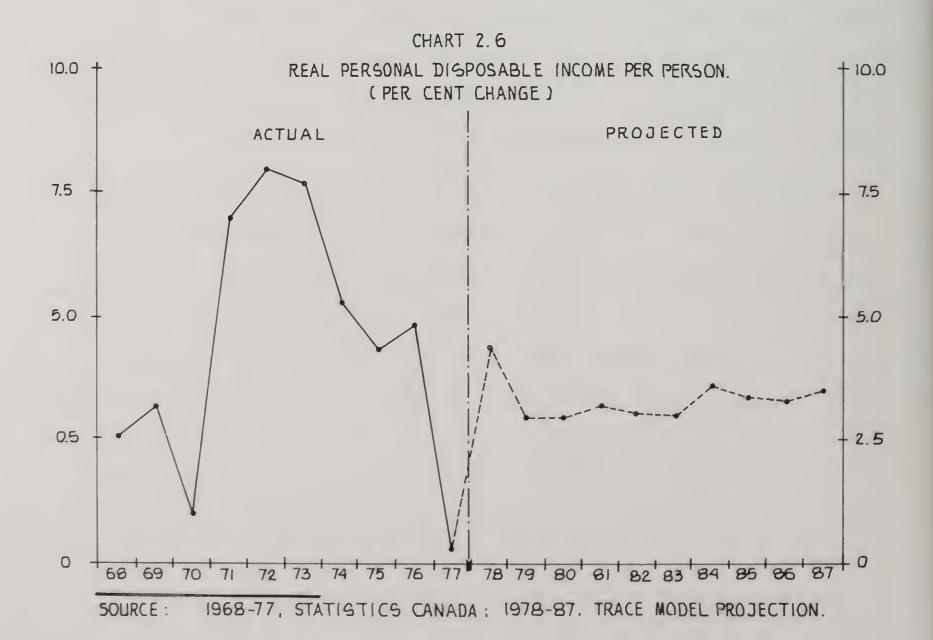
Taking all these factors into consideration makes the outlook for 1978 and 1979 very uncertain. If there is a revival of business confidence in 1978, growth of real GNP above 4 per cent in 1978 and above 5 per cent in 1979 may be possible (see Chart 2.1). Little reduction in the rate of inflation may be achieved. It seems unlikely that the rate will fall below six per cent before 1980. The unemployment rate is likely to remain near the present level through 1979 since the growth in the labour force will approximately equal the number of jobs created. (See Chart 2.5.) In short, moderate growth may be achieved if some of the uncertainties concerning the economic environment can be resolved.

CHART 2.5

UNEMPLOYMENT RATE

( PER CENT OF LABOUR FORCE )





# 2.4 THE OUTLOOK FOR THE 1980s FROM THE REFERENCE SOLUTION

As was noted above, there is no force tending to emerge in 1978 or 1979 to help the economy recover sharply from the slow growth of the 1974-77 period. the economy moves into the 1980s, again no such force is appearing in the refer-It is anticipated (see Table 2.2) that there will be substantial ence solution. energy investments, but, in constant dollar terms, these are not proportionately so much above the "normal" levels of energy investment which a growing economy tends to generate that a spending boom will be triggered. If "potential output" 2 is taken as a measure of "full employment output" in a macroeconomic sense, then, given that the economy fell markedly below potential output from 1974-77, there is insufficient aggregate demand in the reference solution to attain poten-The economy does grow at a rate exceeding the potential tial (see Chart 2.7). output growth rate in the reference solution in every year from 1978 to 1987, but not by enough to close the gap opened in the 1974-1977 period. Hence, the utilization rate (the ratio of actual to potential output) does not rise above 97 per During the projection period, potential output for the economy as cent by 1987. a whole grows at a rate of about 4.25 per cent a year from 1979 to 1985 and then the rate declines slightly as a result of the decline in the rate of growth of the labour force.

This is in marked contrast to the recovery from earlier recessions in the post-war period.<sup>4</sup> But in the earlier cases, there were strong forces exogenous to the Canadian economy tending to make the recovery strong and to make the economy grow at rates markedly above potential. For example, the Korean War in 1950-53, the resource industry boom stimulated by the Report of the Paley Commission

The recent discoveries of oil and gas in the West Pembina and Elmworth regions of Alberta may substantially transform the long-term supply situation. Discoveries in the Elmworth region are large enough to throw doubt on the need for building the Dempster spur pipeline to the Mackenzie Delta. The Financial Post, Toronto, December 31, 1977.

See Foot  $et\ al.$  (1977, pp. 39-42) for a more detailed discussion of potential output.

<sup>3</sup> As measured by gross domestic product at factor cost in constant dollars.

<sup>4</sup> See Murphy and Laurie (1977) for an analysis of Canadian cycles, 1947-76.

Table 2.2

CAPITAL FORMATION

	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987
			bil	lions of	constant	t (1971)	dollars			
Industrial Capital	16.93	18.35	19.66	21.46	22.97	24.14	25.50	26.39	27.33	28.28
Energy investment	5.42	6.24	6.99	7.87	8.61	9.00	9.52	9.51	9.51	9.49
(Exogenous component)	(0.40)	(0.95)	(1.40)	(1.95)	(2.35)	(2.40)	(2.55)	(2.15)	(1.75)	(1.30)
0ther	11.51	12.11	12.67	13.59	14.36	15.14	15.98	16.88	17.82	18.79
Energy investment as a percentage of industrial investment	32.0	34.0	35.6	36.7	37.5	37.3	37.3	36.0	34.8	33.6
Housing and Social Capital	10.49	11.17	11.75	12.37	13.00	13.61	14.38	15.14	15.88	16.72
Residential construction	6.05	6.49	6.83	7.18	7.52	7.84	8.30	8.73	9.13	9.60
Social capital <sup>a</sup>	4.44	4.68	4.92	5.19	5.48	5.77	90.9	6.41	6.75	7.12
Total Gross Fixed Capital Formation	27.42	29.52	31.41	33.83	35.97	37.75	39.88	41.53	43.21	45.00
Capital Formation as a percentage of GNP	21.6	22.1	22.3	22.8	23.1	23.1	23.3	23.3	23.3	23.3

Government fixed capital formation plus the investment of private non-commercial institutions. B

Source: TRACE model projection

Table 2.3

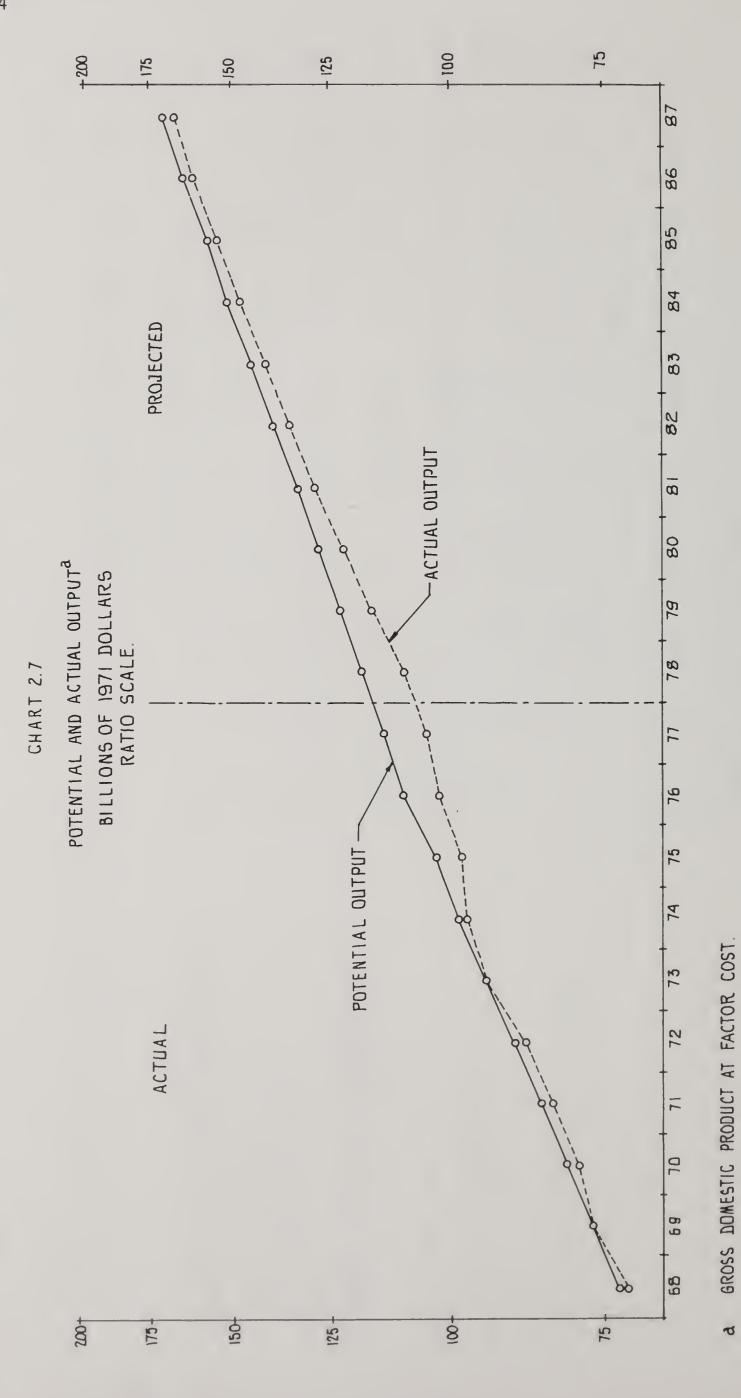
FINANCING OF CAPITAL FORMATION

	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987
				bi	llions c	of currer	billions of current dollars			
Business capital formation (including residential construction)	45.02	51.61	58.51	66.12	73.90	81.79	91.54	100.21	109.97	120.66
Government capital formation	7.95	8.84	9.85	10.90	12.09	13.46	15.01	16.60	18.42	20.47
Total	52.97	60.45	68.33	77.02	85.99	95.25	106.55	116.81	128.39	141.13
					per c	cent				
Financing: Percentage financed by <sup>a</sup>										
Personal saving	23.1	19.5	16.9	16.1	15.1	13.7	13.0	12.5	11.7	11.5
Government gross saving <sup>b</sup>	3,8	6.9	10.4	12.1	13.3	14.4	14.8	14.3	13.7	12.7
Capital inflow from abroad	10.5	11.3	10.7	9.8	9.5	10.0	11.1	11.8	13.0	13.8
Corporate retained earnings and business capital consumption allowance	56.8	57.0	57.6	58.2	58.7	58.9	58.3	58.8	59.1	59.5

Total does not add to 100.0 because of residual error of estimate and omission of some negligible items.

Source: TRACE model projection

b Including government capital consumption allowances.



1978-87. TRACE MODEL PROJECTION : POTENTIAL OUTPUT, 1968-87, ACTUAL OUTPUT, 1968-77, STATISTICS CANADA; TRACE MODEL CALCULATION. SOURCE:

on Raw Materials in 1955-57, the Vietnam War from 1964-69, and a period of general scarcity of raw materials, 1971-73. Without these exogenous forces, the Canadian economy would not have achieved the recoveries it did. It should, however, be noted that exogenous events are, by their nature, difficult to forecast and for this reason longer-term forecasts frequently miss the mark. The anticipated energy investment expenditures of the 1980s, as stated above, do not generate sufficient aggregate demand to make a comparable recovery. It is this failure to achieve potential output levels that keeps the unemployment rate above the six per cent level through much of the projection period.

The fact that at an overall level there is a rough balance in the accounts for all levels of government (on a National Accounts basis) from 1982 onward despite the fact that there is a tendency for unemployment to be above the six per cent level, suggests that there is some "fiscal drag" on the economy. This conclusion is reached, however, only tentatively. The government balance is determined residually in the model solution and small errors in the large number of revenue and expenditure components could cause substantial errors in the balance. The same caution must also be applied to projections of the unemployment rate since unemployment is the residual obtained by subtracting projected employment from the projected labour force.

It should also be pointed out -- and this may be an argument against undue expansion of the economy -- that since the utilization rate does rise in the latter part of the projection period, the rate of increase in wages and prices rises towards the end of the projection. This tends to increase markedly the size of the current account deficit in the balance of international payments and, if this projection were to be realized, either substantial increases in capital inflows would be required or a further devaluation of the Canadian dollar would occur.

Despite the relatively high unemployment rate, it should be noted that real personal disposable income per person rises steadily throughout the projection period (see Chart 2.5, page 30). Thus, the material standard of living of Canadians is expected to continue to increase, although at a slightly lower rate than in the past decade.

Table 2.4

INSTITUTE FOR POLICY ANALYSIS, UNIVERSITY OF TORONTO TRACE MODEL REFERÊNCE SOLUTION DECEMBER, 1977

SUMMADY OF PROJECTION

	1978	1979	1980	1981	1982
PERCENTAGE RATES OF	GROWTH				
GNP IN CURRENT DOLLARS	11.9	12.0	12.1	11.8	11.4
GNP IN CONSTANT (1971) DOLLARS	4.7	5.2	5.3	5.5	5.1
IMPLICIT PRICE INDEX OF GNP	6.9	6.4	4.9	0 • 9	0.9
PERSONAL EXPENDITURE ON CONSUMER GOODS & SERVICES IN CONSTANT DOLLARS	5.9	ហ • ហ	5.2	5	5.1
IMPLICIT PRICE INDEX OF PERSONAL EXPENDITURE	6.1	0 • 9	0.9	5.7	5.6
GOVERNMENT EXPENDITURE ON GOODS & SERVICES IN CONSTANT DOLLARS*	3.6	ന • സ	m •	4 W•	4.2
BUSINESS FIXED CAPITAL FORMATION IN CONSTANT DOLLARS	2.4	8.1	7.2	7.5	6.5
EXPORTS OF GOODS & SERVICES IN CONSTANT DOLLARS	5.1	4.5	5.0	5.4	5.1
IMPORTS OF GOODS & SERVICES IN CONSTANT DOLLARS	5.6	6.2	5.1	N • 4	5.5
WAGE RATES IN BUSINESS NON AGRICULTURE	8.1	7.7	8.3	8.7	0.6
NORMAL UNIT LABOUR COSTS IN BUSINESS NON AGRICULTURE	9•4	4	4 0 •	5	5.5
CORPORATE PROFITS AFTER TAXES	13.4	18,3	17.5	15.7	15.4
PERSONAL DISPOSABLE INCOME IN CONST. DOLLARS	5.8	4.4	4.4	4.6	4 • 5
POPULATION	1.3	1.3	1.3	1.4	1.4
REAL PERS. NISPOSABLE INCOME PER PERSON	4.4	3.0	3.0	3.2	3.1

\* EXOGENOUS

INSTITUTE FOR POLICY ANALYSIS, UNIVERSITY OF TORONTO TRACE MODEL REFERENCE SOLUTION DECEMBER, 1977

SUMMARY OF PROJECTION (CONT.)

OT DUDOUL TO LEASEDO					
	1983	1984	1985	1986	1987
PERCENTAGE RATES OF	GROWTH				
GNP IN CURRENT DOLLARS	11.3	11.6	11.3	11.4	11.5
GNP IN CONSTANT (1971) DOLLARS	4.6	4.7	4.3	4.2	4.2
IMPLICIT PRICE INDEX OF GNP	4.9	9.9	6.7	6.9	7.0
PERSONAL EXPENDITURE ON CONSUMER GOODS  & SERVICES IN CONSTANT DOLLARS	5.0	5.2	5.1	5.0	5 • 0
IMPLICIT PRICE INDEX OF PERSONAL EXPENDITURE	5.8	5.9	0.9	6.1	6.2
GOVERNMENT EXPENDITURE ON GOODS & SERVICES IN CONSTANT DOLLARS*	4.3	4	4 • 3	4.3	4 • 3
BUSINESS FIXED CAPITAL FORMATION IN CONSTANT DOLLARS	6.4	5.7	9°6	ω •	9°6
EXPORTS OF GOODS & SERVICES IN CONSTANT DOLLARS	4 8	4 .	4 E•4	4 • 2	4 • 1
IMPORTS OF GOODS & SERVICES IN CONSTANT DOLLARS	5 5	6.2	5.9	0 • 9	0 • 9
WAGE RATES IN BUSINESS NON AGRICULTURE	9.6	6.6	10.1	10.4	10.5
NORMAL UNIT LABOUR COSTS IN BUSINESS	0 • 9	6.3	4.9	9•9	6.7
CORPORATE PROFITS AFTER TAXES	13.3	12.0	11.3	11.0	11.3
PERSONAL DISPOSABLE INCOME IN CONST. DOLLARS	4.4	5.0	4 • 8	4 • 7	4 • 8
POPULATION	1.3	1.3	1.3	1.3	1.2
REAL PERS. DISPOSABLE INCOME PER PERSON	3.0	3.6	3.4	3.4	3.5

<sup>\*</sup> EXOGENOUS

INSTITUTE FOR POLICY ANALYSIS, UNIVERSITY OF TORONTO TRACE MODEL REFERENCE SOLUTION DECEMBER, 1977

SUMMARY OF PROJECTION (CONT.)

	1978	1979	1980	1981	1982
PERCENTAGE RATES OF	GROWTH				
EMPLOYMENT	2.4	2.3	2.3	5.6	5.6
LABOUR FORCE	2.2	2.2	2.1	2.1	2.1
PER CENT					
UNEMPLOYMENT RATE	7.9	7.8	7.7	7.1	6.7
UTILISATION RATE	93.2	94.1	95.1	6.3	97.1
GOVT. OF CANADA BONDS (10 YEARS&OVER) YIE, D	8.7	8.7	8.7	8.7	8 .8
REAL RATE ON GOVT. BONDS	2•3	2.5	5.6	2.7	2.7
PERSONAL SAVING RATE	8 • 0	7.0	6.5	0.9	5.7
US & PER CAN	<del>9</del>				
FOREIGN EXCHANGE RATE	0.930	0.930	0.930	0.930	0.930
BILL TONS OF DOL	DOLLARS				
CHANGE IN OFFICIAL INTERNATIONAL RESERVES	-0.01	0.07	0.07	0.10	0.08
CURRENT ACCOUNT BALANCE OF INTERNATIONAL	-4.72	-5.84	-6.24	-6.31	-6.82
GOVERNMENT SURPLUS OR DEFICIT (ALL LEVELS;	-5.95	-4.68	-2.74	-1.56	-0.68
PERCENTAGE RATE OF	GROWTH				
MONEY SUPPLY (M2)	13.5	12.5	11.5	11.5	11.5
RATIO					
VELOCITY OF MONEY	5.4	2.4	5.4	5.4	5.4

INSTITUTE FOR POLICY ANALYSIS, UNIVERSITY OF TORONTO TRACE MODEL REFERENCE SOLUTION DECEMBER, 1977

SUMMARY OF PROJECTION (CONT.)

	1983	1984	1085	1986	1987
PERCENTAGE RATES C	OF GROWTH	- } !	) } •		
EMPLOYMENT	2.3	2.3	2.1	2.0	1.9
LABOUR FORCF	2.0	2.0	2.0	1.9	1.9
PER CENT					
UNEMPLOYMENT RATE	4.9	6.1	0.9	0.9	6.5
UTILISATION RATE	4.76	97.8	9.76	7.76	7.76
GOVT. OF CANADA BONDS (10 YEARS&OVER) YIE; D	8 • 9	0 • 6	9.1	8.6	<b>6</b>
REAL RATE ON GOVT. BONDS	2.7	2.7	2.7	2.7	2.7
PERSONAL SAVING RATE	5.2	5.0	4.7	4.4	4.2
US & PER CAN	<del>6</del> 9				
FOREIGN EXCHANGE RATE	0.930	0.930	0.930	0.930	0.930
BILL TONS OF DC	DOLLARS				
CHANGE IN OFFICIAL INTERNATIONAL RESERVES	-0.23	-0.31	-0.18	0.02	00.0
CURPENT ACCOUNT BALANCE OF INTERNATIONAL PAYMENTS	-8.03	-10.18	-11.95	-14.67	-17.25
GOVERNMENT SURPLUS OR DEFICIT (ALL LEVELS;	0.19	0.78	0.03	-0.85	-2.51
PERCENTAGE RATE C	OF GROWTH				
MONEY SUPPLY (M2)	11.5	11.6	11.5	11.5	11.5
RATIO					
VELOCITY OF MONEY	5.4	2.4	2.4	2.4	5.4

# 2.5 SOME ADDITIONAL SOLUTIONS

Although the reference solution is based on a set of assumptions which are not implausible, it is nonetheless not a forecast but simply the translation of these assumptions into the path the economy would follow, given the structure of the TRACE model, if these assumptions were realized. It may be helpful to those concerned with forecasting business conditions and those concerned with policy decisions to examine the sensitivity of the reference solution from 1979 onward to some of the assumptions and to some of the policy instruments. It should be kept in mind that the results of these experiments depend on the properties of the TRACE model. Insofar as the TRACE model does correctly represent the basic relationships in the Canadian economy, the results of these experiments then give some indication of the real world responses to alternative economic conditions. It should also be pointed out that more weight should be given to the results for the early years since the results for the latter part of the period may be unduly influenced by the lag structure of the model and the cumulation of simulation errors.

Before explaining the experiments and their results a general point should be made. In the reference solution the economy is below potential output in all years, and particularly so in the early years. Hence there is substantial room for real output to increase before potential output levels and markedly higher inflation rates are achieved. Potential output is, however, also a variable. A more vigorous economy attracts more persons into the labour force, thus making it harder to reduce the unemployment rate, and increases business capital formation. Both of these lead to higher potential output levels reducing the pressure on prices and wages below that which would exist if potential output did not increase.

The following nine additional solutions to the models were therefore performed:

- (a) changes in the economic environment
  - (1) devaluation of the Canadian dollar
  - (2) increase in exports
  - (3) increased inflow of foreign capital

- (4) improved structure of labour markets
- (5) increase in business investment
- (b) changes in economic policy
  - (6) decrease in personal income taxes
  - (7) decrease in sales taxes
  - (8) increase in federal government expenditure
  - (9) increase in the money supply

With the exception of the reference and first additional solution, all solutions of the model were performed with a floating exchange rate. Thus, the exchange rate is not considered to be a policy instrument but a variable whose value is determined by the interaction of economic forces in foreign exchange markets. Given this assumption about exchange rate flexibility, monetary policy is not therefore restricted to maintaining balance-of-payments stability. In all of the solutions, except the last one, the money supply is the same as in the reference solution. The presumption is that the Bank of Canada has selected rates of growth for the money supply which are consistent with the rate of growth in real income and the achievable rate of inflation, given the assumptions about the external economic environment.

#### 2.5.1 Devaluation of the Canadian Dollar

To examine the sensitivity of the reference solution to the assumption concerning the exchange rate, a solution was run from 1979 - 1987 in which the Canadian dollar was devalued by 2 per cent from the reference solution level (that is, a rate of 0.912 was used). The results of the experiment for key variables are shown in Tables 2.5 - 2.12, which compare the additional solutions with the reference solution value (see pages 48-55).

In the TRACE model a change in the exchange rate feeds through the model via its impact on the prices of imports and exports and on the prices of domestically produced goods and services (both directly through the higher cost of imported goods and indirectly through the effect of these higher prices on wage rates) and via the effect on capital flows. The effect on capital flows is twofold. The

supply of some capital flows is assumed to be denominated in U.S. dollars and these respond directly to the exchange rate change. In addition, all capital flows (except for an exogenous component) respond to changes in interest rate differentials between Canada and the U.S. The increase in the expected rate of inflation and in the real rate of interest resulting from a devaluation of the Canadian dollar increases nominal Canadian interest rates and therefore widens the interest rate differential, hence, increasing the inflow of capital.

In the early years of the experiment, there is a decrease in real imports and an increase in real exports and consumption. Thus, real gross national product increases and there is a slight decline in the unemployment rate. As time passes, however, the increased cost of imported goods begins to have a significant effect on the level of domestic prices. Thus, eventually the discouraging effect on imports tends to disappear. The overall stimulative effect of the devaluation on real GNP therefore decreases in magnitude in later years. With respect to the effect on government revenues and expenditures, in the early years the stimulative effect of the devaluation on tax revenues means that the government deficit in the reference solution is reduced somewhat. In the later years, the effect of higher prices on wages and other government expenditures dominate and the deficit worsens.

#### 2.5.2 Increased exports

The intent of this experiment was to increase real exports of goods and services by 3 per cent (before allowing for any induced effects of the increase). The assumption underlying the experiment was that world activity levels (but not foreign prices) had increased and that this had led to increased Canadian exports.

The results in the early years demonstrate the proposition that a floating exchange rate insulates a country from shocks originating abroad. The appreciation of the exchange rate (almost 3 per cent in the early years) resulting from the increased exports lowers the cost of imported goods and reduces exporters profit margins.

In terms of the actual effect on exports, the real increase is about 2.5 per cent in the first year and slowly decreases to about 2.25 per cent by 1987. An offset, in terms of the effect on real GNP, comes mainly from increased imports and decreased consumption of goods and services. The net effect is to leave real GNP and the unemployment rate virtually unchanged. Ultimately the effect of the appreciation brings about a small decrease (relative to the reference solution) in real GNP. The decrease is, however, small and may be more of a statistical phenomenon than a real decrease.

# 2.5.3 Increased Capital Inflow

Associated with the energy investments in the reference solution is an inflow of capital to finance them. It is of interest to see what the effect on the economy would be of a larger inflow of capital -- that is, an increased reliance upon foreign instead of domestic financing. An experiment was therefore performed in which the inflow of foreign capital was raised by \$2 billion in each year and the outflow of interest and dividends increased proportionately in each year. It is important in interpreting the results of this experiment to note that it is concerned with financing existing capital formations hence, there is no induced capital formation. \( \frac{1}{2} \)

In terms of its impact upon the economy, the initial effect is felt through an appreciation of the Canadian dollar amounting to 3 cents in the first year. The resulting induced reduction in Canadian interest rates reduced endogenous capital flows and the amount of the appreciation is reduced in subsequent years. The increased interest and dividend flow contributes further to this reduction in the appreciation. The overall effect is to reduce real GNP and increase unemployment, mainly because of the effect on imports and on real income (and therefore on consumption). It is true that the appreciation leads to lower price levels in Canada (relative to the reference solution levels) but the decline in nominal incomes is greater, so that real incomes decline.

For an interesting study of the effects of capital flows on the Canadian economy, see Caves and Reuber (1970).

# 2.5.4 Improved Labour Market Structure

As was indicated earlier, the reference solution assumes that approximately 6 per cent of the labour force is unemployed because of structural reasons rather than because of an insufficiency of aggregate demand. The effect of this assumption on the reference solution was tested by assuming that increased job training, improved information flows, and increased mobility reduced the proportion of the labour force unemployed as a result of structural unemployment to 4 per cent. The results of the experiment may also be of interest to policy makers concerned with the possible benefits from undertaking such labour market policies. The experiment did not, however, take into account the costs of making these labour market improvements.

In interpreting the results of this experiment it should be remembered that the improvement in the structure of the labour market does not, in itself, reduce the unemployment. It only makes it possible for macroeconomic forces to bring about a decrease. The initial impact of such an improvement in the labour market would be to reduce the degree of tightness in labour markets and to reduce (relative to the reference solution) wage rates. (In terms of the mechanics of the TRACE model, potential output is increased and the utilization ratio is lowered; hence, the upward pressure on wage rates is reduced.) This induces a lower price level, stimulating exports and discouraging imports. The impact of the early years is therefore to increase slightly real output and reduce the unemployment rate by almost one percentage point. There is a negligible effect on the foreign exchange rate in the early years.

One effect, possibly a surprising effect, is that real incomes and consumption are reduced. This is because import prices do not fall; hence, the average prices of consumer goods fall less than the prices of domestically produced goods and wages. Hence, nominal incomes fall more than do consumer prices; thus, real incomes decrease. This effect is reinforced in subsequent years by the appreciation of the Canadian dollar brought about by the decrease in imports attributable to the improved competitive position of the Canadian economy. In the later years, there is therefore a small decline (relative to the reference solution) in real

GNP. Thus, the lowering of the unemployment rate and of the domestic price level achievable through improving the structure of labour markets is attained at the cost of lowering real personal disposable income per person.

#### 2.5.5 Increased Investment

Given that the economic and political climate in Canada has apparently been discouraging business investment, the effect of decisions to increase capital expenditures was examined. The desired stock of business capital in the form of machinery, equipment, plant and other nonresidential structures was increased by 20 per cent relative to the reference solution level. The impact was an increase in real capital formation amounting to \$1.2 billion (constant) dollars in the first year and slowly increasing, as the gap between the desired and actual capital stocks slowly closed, to \$2.7 billion (constant) dollars in the final year. All components of aggregate demand, except exports, increase in response to these increased expenditures. Exports decline slightly since the higher price level reduces their competitive position in world markets.

The effect on the exchange rate is negligible in the early years because the induced increase in capital flows to finance the expenditures tends to offset the deterioration of the current account due to higher imports and reduced exports. In later years, the effect on the trade balance dominates and the dollar depreciates tending to reinforce the stimulative effect on the economy of the increased investment. Thus, by the final year real GNP is 2 per cent above the reference solution level.

With respect to the effect on the unemployment rate, it should be noted that there are two effects which tend to offset each other. Employment is increased but so is labour force participation in response to the improved business climate, particularly in the later years. For example, by the fifth year both employment and the labour force increase by 50 thousand persons.

#### 2.5.6 Personal Income Tax Reduction

A solution with personal income tax revenues at all levels of government

decreased by 8 per cent (before allowing for induced effects) and financed by the sale of bonds to the general public was done with the model. The stimulative effects on the economy were, on the whole, rather similar to those of increased investment, although the effects on the price level were markedly lower. The tax reduction had its principal effect on consumption expenditures. Some increased investment was induced and there was no discouragement of exports, in contrast to the previous experiment. There are also significant differences in the effect on the industrial distribution of output and employment (see Chapter Three).

The effect on the government balance is, however, in sharp contrast with that of the increased investment and improved labour market experiments. Whereas the latter two experiments reduced the deficit (relative to the reference solution), the tax reductions resulted in marked increases. Although tax revenues are increased by the increased level of economic activity, the tax reductions themselves result in a net decrease in tax revenues in the early years while the higher wages and prices resulting from the expansion of the economy lead to expenditure increases and interest payments on the public debt increase.

#### 2.5.7 Sales Tax Reduction

To see whether a reduction in sales taxes would have significantly different effects, a reduction in excise and sales taxes for all levels of government of the same magnitude as the personal income tax reduction was put through the model. The results are not significantly different. What differences do show up in national aggregates may be attributable to modelling problems rather than to real differences in the impact of the tax reductions.

#### 2.5.8 Government Expenditure Increase

To contrast the effect of tax reductions with an increase in government expenditure on goods and services of a magnitude equal to the amount of the tax reduction, government expenditures were increased. The proportion of expenditures

The effect of the increased holdings of bonds by the general public upon private expenditure decisions is ignored by the model.

on wages and salaries of public servants to total government expenditure on goods and services was maintained. Hence, there was a substantial direct increase in employment so that there is a significant reduction in the unemployment rate compared with the two tax cut cases. Because the resulting increase in prices and wages from this increase in expenditure impacts heavily on the government wage bill (which is part of gross national product), the effect on the GNP price index is also very substantial. The government deficit therefore increases very markedly and the foreign exchange rate depreciates significantly in the later years.

Although the increased government expenditure has significant real output and employment effects, the fact that it generates a much higher price level than do the tax reduction stimuli suggests that it is a less desirable device for executing an expansionary fiscal policy. The economy does, however, reach potential output levels in the final years of the experiment, in contrast to the results of all the other experiments.

#### 2.5.9 Increased Money Supply

All the preceding experiments were performed with the same money supply as To see how an expansionary monetary policy would in the reference solution. affect the economy as simulated by the TRACE model, the money supply was increased in each year by 10 per cent over the level in the reference solution. That is the rate of growth of the money supply in 1979 was 24.8 per cent instead of the 12.5 of the reference solution. In interpreting the results of this experiment, it must be kept in mind that in the reference solution, and especially in the early years, the economy is significantly below the potential output level. Hence, there are effects on the velocity of money and on real interest rates and thereby, a stimulus to the levels of investment and real output (if one accepts the modelling of these relations in the TRACE model). Some of the expansionary effects are also attributable to the resultant devaluation of the Canadian dollar which occurs as domestic prices rise. That is, the stimulative effects of the devaluation solution are achieved plus the effects of increased business investment.

Table 2.5

EFFECT ON REAL GROSS NATIONAL PRODUCT

193.5			0.3	-0.5	-		2.0	1.9	1.6	2.3	1.8
185.7			0.3	-0.4	-1.0	-0.7	1.7	1.6	1.4	1.9	1.5
178.3			0.3	-0.3	6.0-	-0.5	1.5	1.4	1.2	1.6	1.3
170.9	ه م		0.3	-0.2	8.0-	-0.3	1.2	1.2	1.0	1.4	1.2
163.2	difference <sup>a</sup>		0.4	-0.1	-0.7	-0.1	1.1	1.1	6.0	1.2	1.0
155.9	percentage d		0.4	0.0	9.0-	0.1	1.0	1.0	0.8	1.0	0.8
148.4	perc		0.5	0.0	9.0-	0.2	6.0	0.9	0.7	0.8	0.8
140.6			0.5	0.0	-0.7	0.2	1.0	0.9	0.7	6.0	6.0
133.6			9.0	0.0	-1.0	0.0	6.0	6.0	0.7	1.1	1.4
Reference solution level (\$ 1971 billion)		Additional solution	1. Devaluation of Canadian dollar	2. Increased exports	3. Increased capital inflow	4. Improved labour market structure	5. Increased business investment	6. Personal income tax reduction	7. Sales tax reduction	8. Increased federal government expenditure	9. Increased money supply

Additional solution minus reference solution as a per cent of the latter.

Table 2.6

EFFECT ON UNEMPLOYMENT RATE

	1979	1980	1981	1982	1983	1984	1985	1986	1987
Reference solution level (per cent)	7.8	7.7	7.2	6.7	6.4	6.1	0.9	0.9	5.9
		dif	ference	in perce	percentage points <sup>b</sup>	ints <sup>b</sup>			
Additional solution									
1. Devaluation of Canadian dollar	-0.2	-0.2	-0.2	-0.1	-0.1	-0.1	0.0	0.0	0.0
2. Increased exports	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.1
3. Increased capital inflow	0.3	0.2	0.2	0.1	0.1	0.1	0.1	0.1	0.1
4. Improved labour market structure	-0.5	-0.8	6.0-	6.0-	-0.9	6.0-	6.0-	6.0-	-0.8
5. Increased business investment	-0.2	-0.2	-0.2	-0.1	0.0	0.0	0.1	0.1	0.1
6. Personal income tax reduction	-0.1	-0.2	-0.2	-0.2	-0.2	-0.2	-0.2	-0.2	-0.2
7. Sales tax reduction	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.2	-0.2
8. Increased federal government expenditure	-0.5	-0.4	-0.4	-0.4	-0.4	-0.4	-0.4	-0.4	-0.5
9. Increased money supply	-0.3	-0.3	-0.2	-0.2	-0.1	-0.1	-0.1	-0.1	-0.1

Unemployment rate in additional solution minus rate in reference solution. q

EFFECT ON IMPLICIT PRICE INDEX OF GROSS NATIONAL PRODUCT

		1979	1980	1981	1982	1983	1984	1985	1986	1987
Refe	Reference solution level (1971 = 1.0)	1.95	2.08	2.20	2.33	2.48	2.65	2.82	3.02	3.23
				perc	percentage o	difference <sup>a</sup>	e a			
Addi	Additional solution									
	Devaluation of Canadian dollar	0.5	6.0	1.3	1.6	1.8	2.0	2.2	2.3	2.3
2.	Increased exports	-0.7	-0.1	-1.2	-1.4	-1.7	-2.1	-2.5	-2.9	-3.5
3	Increased capital inflow	8.0-	-1.2	-1.4	-1.6	-1.9	-2.2	-2.5	-2.8	-3.2
4	Improved labour market structure	6.0-	-1.4	-1.9	-2.4	-3.1	-4.0	-5.0	-6.1	-7.4
5.	Increased business investment	0.1	0.5	0.9	1.4	1.8	2.4	3.0	3.7	4.4
9	Personal income tax reduction	0.0	0.1	0.3	9.0	0.9	1.3	1.9	2.5	3.3
7.	Sales tax reduction	0.1	0.2	0.5	0.7	1.0	1.4	7.8	2.4	3.1
ά	Increased federal government expenditure	0.7	1.1	1.6	2.2	3.0	4.0	5.2	6.4	8.0
9.	Increased money supply	6.0	1.4	1.9	2.4	3.0	3.7	4.5	5.3	6.2

Table 2.8

ON IMPLICIT PRICE INDEX OF PERSONAL EXPENDITURE ON CONSUMER GOODS AND SERVICES EFFECT

	1979	1980	1981	1982	1983	1984	1985	1986	1987
Reference solution level (1971 = 1.0)	1.77	1.88	1.98	2.09	2.22	2.35	2.49	2.64	2.80
			perd	percentage o	difference <sup>a</sup>	e a			
Additional solution									
1. Devaluation of Canadian dollar	0.4	0.7	1.0	1.3	1.5	1.7	1.9	2.0	2.1
2. Increased exports	-0.5	6.0-	-1.2	-1.4	-1.7	-2.1	-2.5	-2.9	-3.3
3. Increased capital inflow	-0.5	-1.0	-1.2	-1.4	-1.6	-1.9	-2.2	-2.4	-2.7
4. Improved labour market structure	-0.3	-0.7	-1.1	-1.5	-2.1	-2.8	-3.6	-4.6	-5.7
5. Increased business investment	0.0	0.2	0.5	0.8	1.1	1.6	2.1	2.7	3.4
6. Personal income tax reduction	0.0	0.1	0.2	0.4	0.7	1.0	1.4	2.0	5.6
7. Sales tax reduction	0.0	0.2	0.3	0.5	0.8	1.1	1.5	1.9	2.5
8. Increased federal government expenditure	0.2	9.0	0.9	1.4	2.0	2.7	3.7	4.8	6.1
9. Increased money supply	9.0	1.0	1.5	1.9	2.4	3.0	3.6	4.4	5.2

Additional solution minus reference solution as a per cent of the latter. ರ

Table 2.9

EFFECT ON REAL PERSONAL DISPOSABLE INCOME PER PERSON

	1979	1980	1981	1982	1983	1984	1985	1986	1987
Reference solution level (\$ 1971 thousand)	4.02	4.14	4.27	4.40	4.54	4.70	4.86	5.02	5.20
			perc	percentage o	difference <sup>a</sup>	e a			
Additional solution									
1. Devaluation of Canadian dollar	0.5	9.0	0.7	0.8	0.9	1.0	1.0	1.1	[.
2. Increased exports	-0.1	-0.1	0.0-	0.0-	-0.2	-0.3	-0.5	8.0-	<u>-</u>
3. Increased capital inflow	-0.8	8.0-	8.0-	-1.0	-	-1.4	-1.6	-1.7	-2.0
4. Improved labour market structure		-1.1	-1.3	-1.6	-2.0	-2.5	-3.1	-3.8	-4.6
5. Increased business investment	0.5	1.0	1.3	1.6	1.9	2.2	5.6	3.0	3.4
6. Personal income tax reduction	1.6	1.9	2.1	2.4	2.7	3.0	3.4	3.8	4.4
7. Sales tax reduction	1.5	1.7	1.9	2.1	2.3	5.6	5.9	3.3	3.8
8. Increased federal government expenditure	1.4	1.5	1.8	2.2	2.8	3.3	4.1	4.8	5.7
9. Increased money supply	1.0	0.9		1.3	1.6	2.0	2.4	2.8	3.3

Table 2.10

EFFECT ON GOVERNMENT BALANCE (ALL LEVELS OF GOVERNMENT)

	1979	1980	1981	1982	1983	1984	1985	1986	1987
Reference solution level (\$ billion)	-4.68	-2.74	-1.56	-0.68	0.19	0.78	0.03	-0.85	-2.51
				difference <sup>C</sup>	ence <sup>c</sup>				
Additional solution									
1. Devaluation of Canadian dollar	0.74	09.0	0.36	0.08	-0.24	-0.54	-0.90	-1.29	-1.73
2. Increased exports	-0.34	-0.01	0.18	0.22	0.16	0.11	0.15	0.33	0.55
3. Increased capital inflow	-1.35	-0.95	99.0-	-0.58	-0.69	-0.79	-0.80	-0.61	-0.44
4. Improved labour market structure	0.63	1.22	1.66	1.95	2.13	2.39	2.76	3.42	4.16
5. Increased business investment	1.15	1.28	1.21	1.09	1.07	1.18	1.30	1.37	1.30
6. Personal income tax reduction	-1.44	-1.62	-1.92	-2.28	-2.63	-2.95	-3.32	-3.76	-4.41
7. Sales tax reduction	-1.18	-1.40	-1.68	-1.97	-2.23	-2.47	-2.78	-3.16	-3.72
8. Increased federal government expenditure	-1.33	-1.89	-2.38	-2.98	-3.58	-4.18	-5.08	-6.23	-7.65
9. Increased money supply	1.99	1.45	1.30	1.27	1.42	1.63	1.68	1.50	1.26

c Additional solution level minus reference solution level.

EFFECT ON CURRENT ACCOUNT OF THE BALANCE OF INTERNATIONAL PAYMENTS

	1979	1980	1981	1982	1983	1984	1985	1986	1987	
Reference solution level (\$ billion)	-5.84	-6.24	-6.31	-6.82	-8.03	-10.18	-11.95	-14.67	-17.25	
				difference <sup>C</sup>	suce <sup>C</sup>					
Additional solution										
1. Devaluation of Canadian dollar	0.61	0.40	0.09	-0.26	-0.68	-1.11	-1.53	-1.98	-2.43	
2. Increased exports	0.72	1.06	1.31	1.47	1.63	1.85	2.19	2.77	3.43	
3. Increased capital inflow	-0.96	-0.58	-0.31	-0.21	-0.18	-0.10	0.05	0.42	0.78	
4. Improved labour market structure	0.95	1.43	1.97	2.48	3.04	3.77	4.68	5.97	7.45	
5. Increased business investment	-0.53	-1.00	-1.59	-2.22	-2.83	-3.42	-4.05	-4.84	-5.82	
6. Personal income tax reduction	-0.10	-0.28	-0.60	-1.00	-1.50	-2.05	-2.71	-3.56	-4.68	
7. Sales tax reduction	-0.25	-0.43	-0.71	-1.04	-1.43	-1.87	-2.43	-3.18	-4.14	
8. Increased federal government expenditure	96.0-	-1.38	-1.92	-2.62	-3.46	-4.39	-5.71	-7.36	-9.37	
9. Increased money supply	0.94	0.22	-0.22	-0.57	-0.88	-1.25	-1.79	-2.62	-3.57	

Table 2.12

EFFECT ON FOREIGN EXCHANGE RATE

		1979	1980	1981	1982	1983	1984	1985	1986	1987
Referen	Reference solution level (U.S. \$ per Cdn. \$)	0.930	0.930	0.930	0.930	0.930	0.930	0.930	0.930	0.930
					difference <sup>C</sup>	once C				
Additio	Additional solution									
1. 0	Devaluation of the Canadian dollar	-0.018	-0.018	-0.018	-0.018	-0.018	-0.018	-0.018	-0.018	-0.018
2. I	Increased exports	0.028	0.027	0.027	0.030	0.035	0.041	0.046	0.051	0.057
3. I	Increased capital inflow	0.030	0.022	0.018	0.018	0.021	0.024	0.027	0.029	0.032
4. I	Improved labour market structure	000.0	-0.001	0.001	900.0	0.013	0.023	0.033	0.045	0.061
5. I	Increased business investment	-0.002	-0.002	-0.002	-0.003	-0.007	-0.012	-0.019	-0.026	-0.034
6. P	Personal income tax reduction	-0.011	-0.012	-0.012	-0.013	-0.016	-0.020	-0.025	-0.032	-0.041
7. S	Sales tax reduction	-0.009	-0.009	-0.010	-0.012	-0.014	-0.018	-0.023	-0.029	-0.037
8. I	Increased federal government expenditure	-0.002	-0.003	-0.005	-0.009	-0.016	-0.025	-0.036	-0.047	-0.062
9. I	Increased money supply	-0.030	-0.021	-0.020	-0.023	-0.028	-0.035	-0.042	-0.049	-0.058

c Additional solution level minus reference solution level.



# Chapter Three

# INDUSTRIAL OUTPUT AND EMPLOYMENT

by

# D. Peter Dungan

This chapter presents projections for Ontario real provincial product and employment derived from the national projections described in Chapter Two.

# 3.1 THE INDUSTRY-ONTARIO MODEL; A BRIEF DESCRIPTION

It is important to stress the close dependence of the provincial projections on the national simulations. The latter are provided by the TRACE model, which describes with considerable care the simultaneous behaviour of many economic "actors" when faced with a given policy and external environment. Moreover, the parameters of such behaviour are all obtained by econometric methods. There is, however, no similar model available for Ontario. Instead, a relatively simple and straightforward procedure is used which develops a picture of the provincial economy out of the TRACE national projections in four steps:

Step 1: TRACE projections for ten categories of real final expenditure are translated into estimates of real domestic product (RDP) for 22 industries. For consistency, the estimates are required to sum to the total of real domestic product also projected by TRACE.

Step 2: Employment by industry, still at the national level, is calcu-

The term "output" is sometimes used in place of "real provincial product" (or "real domestic product"), especially when dealing with the individual industries. It is not meant to indicate gross output (total sales or shipments).

See Foot,  $et\ al.$ , pp. 11-12, for a brief analysis of efforts in this direction. The task of constructing a complete econometric model for the Province is immediately compromised by a lack of consistent provincial data - especially on inter-provincial 'trade' flows.

lated on the basis of the industrial real-product estimates. Again, the individual estimates may be rescaled so as to sum to total employment as obtained from the TRACE solution.

Step 3: Ontario real product and employment are calculated for each industry by taking the appropriate provincial share of the corresponding national product and employment estimates. Ontario shares are also applied to national projections of product and employment for the government and personal sectors. The sum of product detail is then the estimate of Ontario real provincial product. Likewise, the sum of Ontario employment projections for the 22 industries, government and the personal sector gives an estimate of total Ontario employment.

Step 4: The Ontario employment estimate is matched with an estimate of the Ontario labour force obtained from a separate sub-model and an approximate projection of the Ontario unemployment rate is calculated.

This four-step procedure constitutes the "Industry-Ontario model". The procedure embodies almost no simultaneity of behaviour<sup>2</sup> and behavioural parameters, where they appear, are statistical averages rather than econometric estimates. The principal point to be kept in mind is that the model is founded on the pattern of final expenditure and the national levels of aggregate product and employment projected in the TRACE solution.

By this procedure Canada and Ontario growth patterns differ *solely* because the industrial structure of the Province differs from that of the nation as a whole. Thus, at the cost of ignoring some special features of the provincial economy, 3 it has been possible to ensure complete consistency between the provincial and national projections.

<sup>1</sup> The provincial shares (OSi) are listed in Appendix Table A3.1.

There is simultaneity implicit in the use of input-output tables in Step 1. The simultaneous purchase and supply of goods and services as intermediate inputs by all industries is accounted for in the matrix of coefficients employed.

Most of the factors which come to mind here (e.g., proximity to markets or to transportation facilities) are actually well embodied in the Ontario share coefficients.

The section immediately following considers briefly the sources of growth in the Ontario economy and the extent to which the model deals with each. The main body of the Chapter presents the results generated by the model as it was applied to the Canada reference solution presented in Chapter Two. A final section examines the consequences for Ontario of each of the nine additional national solutions. The technical detail of the model is presented and analysed briefly in the Appendix to this Chapter.

#### 3.2 SOURCES OF GROWTH

Industries grow at different rates (as measured by real product) due both to factors affecting the demand for their products or services, and to factors affecting their supply. For example: A shift in consumption towards consumer services will stimulate a higher rate of growth in the service industries or a higher rate of technical innovation or of capital formation in the Chemicals industry will increase the supply of chemicals, tend to lower their relative price and stimulate purchases.

But, in their explanation of growth, virtually all econometric models concentrate on *demand* phenomena; the Industry-Ontario model is no exception. In Step 1 of the procedure it is the aggregate expenditure level which determines aggregate real product and it is the *distribution* of expenditure growth across the different final demand categories (consumption, investment, exports, government) which determines the relative growth rates of industries (since, of course, these supply different final expenditures in different proportions).

On the supply side only minor adjustments are made to the industrial-product projections to account for relative technological and capital stock changes.<sup>2</sup>

At this level of analysis a concentration on demand factors appears to be

The general reader might choose to skip this discussion and proceed directly to section 3.3.

In terms of the description of the model in the Appendix, these adjustments are embodied in the EVAi coefficients which are obtained as the average of observed changes over 1971-76. The EVAi also include changes over time in the industry mix of the different expenditure allocations.

justified since the economy is at present operating well below capacity and, while the national projections of Chapter Two indicate some increase in capacity utilization, they also indicate that the economy is unlikely to be pushing hard against capacity over the next decade.

Given the national growth rates of industries, the causes of Ontario real-product growth can be reduced to a combination of two factors. First, industries are represented in Ontario in different proportions than in the country as a whole. As shall be seen, the projections indicate that the Ontario industrial structure is weighted somewhat more heavily to higher-growth industries; the aggregate Ontario growth rate thus tends to be somewhat higher. Second, over time industries may re-locate such that, in aggregate, Ontario gains or loses in its share of national product. I

Unfortunately, the Industry-Ontario model does not deal with the second effect; the gradual re-location over time of individual industries is a most difficult phenomenon to model well. But, even with Ontario shares for each industry fixed through time, the *first* effect is captured fully - namely, variations between the Ontario and national growth rates resulting from Ontario's different industrial structure.

Step 2 of the Industry-Ontario model translates from product to employment projections. Consider briefly how the ratio of product to employment (measured in hours) may change: 'Neutral' technical change may occur which permits more product to be obtained from given capital and labour inputs - but which leaves the desired ratio of capital to labour unchanged. All the same, the output/employment ratio rises. Such a change has a dual effect on employment: while fewer hours are required per unit of output, more output may be sold if the relative price falls. The final employment result is, therefore, ambiguous.

Alternatively, the relative prices of capital and labour may change; the cheaper factor will be substituted for the relatively more expensive one with the adjustment - especially if it involves new capital formation - being spread out

As is pointed out in more detail in the Appendix, this effect may have both a long-run trend and a short-run cyclical component.

over time. The output-employment ratio will again change - but the output, relative-price and sales effects will likely be different.

Both effects are difficult to model. At least some technical innovation proceeds in discrete and erratically-spaced jumps. The substitution of capital for labour will vary with production parameters across industries and industries will vary in their perception of relative costs of factors. Finally, changes in the policy or external environment can affect the perceived and/or expected relative factor costs. Thus, for example, a policy shift decreasing the level of structural unemployment (see Chapter Two, Section 2.2.5) will tend to loosen the labour market and lower the relative price of labour. The recent increase in energy prices tended to make existing capital more expensive to use and thus raised its price relative to labour.

For purposes of making a reference projection, then, simplifications were required. The assumption made was that technical change and the substitution of capital for labour will continue in such a way that the rate of growth of the output-employment ratio for each industry will remain at the average of the last six to eight years.

To project employment by persons, rather than in hours, the average number of hours worked per week must also be considered. In most industries this has shown a steady but slow decline. Once again the average change of the last several years is projected to continue in the future.

It should be pointed out that while this procedure should give reasonable projections of the commonly-used productivity measure "output per employee" in the *long* run, it may fail to capture the considerable variation this term displays in the short run over the business cycle. With good reason, employers prefer stability in the size of their work force and adjust employment gradually as output declines or accelerates. The result is that labour productivity

Of course, even the national solution from TRACE displays no long-run cycle, and the projections reflect this. As was pointed out at the beginning of Chapter Two, the present study does not pretend to foresee the shocks which might occur from the policy or external environment - such as could cause a repetition of the cycles observed in recent years.

cycles around its longer-term trend, falling in the recession and rising in an expansion.

Employment expansion in the nation as a whole thus depends, not only on the general rate of real product growth, but also on which sectors lead. If they are sectors in which the rate of productivity increase is generally low, or in which the rate of decline in hours worked per week is high, the employment effects will be greater than otherwise. (Naturally, there may be additional implications for labour income and wages - since low productivity usually earns a low return.) Similarly, Ontario employment growth will depend not only on the growth of real product but also upon the employment characteristics of the industries in which the province specializes.

These then are the principal elements affecting product and employment growth in Ontario and a brief review of the means by which we attempt to deal with each. Before turning to the projections themselves, it might be useful to consider the means by which long-run growth in product, employment and productivity can be improved:

First, perhaps foremost, it is important to maintain a strong level of aggregate demand as the chief driving instrument of growth. Naturally, the effects of high inflation from demand pressure must be avoided, or mitigated by creative policy.

Next, real product growth on the supply side can be improved with technological change and by increasing the available factors of production. This suggests promotion of research and development, the dissemination of information, and perhaps policies reducing the extent of structural unemployment. Perhaps as strongly, it suggests policies aimed at reducing artificially high costs of

<sup>1</sup> The Industry-Ontario model is not yet equipped to examine wage formation at the industrial level.

<sup>2</sup> Additional strengths and limitations of the model are discussed in the Appendix.

However, an experiment reducing structural unemployment in the national projections (Chapter Two, Section 2.5.4) gave mixed (and somewhat surprising) growth results.

capital - since capital formation both increases the stock of productive factors and is often required to embody or apply the results of technological innovations. By "artificial costs" are meant especially the risks to investment entailed in an environment of uncertainty about taxes, regulatory restrictions, and formal or informal incomes controls. What is important is not so much what the rules of the game are, but that they be made known and be expected to remain relatively fixed.

To the extent that capital formation increases productivity per employee without stimulating new production, its effect on employment growth (but not necessarily on returns to the employed) will be negative. However, capital formation will rarely fail to reduce costs and new products are likely to be forthcoming, with a positive impact on employment.

Finally, at the provincial level, there is the additional option of attempting to attract new, high-growth industry and investment. Most such policies can easily become the "beggar-my-neighbour" variety with respect to the other provinces and so are of little benefit in the long run. Nonetheless, the principles listed above - maintenance of demand, provision of a relatively risk-free policy environment for investment, reduction of structural unemployment and factor immobility - can all be practised at the provincial level as well as at the federal.

The TRACE model, combined with the Industry-Ontario sub-model, cannot capture all these growth-stimulation effects adequately. But some of the additional solutions described in Chapter Two and in Section 3.4 below can be used to determine approximate measures of the impacts of several growth-inducing policies.

- 3.3 GROWTH OF ONTARIO REAL PRODUCT AND EMPLOYMENT: THE REFERENCE SOLUTION
- 3.3.1 Pattern of Final Expenditure: National Industrial Projections

TRACE projections of aggregate product and employment and of the pattern of real final expenditure are the three main inputs into the Industry-Ontario

model. The first two have been presented in Table 2.4 and Chart 2.1.

It will be recalled that the national projection showed increasing real-growth rates through 1981 (but never reaching "boom" levels) with a gradual reduction thereafter and the economy approaching, but never reaching, potential output levels. The unemployment rate was projected to fall only gradually through 1980, somewhat more rapidly through 1983-84, and then to level off near 6 per cent through the middle-1980s. In this last period, the rate of inflation is also expected to increase somewhat.

The pattern of real final expenditure obtained from the reference solution is presented in Table 3.1. The ten expenditure categories displayed are those on which the Industry-Ontario model is based. The growth of total expenditure naturally follows the path described above: The average annual growth rate (at 5.2 per cent) is higher over 1977-82 than over 1982-87. Both periods surpass, but not by a great deal, the average growth of the last five years.

There are distinct, if not dramatic, differences among the expenditure categories. The share of total consumption is projected to grow slightly but the leading sub-category is clearly consumer services. Over 1977-82, it is the investment aggregate that shows the greatest growth rate and, hence, growth in share. This is mainly attributable to the projected increase in energy-related investment. Over 1982-87 the growth rate of investment drops considerably but the growth of business machinery-and-equipment investment remains above the expenditure average of 4.8 per cent and its share increases. The lack of a strong outlook for Canada's trading partners (see Chapter Two, Section 2.2.2) means that exports in no way drive what growth is projected; in fact, the rate of export growth is uniformly below the expenditure average and was so also in the 1972-77 period. Finally, the share of government current expenditure is projected to decline somewhat relative to consumption and investment reflecting a continuation of present restraint.

The reference-solution projections for national levels of industrial real product and employment are presented in Tables 3.2 and 3.3. These national

Table 3.1

CANADA: DISTRIBUTION AND GROWTH RATES OF MAJOR CATEGORIES OF REAL FINAL EXPENDITURE

Final Expenditure	1977 Dist (%)	1972-77 Growth	1982 Dist (%)	1977-82 Avg Growth (%)	1987 Dist (%)	1982-87 Growth
1. Durable consumption goods	8.8	(7.8)	8.6	(4.6)	8.7	(2.0)
2. Semi-durable consumption goods	6.3	(4.5)	6.2	(4.9)	6.1	(4.4)
3. Non-durable consumption goods	15.2	(4.8)	15.3	(5.3)	15.4	(4.9)
4. Consumer services	20.3	(2.0)	21.1	(6.9)	21.8	(2.5)
Total Consumption	50.7	(5.3)	51.1	(5.4)	51.9	(5.1)
5. Business construction	8.9	(3.8)	9.5	(5.9)	8.7	(3.5)
6. Business expenditure on mach. & equip.	5.9	(5.7)	6.4	(6.8)	6.7	(2.7)
7. Government construction	2.2	(0.5)	2.1	(4.7)	2.2	(2.0)
8. Government expenditure on mach. & equip.	0.5	(10.7)	0.5	(6.1)	9.0	(6.9)
Total Investment	17.5	(4.0)	18.3	(6.2)	18.1	(4.5)
9. Exports	17.3	(3.7)	17.1	(4.9)	16.7	(4.4)
10. Government current expenditure	14.6	(3.3)	13.6	(3.7)	13.3	(4.3)
Total Expenditure	100.0	(4.5)	100.0	(5.2)	100.0	(4.8)

Growth rates are compound average annual percentage growth rates Expenditures are measured in constant 1971 dollars. over the period.

Table 3.2

	CANADA : RE	EAL DOMESTI	IC PRODUCT	BY INDUSTR	>
	1977	1978	1979	1980	1981
CULTURE. FISH	2455	2491	2529	2567	2605
INERAL FUEL KWFLLS	1554	1631	1705	1789	1885
OUARRIES OUARRIES	2200	9622	5404	2524	5665
A T CO	3406 1676 1446	3570 1752 1504	3733 1825 1573	3906 1902 1644	4089 1984 1728
APEN K ALLIEU INDUSTRIES	2946	3077	3205	3345	3504
IMAKY METAL METAL FAB	3793	3939	4155	4381	4641
PARTS PARTS HINFRY & OTH	2180	2333	5469	5626	2805
FRANSPORTAT FOUTPMENT LECTRICAL PROD	1818	1926	2031	2155	2289
PETPOLEUM	2812	5662	3188	3396	3629
MINFRAL P	206	937	1000	1062	1135
NOUSTRIES RUCTION	920	962	1003	1047	1096
LECIMIC PUN GAS UTILI	5924	3118	3321	3539	3781
GOODS INDUSTRIES	40113	4 1833	44087	46435	49109
A NOTITION OF THE PROPERTY OF					

51617	577 886 052	305	12361	60681	4145	17992	35
516	170	1780	123	909	4	179	134435
49109	8136 4583 16208	16831	11653	57410	3945	17480	127944
46435	7675 4279 15338	15834	10935	54060	3759	16975	121229
44087	7263 4002 14549	14909	10287	51008	3579	16491	115165
4 1833	6883 3745 13801	14027	9476	48131	3408	16058	109430
40113	6527 3502 13032	13229	9116	45406	3247	15670	104436
GOODS INDUSTRIES	TRANSPORTATION & STORAGE COMMUNICATION	CALLE OF STATE	INDUSTRIES	TOTAL : COMMERCIAL SFRVICF INDUSTRIES	PFRSONAL SECTOR	GOVERNMENT SECTOR	TOTAL : ALL INDUSTRIES

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	1982	500	28	153	282 221 169	592	333	139	172	167	49	134	109	3712	544 243 1200	355	1442	3785	827	2576	10900
	1981	006	27	155	279 220 167	260	325	136	169	165	63	132	106	3649	537 237 1165	340	1407	3686	787	2503	10625
INDUSTRY	1980	500 89	56	157	276 220 164	255	317	134	165	162	62	130 668	104	3581	522 1331 132	325	1374	3591	750	5459	10351
ANDS)	1979	500 88	25	159	274 220 163	251	310	132	162	160	61	128	102	3533	524 2284 1103	311	1346	3510	714	235R	10116
: EMPLO (THOUS	1978	500	54	162	273 162 162	248	304	131	160	158	0.9	127	101	3484	520 10720 1075	298	1319	3434	089	2295	9893
CANADA	1977	500 86	54	166	269 218 162	544	301	128	157	156	6.0	125 616	66	3466	514 216 1041	285	1292	3349	648	2200	2996
		TURE . FISH	EDAL FUEL	D MINES & OUARKIES OF CREEKING A	ا الما الم	ANUSTPIES	TAL FA	ARTS VERY & OTH	NAMENTAL CAL PRO	TROLEUM TRACEUM	NFRAL P	MANOTACIONIN MICHES MICHES	S OTI	TOTAL : COMMERCIAL GOODS INDUSTRIES	PTATION & PAGE CATION	NANCH NONCH NANCH NANCH NANCH NANCH NANCH NANCH NANCH NANCH NANCH NANCH	STRIE	TOTAL : COMMERCIAL SFRVICE INDUSTRIES	PEPSONAL SECTOR	GOVERNMENT SECTOR	TOTAL : ALL INDUSTRIFS

	INDUSTRY
	В
CONTINUED	EMPLOYMENT (THOUSANDS)
	••
	CANADA

1987	2		137	290 220 171	284	355	148	184	177	99	143	118	3875	564 1365	433	1588	4220	1055	5966		12116
1986	50		141	289 221 171	281	352	147	182	175	99	141798	116	3856	562 264 1334	418	1562	4140	1005	2885		11887
1985	50 00	31	144	28H 221 171	278	349	145	180	174	99	140	114	3834	559 1302	402	1535	4057	186	2806		11654
1984	ر 00 03		148	286 221 171	274	345	143	178 152	172	99	138	113	3803	555 254 1269	386	1505	3969	911	2728		11410
1983	50		151	284 221 170	270	339	141	175 153	170	65	136	111	3756	550 248 1234	(1)	1474	3877	848	2652		11154
	GRICULTUR A TRAP	INERAL FUEL	THER MINES & OUARNIES OF THE PARTIES	FORD, FREU, BEVERAGES  A TOBACCO  TEXTILF & CLOTHING  WOOD & FURNITURE	APER & ALLIE INDUSTRIE	IMAKY MELAH METAL FAH	PARTS INFRY & OTH	ALLENION OF THE PRICE OF THE PR	DETION TO THE TO	INFRACE PROCE PROCE PROCE PROCE PROCE PROCE PROC	TNDUSTRIE STRUCTION STRUCTION	CECIKIC PU GAS UTIL	TOTAL : COMMERCIAL GOODS INDUSTRIES	ANSPORTATION & STORAGE MMUNICATION	INANCF. INSU	HER SERVIC INDUSTRI	TOTAL : COMMERCIAL SERVICE INDUSTRIES	PERSONAL SECTOR	GOVERNMENT SECTOR	-	ALL INDUSTRIES

results are best discussed in comparison with the Ontario industrial projections; thus detailed comment on Tables 3.2 and 3.3 is not now presented. Note briefly, however, certain major trends. Output of Commercial Services, through 1987, is projected to increase by about 32 billion (1971) dollars while that of Commercial Goods is about 22 billion. Increase in Government is restricted to 5 billion. Employment in Services is projected to grow by 870 thousand persons - over twice the growth (409 thousand) in Commercial Services. Trade alone accounts for almost half of the Services increase. Government and Personal employment also grow considerably, despite low *output* growth in these sectors.

# 3.3.2 Ontario Real Product and Employment

Table 3.4 presents projections of real-product growth rates for Ontario and for Canada. In order to put the projection in context we present also the historical growth rates for 1972 through 1976 (Table 3.4A). Note that since Ontario product for each industry is projected as a constant fraction of the national product, the growth rates for Ontario and for Canada are identical at the industrial level. Growth rates differ, however, for totals and sub-totals because of the different industrial composition of the Ontario and national economies.

Levels projections for Ontario real product are not presented since historical series for this concept are not published. Levels projections for Ontario employment are presented - by industry and in total - in Table 3.5.

Table 3.6 contrasts the Ontario and Canada distribution of real product across sectors and presents average growth rates over the first and second halves of the projection period. Table 3.7 performs a similar task for employment.

Finally, Table 3.8 shows projections of productivity growth for Ontario and for Canada using the simple "output per employee" measure.

The reader should, of course, draw his or her own conclusions from Tables 3.4 - 3.8; the following are some of the more interesting points which the tables suggest:

### Real Provincial Product:

- (1) The growth-rate projection for real provincial product (RPP), not surprisingly, is quite close to that for Canada as a whole (Tables 3.4 and 3.6). Thus, the rate of growth peaks in 1981 and levels off about 1.5 percentage points lower in 1985-87, nowhere approaching the growth rate of 1973.
- (2) The Ontario growth rate is uniformly 0.1 percentage points above the national average. This differential is narrowed in the last two years of the projection and is not as large as that observed for 1972 and 1973.
- (3) The growth rate of the Commerical Service Industries exceeds that of the Commerical Goods Industries in all years the result of an increasing share of services in consumer expenditure and, to a lesser extent, of the substitution of services for goods in the direct or indirect satisfaction of other expenditures. The average difference is nearly a full percentage point which, in fact, is *less* than the average difference over 1972-77. The growth of Services in Ontario also exceeds in all years the growth of the Manufacturing sub-total of Commercial Goods.
- (4) The proportion of Commercial Goods in total Product is higher in Ontario than in the country as a whole. Through 1987 the share of Commercial Goods in Ontario does decline absolutely but less swiftly than it does for Canada. The disparity in the relative shares of Manufacturing is even greater but the share of Manufacturing in total product remains relatively steady through 1987; the chief source of decline for the Goods share is in the Resource Industries. Note finally that the product share of Government is somewhat lower in Ontario than for the country and that, growing at only 3 per cent per year, its share of total product declines considerably by 1987.
  - (5) A higher rate of growth in Services, combined with a relatively

These shifts are attributable to technical or compositional changes. In terms of the Appendix, they are embodied in the generally higher EVAi adjustment terms for the Commercial Services industries.

<sup>2</sup> Although in this period Commerical Goods growth did exceed Services growth for two years (1973 and 1976).

Table 3.4A

CANADA AND ONTARIO: REAL PROVINCIAL PRODUCT BY INDUSTRY - HISTORY (per cent annual rates of growth)

	1972	1973	1974	1975	1976
Agriculture, fishing & trapping	-11.6	0.3	-11.3	5.9	14.3
Forestry	2.4	19.3	-2.1	-18.5	11.3
Mineral fuel mines & wells (Canada only)	(18.3)	(13.3)	(-4.1)	(-7.2)	(-5.5)
Other mines & quarries	-1.0	9.7	2.8	-7.5	5.6
Total: Resource Industries Canada Ontario	-1.8	8.7	-4.6	-3.9	6.9
Food, feed, beverages & tobacco	3.5	3.5	-3.2	5.9	3.1
Textile & clothing	9.1	0.9	-0.1	-3.1	0.8
Wood & furniture	10.6	8.4	-4.3	-10.1	16.9
Paper & allied industries	7.6	0.9	4.9	-11.8	8.8
Primary metal & metal fabricating	3.9	1.7	4.4	-6.7	0.8
Motor vehicles & parts	10.4	14.4	-1.2	-2.3	15.7
Machinery & other transportation equipment	9.3	8.4	5.0	0.5	-2.9
Electrical products	8.5	10.6	9.1	-9.1	1.7
Chemical, rubber & petroleum products	9.2	12.7	4.7	-1.5	7.0
Non-metallic mineral products	6.7	10.9	4.3	-3.9	9.0
Other manufacturing industries	3.5	9.9	8.8	-8.2	-7.1
Total: Manufacturing Industries Canada Ontario	7.0	9.2	3.0	-4.9	4.7

Table 3.4A contd.

CANADA AND ONTARIO: REAL PROVINCIAL PRODUCT BY INDUSTRY - HISTORY (per cent annual rates of growth)

		1972	1973	1974	1975	1976
Construction		2.6	5.2	4.4	0.1	2.4
Electric power & gas utilities		7.6	6.6	6.9	0.7	9.5
Total: Commercial Goods Industries	Canada Ontario	5.2	8.1	2.1	-3.5	5.0
Transportation & storage		6.2	8.1	4.3	-2.1	5.6
Communication		7.9	8.5	10.7	7.3	8.0
Trade		8.9	7.9	6.7	4.0	5.5
Finance, insurance & real estate		4.2	6.5	6.1	4.1	4.7
Other service industries		5.9	3.0	6.3	12.4	1.2
Total: Commercial Service Industries	Canada Ontario	6.4	6.6 6.6	6.4	3.9	4.3
Personal and government sectors		4.0	5.7	8	0.0	5.7
Total: All Industries	Canada Ontario	5.2	7.0	4.2	0.3	4.8

Table 3.4B

CANADA AND ONTARIO: REAL PROVINCIAL PRODUCT BY INDUSTRY - PROJECTIONS (per cent annual rates of growth)

	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987
Agriculture, fishing & trapping	-8.6	1.4	1.6	1.4	1.5	1.5	1.5	1.5	1.4	1.6	1.6
Forestry	2.8	4.0	4.2	4.5	5.0	4.3	3.7	3.6	3.0	2.7	2.7
Mineral fuel mines & wells (Canada only)	3.8	5.0	4.5	4.9	5.4	4.7	4.2	4.1	3.7	•	3.5
Other mines & quarries	3.8	4.4	4.7	5.0	5.6	4.9	4.1	4.1	3.5	3.2	3.2
Total: Resource Industries Canada Ontario	-1.4	3.4	3.5	3.7	4.1	3.7	3.3	3.5	2.9	2.7	2.7
Food, feed, beverages & tobacco	2.1	4.8	4.6	4.6	4.7	4.3	3.8	3.8	3.5	3.3	3.4
Textile & clothing	1.3	4.5	4.2	4.2	4.3	3.9	3.4	3.5	3.2	3.0	3.0
Wood & furniture	0.3	4.0	4.6	4.5	5.1	4.5	3.6	3.9	3.1	2.9	2.9
Paper & allied industries	2.4	4.4	4.2	4.4	4.8		3.7	•	3.3	3.1	3.1
Primary metal & metal fabricating	1.4	3.8	5.5	5.4	5.9		4.2	•	3.5	3.3	3.3
Motor vehicles & parts	4.6	7.0	5.8	6.4	6.8		5.8	5.8	5.3	5.5	5.1
Machinery & other transportation equipment	2.1	5.9	5.5	6.1	6.2	5.6	5.0	5.1	4.4	4.5	4.4
Electrical products	-0.4	4.8	4.6	4.9	5.1	4.6	3.9	4.1	3.4	3.4	3.3
Chemical, rubber & petroleum products	3.6	6.5	6.4	6.5	6.9	6.3	5.8	5.9	5.4	5.5	5.2
Non-metallic mineral products	0.9	3.3	6.7	6.2	6.9	5.9	4.6	4.9	3.9	3.5	3.5
Other manufacturing industries	0.8	4.6	4.3	4.4	4.7	4.2	3.6	3.8	n. n	3.2	3.2
Total: Manufacturing Industries Canada Ontario	4.6	5.2	5.3	5.3	5.8	5.0	4.4	4.5	3.9	. w . w	 

Table 3.4B contd.

CANADA AND ONTARIO: REAL PROVINCIAL PRODUCT BY INDUSTRY - PROJECTIONS (per cent annual rates of growth)

		1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987
Construction		-0.5	1.7	7.8	9.9	7.5	6.3	4.4	5.1	3.6	3.1	3.2
Electric power & gas utilities		3.8	9.9	6.5	9.9	8.9	6.3	5.8	5.9	5.5	5.3	5.3
Total: Commercial Goods Industries Ca	Canada Ontario	0.7	4.3	5.5	5.3	5.8	5.3	4.5	4.5	3.8	3.6	3.6
Transportation & storage		3.0	5.5	5.5	5.7	0.9	5.4	4.9	4.9	4.4	4.2	4.2
Communication		3.5	6.9	6.9	6.9	7.1	9.9	6.1	6.2	5.8	5.7	5.6
Trade		1.5	5.9	5.4	5.4	5.7	5.2	4.7	4.9	4.5	4.3	4.4
Finance, insurance & real estate		3.0	0.9	6.3	6.2	6.3	5.8	5.3	5.3	4.9	4.8	4.8
Other service industries		3.1	6.1	6.3	6.3	9.9	6.1	5.8	5.3	5.3	5.1	5.1
Total: Commercial Service Industries Ca	Canada Ontario	2.6	6.0	6.0	6.0	6.2	5.7	5.2	5.3	4.9	4.7	4.7
Personal sector		5.6	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.1	5.0	5.0
Government sector		2.6	2.5	2.7	2.9	3.0	2.9	2.9	2.9	2.9	2.9	2.9
Total: All Industries Ca	Canada Ontario	2.2	4.8	5.2	5.3	5.5	5.1	4.5	4.7	4.2	4.1	4.1

 Table 3.5

82 467 4 1 1 1 : EMPLOYMENT BY INDUSTRY (THOUSANDS) 75 43 80 454 75 43 79 442 75 42 77 431 ONTARIA ባ 75 42 97 8 8 30 217 AGRICULTURE, FISHING
FORESTRY
MINERAL FUEL MINES
OTHER MINES &
TOND, FEED, BEVERAGES
TOND, FEED, BEVERAGES
TONDARY FOR TURE
PAPER & ALLIED
TONDUSTRICATING
MACHINERY & OTHER
MACHINERY & OTHER
FAUIPMENT
FRUITCES &
CHEMICAL PRODUCTS
CHEMICAL PRODUCTS
CHEMICAL PRODUCTS
OTHER MANUFACTURING
OTHER MANUFACTURING
CONSTRUCTION
ELECTRIC POWER & TOTAL : COMMERCIAL GOODS INDUSTRIES TRANSPORTATION & STORAGE COMMUNICATION TRADE FINANCE, INSURANCE FINANCE, INSURANCE OTHER SERVICE INDUSTRIES SECTOR TOTAL: COMMERCIAL SFRVICE INDUSTRIES PERSONAL SECTOR GOVERNMENT SECTOR COMMERCIAL INDUSTRIES TOTAL : ALL INDUSTRIES

	1987	114	0	94	125 75 45	113	211	131	110	100	33	92 285	0 4	1629	157 93 547	192	580	1570	375	1112	4686
INDUSTRY	1986	114	0	47	125 75 45	112	509	130	109	66	33	91	0 +	1620	157 92 535	186	570	1539	357	1082	4598
± β	1985	114	0	4.8	125 76 45	110	207	128	107	86	33	277	39	1610	156 200 522	179	260	1507	340	1052	4509
CONTINUED AIA: EMPLOYMEN (THOUSANDS)	1984	114	0	64	124 76 45	109	205	127	106	16	33	89 272	39	1596	1 5 5 5 5 5 5	172	549	1473	323	1023	4415
ONTARIA	1983	114	0	20	123 76 44	107	201	125	105	96	32	264	3.8	1576	154 495	165	538	1438	308	966	4316
		GRICULTURE. FISH A TRAPPING ORESTRY	INERAL FUELS	THER MINES & DUAPRIES	TEXTILE & CLOTHING WOOD & FURNITURE	APER & ALLIEU INDUSTRIES	MIMAKY METAL METAL FAB	PARTS CHINERY & OTH	DITOPHOLICAL PROPERTY	MICAL & RUB PETROLEUM	MINFRAL P	MANUSTRIES RUCTION	GAS UTIL	TOTAL : COMMERCIAL GOODS INDUSTRIES	RTATION & PAGE CATION	INANCH SACT TO SE	HER SERVICE INDUSTRIE	TOTAL : COMMERCIAL SFRVICE INDUSTRIES	L SECT	GOVEPHMENT SECTOR	TOTAL : AL INDUSTRIES

larger Ontario share in the *Goods* Industries would, at first glance, suggest that Ontario growth should *lag* that of the country. But the opposite is the case. The explanation is that the Ontario 'mix' of Goods industries grows uniformly faster (by over 0.2 percentage points per year) than the national average.

The Ontario-share coefficients of Appendix Table A3.1 show that Ontario is relatively less specialized in the first four major manufacturing groups ('Food and Beverages' through 'Paper, Printing and Allied') and relatively more specialized in the remainder (especially 'Primary Metals' through 'Chemicals and Rubber'). The latter group displays considerably higher output growth than the former. Recall that growth of demand for Consumer Semi-Durables and Non-Durables - which the first Manufacturing groups satisfy - is projected to be relatively weak, while Investment (especially in Machinery and Equipment) and even Consumer Durables are somewhat stronger. Ontario Manufacturing thus benefits.

Ontario also has a considerably smaller share of Resource Industries in its total product than does the country as a whole, and these industries are all projected to have relatively low rates of growth. This, combined with its concentration in higher-growth manufactures, yields the higher Ontario aggregate growth rate.

### Employment and Productivity:

- (1) As with real product, the growth path of Ontario employment follows the national closely. But while Ontario real product is uniformly above the national growth rate, there is no systematic difference in the rate of employment growth between Ontario and the nation as a whole. (See Tables 3.5 and 3.7.) From this it could be deduced that productivity in Ontario, in aggregate, must be growing faster than the national average which Table 3.8 confirms.
- (2) For employment, the place of the Service Industries in future growth is even more pronounced. This is due both to the higher rate of output growth in Services and to its lower rates of productivity growth (relative to the Goods Industries). Over the entire projection period the rate of growth in Services employment in Ontario is nearly double that of the Goods Industries, with the

share of each in total employment being nearly equal.

Note also that the share of Government in total employment rises over the decade even though the share of Government in total product is falling. This follows the statistical convention that there is *no* productivity growth in Government.

(3) Recall that the highest employment growth is expected in Services; yet Ontario has a lower proportion of Services in its economy than the country as a whole. How then does aggregate Ontario employment keep pace with the national rate of growth?

The answer, this time, is *not* found in the mix of Goods Industries.

Table 3.7 shows that the Ontario growth rate in employment in the Commercial Goods Industries only matches the national average. Manufacturing industries of high output growth in which the Province specializes are *also* industries of high productivity growth. In the extreme, for example, output growth in Electrical Products does not even match growth in productivity and hence employment falls. However, employment growth is also low in the Manufacturing industries (5 through 8) which have a relatively lower share of Ontario employment. The additional factor keeping employment growth low in Ontario Goods industries is the impact of the negative growth of employment in 'Other Mining' - where, again, a very high rate of productivity growth outstrips expansion in product.

The reason why Ontario employment growth equals, in fact sometimes exceeds, the national level is to be found in the Ontario mix of *Service* industries.

Ontario service employment is more strongly concentrated in Trade and in Finance and it is in these two sub-categories that employment increases are greatest (since productivity gains are the lowest).

- (4) But this last point is a reminder not to concentrate excessively on employment as the sole criterion of growth. Employment in an industry where productivity is low and growing slowly is unlikely to be very remunerative to the employee. What is sought is, of course, a balance of the level of and returns
- 1 Of course, productivity in the Finance industry is already quite high to begin with.

Table 3.6

CANADA AND ONTARIO: DISTRIBUTION AND GROWTH OF REAL DOMESTIC PRODUCT

Avg.Ann. Growth 1982 - 1987 Can. Ont.	1.5		3.0 2.8	9.0.0	 	5.4	5.5	3.4	4.1 4.2
37 oution Ont.	1.0	0.0	2.9	  	2.00	5.1	2.5	1.3	30.1
1987 Distribútion Can. Ont.	1.7	0.6	5.8	3.7	3.5	2.3	3.0	0.0	22.4
Avg.Ann.Growth 1977 - 1982 Can. Ont.	1.5	4.4	3.0 3.5	4 4 . 6 . 6 . 7 . 7	5.4	9°.2	4.8	4.4	5.2 5.4
1982 ribution Ont.	1.1	0.0	3.1	4.6.0	5.73	4.9	2.6	1.1	30.3
198 Distrib Can.	2.0	0.6	6.2	3.5	2.7	2.2	1.6	0.0	22.6
Avg.Ann.Growth 1972 - 1977 Can. Ont.	-1.1	3.0	1.7 1.2	2.8	1.9	3.3	5.2	3.1	3.1 3.3
ution Ont.	1.3	0.0	3.3	3.5	20.02	4.6	2.7	1.1	30.1
1977 Distribution Can. Ont.	2.4	0.7	6.8	3.9	3.0	2.1	1.7	6.0	22.6
	l Agriculture, fishing	2 Forestry 3 Mineral fuel mines & wells 4 Other mines & quarries	Total: Resource Industries (1-4)	5 Food, feed, beverages & tobacco 6 Textile & clothing		10 Motor vehicles & parts 11 Machinery & other transport	12 Electrical products 13 Chemical, rubber & petroleum	14 Non-metallic mineral products 15 Other manufacturing industries	Total: Manufacturing Industries (5-15)

Table 3.6 contd.

CANADA AND ONTARIO: DISTRIBUTION AND GROWTH OF REAL DOMESTIC PRODUCT

	1977 Distribution Can. Ont.	oution Ont.	Avg.Ann.Growth 1972 - 1977 Can. Ont.	1982 Distribution Can. Ont.	32 oution Ont.	Avg.Ann.Growth 1977 - 1982 Can. Ont.	1987 Distribution Can. Ont.	37 oution Ont.	Avg.Ann.Growth 1982 - 1987 Can. Ont.	irowth 1987 Ont.
16 Construction 17 Electric power & gas utilities	6.4	5.6	2.3	3.0	2.5	5.9	3.2	5.6	9.0	
Total: Commercial Goods Industries	38.4	41.5	2.7 3.1	38.4	41.7	5.2 5.4	37.8	41.2	4.0	4.2
18 Transportation & storage 19 Communication 20 Trade	6.2 3.4 12.5	2.9	0.64 0.0 0.0	6.4 3.6 12.7	3.1	5.0 6.0 1.5 1.5	6.4 3.9 12.8	3.4	4.0.4.0.0.0	
estate Other ser	8.7	8.0	t 4 8.	9.2	8.3	e.3	9.6	8.7	5.3	
Total: Comercial Service Industries	43.5	41.7	4.8 4.8	45.1	43.1	0.9 0.9	46.5	44.3	4.9	5.0
23 Personal sector	3.1	2.8	8.2	3.1	2.7	5.0	3.2	2.8	5.0	
24 Government sector	15.0	14.0	2.9	13.4	12.5	2.8	12.5	11.6	2.9	
Total: All Industries	100.0	100.0	3.7 3.8	100.0	100.0	5.2 5.3	100.0	100.0	4.3	4.4

Table 3.7

CANADA AND ONTARIO: DISTRIBUTION AND GROWTH OF EMPLOYMENT

	1977 Distribution Can. Ont.	oution Ont.	Avg.Ann.Growth 1972 - 1977 Can. Ont.	1982 Distribution Can. Ont.	ltion Ont.	Avg.Ann.Growth 1977 - 1982 Can. Ont.	1987 Distribution Can. Ont.	7 ution Ont.	Avg.Ann.Growth 1982 - 1987 Can. Ont.
ultur	5.5	3.1	-0.2	4.6	2.7	0.0	4.1	2.4	0.0
& trapping 2 Forestry 3 Mineral fuel mines & wells 4 Other mines & quarries	0.9	0.3	3.7	0.8	0.3	1.4 3.1 -1.6	0.8	0.0	0.6
Total: Resource Industries (1-4)	8.0	4.9	-0.3 -0.5	7.1	4.2	-0.1 -0.4	6.3	3.7	-0.2 -0.5
5 Food, feed, beverages & tobacco 6 Textile & clothing	2.0	3.1	7.1.	2.6	2.9	0.00	2.4	2.7	0.0-
Paper Primar	3.1	4.8	2.3	3.1		2.0	2.3		3.4.6.
Tabricating 10 Motor vehicles & parts 11 Machinery & other transport	1.3	3.0	2.3	 	2.9	1.7	1.2	2.8	1.3
12 Electrical products 13 Chemical, rubber & petroleum	1.6	2.7	0.8	1.5	2.4	-0.3	1.2	2.0	-0.7
products 14 Non-metallic mineral products 15 Other manufacturing industries	0.6	0.8	1.0	0.6	0.8	1.3	0.5	0.7	0.6
Total: Manufacturing Industries (5-15)	20.4	27.2	1.9 1.9	19.3	25.7	1.2 1.3	18.0	24.1	0.8 0.8

Table 3.7 contd.

CANADA AND ONTARIO: DISTRIBUTION AND GROWTH OF EMPLOYMENT

	1977 Distribution Can. Ont.		Avg.Ann.Growth 1972 - 1977 Can. Ont.	1982 Distribution Can. Ont.		Avg.Ann.Growth 1977 - 1982 Can. Ont.	1987 Distribution Can. Ont.	37 oution Ont.	Avg.Ann.Growth 1982 - 1987 Can. Ont.	wth 87 t.
16 Construction 17 Electric power & gas utilities	6.4	5.8	2.7	6.7	6.1	3.5	6.7	6.1	2.1	
Total: Commercial Goods Industries	35.9	38.7	1.5 1.7	34.1	36.9	1.4 1.4	32.0	34.8	0.9	6.0
18 Transportation & storage 19 Communication 20 Trade	5.3 2.2 10.8	3.9	3.0 4.4	5.0	3.6	1.1	2.2	3.4 2.0 11.7	0.7 2.0 2.6	
estate Other ser	13.4	12.6	2.9	13.2	12.5	2.2	13.1	12.4	1.9	
Total: Commercial Service Industries	34.7	33.0	3.3 3.4	34.7	33.2	2.5 2.6	34.8	33.5	2.2 2	2.3
23 Personal sector	6.7	6.2	2.6	7.6	7.0	5.0	8.7	8.0	5.0	
24 Government sector	22.8	22.1	5.2	23.6	22.9	3.2	24.5	23.7	2.9	
Total: All Industries	100.0	100.0	3.0 3.1	100.0	100.0	2.4 2.4	100.0	100.0	2.1 2	2.1

Table 3.8

CANADA AND ONTARIO: PRODUCTIVITY GROWTH (OUTPUT PER EMPLOYEE)

	Average Annual Productivit Growth 1972 - 197	Growth	Growth
	Can. Ont	. Can. Ont.	Can. Ont.
l Agriculture, fishing & trapping	-1.0	1.5	1.5
2 Forestry 3 Mineral fuel mines & wells 4 Other mines & quarries	1.8 -2.4 4.7	3.0 1.7 6.6	2.5 1.1 5.9
Total: Resource Industries (1-4)	2.0 1.	7 3.1 4.0	3.2 3.3
<ul> <li>Food, feed, beverages &amp; tobacco</li> <li>Textile &amp; clothing</li> <li>Wood &amp; furniture</li> <li>Paper &amp; allied industries</li> <li>Primary metal &amp; metal fabricating</li> </ul>	1.0 0.3 0.8 -0.3 0.6	3.6 3.9 3.7 2.7 3.1	3.0 3.3 3.0 1.9 2.4
10 Motor vehicles & parts 11 Machinery & other transport equipment	2.6 1.0	4.7 3.9	4.1 3.3
12 Electrical products 13 Chemical, rubber & petroleum	2.5 3.0	5.1 5.1	4.3
products 14 Non-metallic mineral products 15 Other manufacturing industries	1.5 0.3	4.4 3.0	3.4 2.1
Total: Manufacturing Industries (5-15)	1.2 1.	4 3.9 4.0	3.3 3.4
<pre>16 Construction 17 Electric power &amp; gas utilities</pre>	-0.4 1.8	2.4 4.5	1.8 3.9
Total: Commercial Goods Industries	1.1 1.	3 3.7 3.9	3.1 3.2
18 Transportation & storage 19 Communication 20 Trade 21 Finance, insurance & real	2.3 2.6 0.5 -0.2	4.4 4.4 2.1 1.6	3.8 3.8 1.9 0.9
estate 22 Other service industries	1.8	4.0	3.3
Total: Commercial Service Industries	1.4 1.	4 3.4 3.3	2.7 2.6
23 Personal sector	-	-	-
24 Government sector	-	-	-
Total: All Industries	0.7 0.	8 2.7 2.8	2.1 2.2

to employment. Nonetheless, the projections of relatively strong growth in Services employment have obvious implications for future employment counselling and education.

# 3.3.3 Ontario Labour Force and Unemployment Rate

The Ontario labour force projections are the product of two separate submodels determining Ontario population and participation rates. The models are described fully in Foot,  $et\ \alpha l$ ., Chapter Three, and since they have not been modified for the present study they will not be discussed further here.

Population projections have also not changed for the present study, but participation rates have since they are in part endogenously determined by Ontario employment and income levels. It should be mentioned that the participation-rate equations have proven quite sensitive to income and employment increases and their results have been adjusted downward somewhat in the generation of the labour force projections of Table 3.9. If anything, then, the labour-force estimates are likely to err on the low side.

Table 3.9 presents the labour-force and employment projections and a comparison of Ontario and national unemployment-rate projections. The unemployment rate estimates should be taken as highly approximate - they are the residual of two other projections, both subject to error.

The basic picture painted by Table 3.9 is one in which, while Ontario employment grows as fast or faster than the national average, the labour force grows faster still - an effect attributable to a greater tendency for Ontario residents to enter the labour market under conditions of economic growth.

The result is that while the Ontario share of total employment remains relatively stable, the Ontario share of the total Canadian labour force rises.

Thus the differential between the Canadian and Ontario unemployment rates closes by approximately 0.25 percentage points.

ONTARIO EMPLOYMENT AND LABOUR FORCE 1976-1987

Difference (4-5)	-0.98	-1.04	-1.03	-0.85	-0.91	-0.77	-0.86
Unemployment Rate Canada per cent	7.1	8.0	7.9	7.2	6.4	6.0	6.0
Unemployment Rate Ontario	6.2	7.0	6.8	6.3	5.5		5.2
Unemployment	0.24 (32.9)	0.28 (32.9) 0.28 (32.9)	0.29 (33.7) 0.29 (33.7)	0.28 (34.1) 0.26 (33.3)	0.25 (32.9)		0.25 (33.3)
Employment millions	3.69 (38.5)	3.74 (38.7)	3.91 (38.6) 4.00 (38.6)	4.11 (38.7)	4.32 (38.7)		4.60 (38.7)
Labour Force	3.93 (38.1)	4.02 (38.2) 4.11 (38.3)	4.20 (38.3)	4.39 (38.4)			4.85 (38.4)
	Historical 1976 Projected	1977	1979	1981	1983	1985	1986

## 3.4 THE ADDITIONAL SOLUTIONS

This section examines the consequences for Ontario of the nine "Additional" solutions - reflecting different assumptions about economic policy and environment - presented in Chapter Two. Tables 3.10 through 3.13 compare "additional" and "Reference" solutions for Ontario real provincial product, labour force, employment and the unemployment rate. Table 3.14 shows how the additional solutions affect the national pattern of real final expenditure while Table 3.15 presents impacts on Ontario industrial growth rates. Table 3.16 compares 1987 employment levels by industry.

Presentation of the expenditure and industrial detail by year would have swamped the study with tables. Instead, Tables 3.14 and 3.15 present averages of results over 1979-87 while Table 3.16 examines changes in employment for only a single year. The use of averages, however, obscures short-run effects - as, for example, in the devaluation experiment, which yields almost all of its growth effect in 1979 (see Table 3.10). Short-run impacts may thus be quite different than those presented in Tables 3.14 to 3.16.

Some general observations may be made on the expenditure and industrial detail before we consider the additional solutions individually. From Table 3.14 it can be seen that much of the variation in expenditure is due to consumption - especially to consumer durables, which are quite sensitive to price and income shocks. Investment changes equal or exceed those of total consumption in only three instances: in the "Increased Investment" experiment (as would be expected), in the "Increased Capital Inflow Experiment", and through an expanded money supply (the latter lowers interest rates and the cost of capital considerably).

The only major change in exports is in the "Increased Exports" experiment.

Real exports are, in the TRACE model, relatively insensitive to the exchangerate movements which occur in several of the other experiments.

From Table 3.15 we can see that the average growth-rate impacts of the additional simulations are generally not large. Aggregate Ontario and national

effects are quite similar, but there is, nonetheless, considerable variation across sectors. Interestingly, the service industries typically show more response than do the goods industries - and this observation is still stronger for employment. The one experiment in which Goods growth matches Services is that of "Increased Investment" - as would be expected. The Resource industries generally show the smallest variation.

## 3.4.1 Devaluation of the Canadian Dollar

The result of a devaluation in the national solution was an initial real stimulus which was eroded by later price increases. Thus, for Ontario, the growth rate of RPP in 1979 rises from 5.3 per cent in the Reference solution to 6.05 per cent under the devaluation. In subsequent years, however, the RPP growth returns to Reference levels. Ontario employment is boosted by slightly less than one-half of one per cent (16,000 jobs in 1981) with the peak effect not occurring until two years after the devaluation. Higher price and income levels gradually raise participation rates and the labour force so that the initial reduction in the unemployment rate is eventually worn away. The effect of the devaluation in reducing the unemployment rate in Ontario is slightly greater than for the nation as a whole.

Table 3.14 shows that the greatest expenditure impact of the devaluation is in consumption - especially in consumer durables. In fact, the growth in consumer durables in 1979 is boosted by almost a full percentage point - but it tails off quickly thereafter; this is, in part, the cause of why the Motor Vehicle industry gets relatively so little product impact from the experiment (see Table 3.15). Note again the relatively greater improvement in Services over Goods - both in real product and in employment. There is a slight tendency for Ontario to gain more employment growth from the devaluation than the nation as a whole, due to its mix of Goods industries.

## 3.4.2 Increased Exports

An assumption of increased incomes abroad (resulting in higher Canadian exports) brought, in the national solution, an appreciation of the exchange rate,

a consequent increase in imports and reduction in consumption (due to increased prices). There was almost no change in real product or the national unemployment rate, indicating that the floating rate was providing "insulation" against foreign shocks.

However, for Ontario, as for the nation, the insulation is not complete. The growth rate of real provincial product deteriorates steadily after only a small initial stimulus and, ends, in 1987, at 3.9 per cent rather than 4.1 per cent. Ontario employment is also hurt, although poor employment prospects and lower personal income also discourage some of the labour force. By 1987, Ontario employment has declined by almost one-half of one per cent from Reference. The relative discouragement of the Ontario labour force is less than that of the nation; the Ontario unemployment rate therefore rises by 0.3 percentage points (as against 0.1 percentage points at the national level).

From Tables 3.15 and 3.16 it can be seen that the increased exports (and subsequent appreciation) have somewhat shifted output growth to the Resource industries and to Motor Vehicles and away from the other Manufactures and Services. In symmetry with the first experiment, an appreciation harms slightly the Ontario economy relative to the nation as a whole, despite the initial increase in exports.

### 3.4.3 Increased Capital Inflows

Increased capital inflows, under a floating rate, also cause appreciation, an increase in imports and a reduction, through import-price effects, of real consumption. Once again, the result is a reduction in Ontario RPP growth; the effect is quite severe in the initial year of the inflow and a "rebound" occurs in the two years following. The unemployment rate rises but follows the national rate in moving gradually back down towards Reference levels. The adverse effects on the Ontario economy are, in this case, only slightly worse than those on the economy as a whole.

As the appreciation in this experiment was caused by capital flows and not by an export increase, the adverse effect on growth and employment is more evenly distributed among the sectors.

Table 3.10

EFFECT ON GROWTH OF ONTARIO RPP

1987	4.1			1 -0.01	3 -0.21	5 -0.12	1 -0.47	8 0.30	8 0.31	3 0.27	3 0.49	0 0.30
1986	4.1			-0.01	-0.13	-0.05	-0.31	0.28	0.28	0.23	0.33	0.20
1985	4.3			-0.02	-0.14	-0.09	-0.30	0.25	0.23	0.20	0.38	0.20
1984	4.7	√th rate		-0.03	-0.15	-0.11	-0.25	0.19	0.19	0.18	0.23	0.20
1983	4.6	cent gro		-0.04	-0.13	-0.11	-0.24	0.11	0.14	0.14	0.28	0.17
1982	5.2	in per o		90.0-	-0.08	0.03	-0.12	-0.02	90.0	0.07	0.16	0.01
1981	5.6	difference in per cent growth rate		-0.08	0.03	0.23	0.01	90.0-	0.03	0.03	-0.04	-0.14
1980	5.4	dif		-0.07	0.13	0.44	0.20	-0.02	0.04	00.00	-0.17	-0.57
1979	5.3			0.75	-0.08	-1.21	0.04	1.06	1.00	0.81	1.20	1.58
	Reference solution level (per cent)		Additional solution	1. Devaluation of Canadian dollar	2. Increased exports	3. Increased capital inflow	4. Improved labour market structure	5. Increased business investment	6. Personal income tax reduction	7. Sales tax reduction	8. Increased federal government expenditure	9. Increased money supply

Table 3.11

EFFECT ON ONTARIO UNEMPLOYMENT RATE

	1979	1980	1981	1982	1983	1984	1985	1986	1987
Reference solution level (per cent)	8.9	6.7	6.3	5.9	5.5	5.4	5.3	5.1	5.2
				dif	difference <sup>a</sup>				
Additional solution									
1. Devaluation of Canadian dollar	-0.17	-0.22	-0.21	-0.17	-0.14	-0.11	-0.09	-0.06	-0.04
2. Increased exports	0.07	0.08	0.07	0.09	0.12	0.17	0.21	0.25	0.29
3. Increased capital inflow	0.27	0.27	0.20	0.15	0.13	0.14	0.15	0.15	0.15
4. Improved labour market structure	-0.60	-0.79	-0.89	-0.92	-0.90	-0.85	-0.80	-0.76	-0.70
5. Increased business investment	-0.23	-0.22	-0.15	-0.07	-0.01	0.01	0.01	0.00	-0.02
6. Personal income tax reduction	-0.01	-0.08	-0.10	-0.11	-0.12	-0.15	-0.18	-0.22	-0.27
7. Sales tax reduction	0.01	-0.04	90.0-	-0.07	-0.09	-0.12	-0.15	-0.19	-0.23
8. Increased federal government expenditure	-0.38	-0.34	-0.29	-0.29	-0.33	-0.35	-0.41	-0.44	-0.50
9. Increased money supply	-0.33	-0.34	-0.27	-0.22	-0.21	-0.23	-0.25	-0.27	-0.29

a Additional solution minus reference solution as per cent of latter.

EFFECT ON ONTARIO LABOUR FORCE

		1979	1980	1981	1982	1983	1984	1985	1986	1987
Refer	Reference solution level (millions of persons)	4.20	4.29	4.39	4.48	4.57	4.67	4.76	4.85	4.94
				a.	per cent	difference <sup>a</sup>	ıce <sup>a</sup>			
Addit	Additional solution									
-	Devaluation of Canadian dollar	0.14	0.17	0.19	0.21	0.23	0.25	0.27	0.30	0.32
2.	Increased exports	0.04	0.08	0.10	0.09	90.0	0.02	-0.03	-0.09	-0.18
ж	Increased capital inflow	-0.22	-0.22	-0.22	-0.25	-0.30	-0.36	-0.42	-0.48	-0.56
4	Improved labour market structure	-0.15	-0.11	-0.14	-0.22	-0.35	-0.49	-0.67	-0.88	-1.15
5.	Increased business investment	0.19	0.30	0.37	0.43	0.51	09.0	0.71	0.84	0.99
9	Personal income tax reduction	0.45	0.58	0.65	0.72	08.0	06.0	1.01	1.16	1.33
7.	Sales tax reduction	0.40	0.49	0.55	09.0	0.68	0.76	0.86	0.99	1.13
∞.	Increased federal government expenditure	0.47	0.50	0.55	0.67	0.84	0.97	1.20	1.41	1.68
9.	Increased money supply	0.30	0.27	0.29	0.33	0.41	0.50	09.0	0.73	0.89

a Additional solution minus reference solution as per cent of latter.

Table 3.13

EFFECT ON ONTARIO EMPLOYMENT

		1979	1980	1981	1982	1983	1984	1985	1986	1987
Refe	Reference solution level (millions of persons)	3.91	4.00	4.11	4.22	4.32	4.42	4.51	4.60	4.69
				be	per cent c	difference <sup>a</sup>	e B			
Addi	Additional solution									
	Devaluation of Canadian dollar	0.31	0.40	0.41	0.39	0.38	0.37	0.36	0.36	0.36
2.	Increased exports	-0.03	-0.00	0.02	-0.00	-0.07	-0.16	-0.26	-0.36	-0.49
3.	Increased capital inflow	-0.51	-0.52	-0.43	-0.40	-0.44	-0.51	-0.58	-0.64	-0.72
4.	Improved labour market structure	0.50	0.74	0.80	0.75	09.0	0.41	0.18	-0.08	-0.41
5.	Increased business investment	0.43	0.54	0.53	0.50	0.52	0.59	0.70	0.84	1.01
9	Personal income tax reduction	0.46	99.0	0.76	0.83	0.93	1.05	1.21	1.40	1.61
7.	Sales tax reduction	0.38	0.54	0.61	0.68	0.77	0.89	1.03	1.19	1.38
∞.	Increased federal government expenditure	0.88	0.86	0.85	0.98	1.18	1.35	1.64	1.89	2.22
9	Increased money supply	0.65	0.64	0.58	0.57	0.63	0.74	0.87	1.01	1.20

Additional solution minus reference solution as per cent of latter.

ಹ

Table 3.14

ADDITIONAL SOLUTIONS: GROWTH RATES OF REAL FINAL EXPENDITURE

Total Expend.	4.9			90.0	00.00	-0.12	-0.22	0.26	0.24	0.33	0.20
Gov. Curr. Expend.	4.1			0.0	0.0	0.0	0.0	0.0	0.0	0.44	0.0
Exports	4.2			-0.01	0.26	0.00	0.07	-0.05	0.02	-0.04	00.00
Bus. Expend. Mach.& Equip.	6.1			0.08	-0.06	-0.12	-0.16	0.99	0.23	0.24	0.37
Bus. Con- struct.	5.4	difference <sup>a</sup>		0.05	-0.04	-0.22	-0.25	0.65	0.30	0.33	0.37
Total Con- sumpt.	5.2	р		0.10	-0.08	-0.17	-0.38	0.28	0.37	0.46	0.27
Cons. Serv.	5.7			0.09	90.0-	-0.15	-0.32	0.24	0.32	0.39	0.23
Non- Dur. Cons. Goods	5.1			0.10	90.0-	-0.14	-0.31	0.24	0.32	0.39	0.23
Semi- Dur. Cons. Goods	4.6			0.09	90.0-	-0.15	-0.32	0.24	0.32	0.39	0.23
Dur. Cons. Goods	4.6			0.15	-0.17	-0.28	-0.70	0.48	09.0	0.80	0.48
	Reference solution (per cent)		Additional solution	Devaluation of Canadian dollar	Increased exports	Increased capital inflow	Improved labour market structure	Increased business invest- ment	Personal income tax reduction	Increased federal govern- ment expenditure	Increased money supply
	Refe		Addi	-	2.	'n	4	ů.	9	ώ	9.

Notes: - Growth rates are compounded annual averages, 1978-87.

growth rate minus reference solution growth rate. a Additional solution

# 3.4.4 Improved Labour Market Structure

As was explained in the discussion in Chapter Two (Section 2.5.4), a policy of reducing structural unemployment had rather surprising negative consequences for real incomes, due primarily to its repercussions on the current account of the balance of payments.

It was observed in the experiments above that a shift in the final expenditure mix following an appreciation (bringing lower exports and, especially, lower consumption) tended to harm the Ontario economy relatively more than the national. In the present case the same effect occurs: The growth rate of Ontario RPP is cut back by almost half of one per cent by 1987. The Ontario unemployment rate does fall, since a reduction in structural unemployment loosens the labour market and reduces the relative price of labour, stimulating employment. However, the Ontario effect is somewhat less than the national because the level of production of Ontario industries is adversely affected by the appreciation-induced expenditure swing. In fact, by 1987 Ontario employment is actually lower than in the Reference solution; the Ontario unemployment rate stands improved only by the fact that the labour force is a full per cent lower than Reference; participation has been considerably discouraged by the lower income levels.

From Table 3.15 we see that the sole sector gaining in growth on average through 1987 is Mining; this is because lower unit labour costs have caused exports to rise and Mining is the sector most dependent on exports for demand.

Note that Food, Textiles and Finance are especially harmed - the latter pair causing the slightly poorer Ontario performance (relative to the national). The employment effects given in Table 3.16 are for 1981, the year in which the positive employment effects of the experiment peak.

# 3.4.5 Increased Investment

Nationally, an increase in the desired capital stock, leading to increased investment, had beneficial impacts both on product and on employment. This is true also for Ontario; in fact, the Province tends to gain slightly more from the stimulus than does the national economy. This is due to the fact that Ontario

Table 3.15

ADDITIONAL SOLUTIONS: GROWTH RATES OF REAL PRODUCT (CANADA AND ONTARIO)

Table 3.15 contd.

GROWTH RATES OF REAL PRODUCT (CANADA AND ONTARIO) ADDITIONAL SOLUTIONS:

Growth Rates are compounded annual averages, 1978-87. Additional Solution growth rate minus reference solution growth rate. Notes:

5 Invest. - Increased business investment. 6 Tax - Personal income tax reduction. 8 Govt. - Increased federal government expenditure. 9 Mon. - Increased money supply. Key to Additional Solutions: C - Canada, 0 - Ontario.

1 Deval. - Devaluation of Canadian dollar. 5 Inves
2 Export - Increased exports. 6 Tax .
3 Cap. Flow - Increased capital inflow. 8 Govt
4 Lab. - Improved labour market structure. 9 Mon.

Table 3.16

ADDITIONAL SOLUTIONS: EMPLOYMENT LEVELS, 1987 (CANADA AND ONTARIO)

	Govt. 9 Mon.	0 0 0	00. 00.	.00 1.1 3.1 3.1 .00 .73	.00 .39 .11	<del>-</del>	2.		68 1.4 54 1.6	.0 2.7	.5 1.5	1.4 1.7 1.7
Additional Solutions (per cent difference) <sup>a</sup>	6 Tax 8 G	0 0	00.	3.7	.52 .24 .13	2.8 2.7 2	r	.0	2.0	2.7 2 2.3	1.5	2.2 2.1 1.5
	5 Invest.	0 0	00.	0000	00.00.	. 91	• က	1.7	.68	3.4	1.5	1.3 1.3
	4 Lab.	0	00.	2.2 .00	.65 .56	1.1			1.5	1.3	1.6	1.3 1.2
	3 Cap. Flow	0 3	00.	-1.1	13 .00	4.[-	2.[-	85	68	4. [-	1.5	-1.1 -1.1
	2 Export	0 0	00.	3.1	.26 .00	-1.0	58 35	00.	89.	56	-1.5	5562
Reference Solution housands of persons)	l Deval.	0 0	00.	3.1	.13 .00	. 69	35	.28	.00	. 56	000	.41 .46
		Ont.	114	14 0 46	174	125	45	211	131	96	33	1131
		Can. 0	200	95 32 137	764	290	1/1	355	148	148	143	2186
Reference (thousands			0	& trapping 2 Forestry 3 Mineral fuel mines & wells 4 Other mines & quarries	[otal: Resource Industries (1-4)	5 Food, feed, beverages & tobacco 6 Textile & clothing			10 Motor vehicles & parts 11 Machinery & other transport	equipment 12 Electrical products 13 Chemical, rubber & petroleum	products 14 Non-metallic mineral products 15 Other manufacturing industries	Fotal: Manufacturing Industries (5-15)

Table 3.16 contd.

ADDITIONAL SOLUTIONS: EMPLOYMENT LEVELS, 1987 (CANADA AND ONTARIO)

	. 9 Mon.	0 0	2.2	4 1.6 1.7	1.9	1.7	5 1.9 1.9	0.0	0.0	2 1.2 1.2
	8 Govt.	٥ ي	1.7	1.4 1.4	2.2	2.5	2.4 2.5	0.0	3.8	2.2 2.2
)a	6 Тах	0 3	2.2	1.9 2.0	2.6	2.5	2.7 2.7	0.0	0.0	1.5 1.6
Solutions difference) <sup>a</sup>	5 Invest.	O U	2.8	1.5 1.5	.89 1.5 2.0 1.4	1.1	1.4 1.4	0.0	0.0	.94 1.0
Additional (per cent d	4 Lab.	000		1.1 1.2	1.3 .84 .94	1.1	1.1 1.0	0.0	0.0	.75 .80
	3 Cap. Flow	0 3	87	83 86	89 -1.1 -1.4	-1.1	-1.2 -1.2	0.0	0.0	69 72
	2 Export	0 3	85	4445	35 -1.1 -1.2 92	94	-1.0 -1.0	0.0	0.0	48 49
(8)	1 Deval.	0 3	.37	. 39 . 43	. 53 . 75 . 73	.63	.64 .64	0.0	0.0	.35 .36
olutior person		Ont.	285	1629	157 93 547 192	580	4220 1570	1570	375	4686
Reference Solution (thousands of persons		Can.	809	3875	564 268 1365 433	1588	4220	1055	2966	12116 4686
Reference (thouse			16 Construction 17 Electric power & gas utilities	Total: Commercial Goods Industries	18 Transportation & storage 19 Communication 20 Trade 21 Finance, insurance & real	22 Other service industries	Total: Commercial Service Industries	23 Personal sector	24 Government sector	Total: All Industries

Notes: a Additional Solution minus Reference Solution as a per cent of the latter.

Key to Additional Solutions: see Notes to Table 3.15.

is a major supplier of investment goods, especially machinery and equipment. However, the Ontario stimulus from investment, as we show in more detail in the Appendix (section A3.3), is not as great as might be imagined, since over half of machinery and equipment investment spending "leaks" into imports or indirect taxes.

Ontario also benefits from the expenditure-pattern swings following the slight depreciation of the Canadian dollar which the increase investment eventually causes.

Thus, the rate of growth of Ontario RPP jumps by one percentage point over Reference in the first year of the stimulus, falls back to Reference levels for three years, and then begins to climb again. The reduction in the Ontario unemployment rate following the additional investment is gradually lost, not because employment falls (in fact, it keeps rising above Reference through 1987) but because considerable new labour-force participation is stimulated by higher incomes and new employment opportunities.

Table 3.15 shows the stronger growth in Machinery, Electrical Equipment and Construction brought by the new investment. Despite a slight depreciation, wage effects cause exports to decline slightly in the experiment which holds back an increase in growth in the Motor Vehicle industry.

#### 3.4.6 Personal Income Tax Reduction

A personal income tax cut was found to be a quite powerful stimulus to the national economy; the same result holds for Ontario. The growth rate of real provincial product follows a pattern which we find also in the three succeeding experiments: It is boosted by one percentage point in the first year of the shock, falls back to Reference-solution levels for two to three years and then begins rising steadily again above the Reference. Under the tax cut the Ontario unemployment rate is gradually reduced and falls by about 0.3 percentage points by 1987. The decline, however, is not as great as that for the nation as a whole and the cause is not poorer employment creation but the greater sensitivity of the Ontario labour force to changes in personal income (which the tax cuts

immediately augment).

#### 3.4.7 Sales Tax Reduction

As was observed for the national economy, only slight timing and scale differences distinguish the sales-tax and personal-tax reduction experiments. This experiment is thus not included in Tables 3.14 to 3.16.

#### 3.4.8 Government Expenditure Increase

Occurring as it does in a situation of under-utilized capacity, the government expenditure increase has a considerable impact on the real growth of the national economy. The same is true for Ontario - although, of course, the effects of the policy on the national inflation rate would apply equally to the Province. This experiment produces the greatest reduction in unemployment since, in increasing all types of government expenditure proportionally, government employment is automatically increased. Once again, the Ontario unemployment-rate impact is lower than the national due to the reactions of the Ontario labour force (which, by 1987, has risen 1.7 per cent above Reference).

It is interesting to contrast the Tax and Government Expenditure experiments in Tables 3.15 and 3.16. Quite by chance, the two experiments were scaled such that the real-product effects for total Manufacturing, total Goods and total Services are almost identical. It is by adding also to the real product of government that the expenditure experiment yields higher total real growth. At the same time, under the tax experiment, all industries (except government) show greater employment growth than under the government expenditure policy. Since government is not also hiring, wage pressure is lessened and more workers are Of course, the governhired, per unit of real growth, in the private sector. ment-expenditure experiment, as scaled here, still yields a greater total employment effect, but at the cost of a considerably greater deficit in the government balance (see Table 2.10).

#### 3.4.9 Increased Money Supply

The money-supply increase provides quite a powerful initial stimulus to

the Ontario economy. The 1979 improvement in the RPP growth rate (at 1.6 percentage points) is greater than in all prior experiments but the ratio of later, more steady growth increases to the initial impact is *lower* than for the fiscal policies. In the same fashion, the considerable initial improvement in the unemployment rate brought by the monetary policy is sustained but not further augmented in succeeding years. Employment increases less than under the fiscal policies but the impact on labour-force participation is also not as great.

Note in Tables 3.14 and 3.15 the greater impact that the monetary experiment has on investment, resulting in greater relative growth in the Producers Goods industries (Industries 9 through 13) than was true for the fiscal policies.

#### Appendix to Chapter Three

# METHOD OF PROJECTING REAL PROVINCIAL PRODUCT AND EMPLOYMENT BY INDUSTRY

#### A3.1 INTRODUCTION

The basic method employed in this study for projection of industrial and provincial detail differs in no fundamental respects from that of Foot,  $et\ al.$  (1977). Implementation of the method has been improved by extending the industrial disaggregation to 22 (rather than 8) industries and by incorporating the 1971 (rather than 1966) Input-Output Tables. While the description of the procedure which follows is intended to be relatively complete, the interested reader may find additional useful detail in the earlier study (Appendix A6).

The second section of this Appendix describes in some detail the procedure employed. A third section presents an Expenditure 'Impact' Table for Ontario which incorporates all of the parameters of the method and with which the interested user can examine the effect on Ontario of his or her own expenditure scenarios. A fourth section analyses briefly the strengths and shortcomings of our method while a final section presents some limited evidence on goodness of fit.

#### A3.2 PROCEDURE

Our Industry-Ontario model builds from the general concept that the economy's industrial structure of production and employment is determined primarily by the level and pattern of final expenditure. Thus, given our expenditure projections from TRACE, we use the Industry-Ontario model to calculate in detail the *implications* of the projection for industrial product and employment.

Note then, that the Industry-Ontario model is recursive with respect to TRACE; that is, the industrial and employment structure it calculates in no way

This is a property it shares with most other economy-wide simulation models in which industrial detail is distinguished - including those, like CANDIDE, in which industrial detail is determined simultaneously with expenditure.

feeds back to alter the TRACE national solution.

It is important to stress at the outset the 'demand-driven' and non-simultaneous nature of the model. Thus, for example, the different industrial and Ontario results calculated for alternative scenarios are due almost solely to the fact that these scenarios have altered the level and pattern of national final expenditure.

## A3.2.1 Obtaining National Real Domestic Product by Industry

The model begins with TRACE projections of the ten categories of final expenditure listed below (TRACE mnemonics in parentheses):

- 1) Durable Consumption Goods (CD)
- 2) Semi-Durable Consumption Goods (CSD)
- 3) Non-Durable Consumption Goods (CND)
- 4) Consumer Services (CS)
- 5) Business Fixed Capital Formation Construction (IHB + IFNB)
- 6) Business Fixed Capital Formation Machinery and Equipment (IFMB)
- 7) Government Fixed Capital Formation Construction (IHG + IFNG)
- 8) Government Fixed Capital Formation Machinery and Equipment (IFMG)
- 9) Exports (less Capital Service Receipts) (X YIDXR)
- 10) Government Current Expenditure (CG)

A first estimate of the real domestic products (RDPs) required to supply a given final demand is obtained by multiplying the expenditures from TRACE by an 'Impact' matrix prepared from the 1971 Input-Output Tables.<sup>2</sup>

Figure A3.1 is a schematic representation of the Impact matrix. The ten columns correspond to the ten expenditure categories listed above. The first row of the matrix is for Agriculture while rows 2 through 22 are for the non-agri-

Indeed, the model is easily made independent of TRACE and can accept expenditure projections from other sources. Ontario projections have been developed from the Institute's quarterly model, FOCUS. It might also be noted that the capability exists of making projections for provinces other than Ontario.

This task was performed by the Customer Service Section, Structural Analysis Division of Statistics Canada. Their prompt and efficient work is gratefully acknowledged. For a description of the Canadian Input-Output system see Statistics Canada, Cat. No. 15-506E. A detailed listing of the matrix used is available on request.

cultural business sectors we distinguish (listed, with Standard Industrial Classification Codes, in Table A3.1). Rows 23 and 24 are for the RDP of the Personal and Government sectors; row 25 is for Imports and row 26 is for Indirect Taxes (less Subsidies).

Figure A3.1
THE IMPACT MATRIX

Rows	Columns	Expenditure Categories (10)
1	Agriculture	
2-22	Industrial Sectors; Goods and Services	Impact Coefficient Matrix
23	Personal	A
24	Government	
25	Imports	
26	Indirect Taxes	
To	otals:	= 1.0 for all Columns

An individual coefficient of 'A', denoted  $a_{ij}$ , expresses the proportion of final expenditure j supplied by the product of sector i. Of course, part of final expenditure can be supplied through Imports or find its way into Indirect Taxes. Note that the word 'supplied' is meant both directly and indirectly - i.e., allowing for all intermediate-input demands. Thus, for example, in the Consumer-Durables column, the coefficient  $a_{10,1}$  (in the 'Motor Vehicles Industry' row) will be accounting primarily for direct purchases of autos as final expenditure. Whereas coefficient  $a_{9,1}$  (in the 'Primary Metals' row) is almost as large and describes, of course, not so much *final* purchases of steel,

etc., but purchases of primary metal as *intermediate* inputs by other sectors supplying consumer durables (among them, the Motor Vehicles Industry).

The National Income accounting identity (equating total expenditure and total product) is exactly maintained in the Input-Output system and thus the sum of each column of coefficients is unity. That is, a dollar increase in any expenditure will lead to exactly a dollar increase in total product; the matrix tells us how the increase is distributed across the industrial RDP's, direct value added, imports and indirect taxes. (It is more customary to think of Imports as a negative 'expenditure' but the income identity is maintained if Imports are "added" to both sides. For present purposes Imports are best treated as a supply source from which final expenditures, and the intermediate demands they stimulate, are satisfied.)

Not all of the information obtainable from the Impact Matrix is used. The TRACE model itself yields projections for Imports and for Indirect Taxes superior to those which would be generated by 'A'. Exogenous to TRACE are judgmental projections for value added in Agriculture (VAA), the Personal Sector (VAP) and Government (VAG); these also are used in place of the matrix results.

The procedure thus makes use of only rows 2 through 22 of the matrix.  $^2$  From these are obtained initial estimates ( $\overline{VA}(i,t)$ ) of the real domestic product of the non-agricultural industries:

(A3.1) 
$$\overline{\overline{VA}}(i,t) = \sum_{j=1}^{10} a_{i,j} * FE(j,t)$$
 for  $i = 2, ..., 22$ 

where FE(j,t) is final expenditure of category j in year t.

This initial estimate must be adjusted in two ways. First, the

More technically, Impact matrix 'A' is built from the Leontief Inverse of the Input-Output sub-matrix containing intermediate-inputs coefficients.

In testing the model over 1971-75, using actual expenditures as inputs, it was found that the matrix results for VAP, VAG and imports were quite close to history. Agriculture was another matter; the fixed-coefficients Input-Output model simply cannot handle the variability in behaviour of this sector.

definition of Industries employed in the Input-Output system differs somewhat from that of the system of National Accounts. Most of the discrepancy is removed by applying a multiplicative correction factor (AMVAi) to each industry estimate, with the factor obtained by feeding 1971 Final Expenditures into the Impact matrix and comparing results with actual 1971 RDP's. The AMVAi and other model coefficients are also presented in Table A3.1.

Second, and the more serious, the results obtained from the Impact matrix are strictly valid only for 1971 - and then only on average, not necessarily at the margin. Over time technological change and relative price shifts are expected to alter the coefficients of the matrix and hence the effect on RDP's of the pattern of final expenditure. Ideally, both phenomena should have been endogenized, but this was beyond our current capabilities and/or resources. Instead, the historical paths of the 21 industrial RDP's were examined for the period 1971 through 1976 and compared with results generated by the matrix. From this comparison was developed a 'technological' correction factor (EVAi) for each sector, the effect of which is allowed to cumulate over time. Our refined RDP estimates (VA(i,t)) are:

(A3.2) 
$$\overline{VA}(i,t) = \overline{\overline{VA}}(i,t)*AMVAi*(1 + EVAi)^t$$
 for  $i = 2, ..., 22$  where  $t = 0$  in 1971,  $= 1$  in 1972, etc.

Thus the assumption is made that relative-price and technical changes will continue in the future at about the average rate over 1971-76. Projection through 1987 revealed that several of the EVAi determined in this fashion caused excessively large or small rates of growth in their respective sectors; these EVA's were then reduced in absolute value (although without change in the ordering of sectors).<sup>2</sup>

The final AMVAi and EVAi used are presented in Table A3.1. Note that

<sup>1</sup> Source: Statistics Canada, Cat. No. 61-005.

In fact, the reader should be aware that through the entire projection procedure our 'bias' has always been to reduce sectoral dispersion - whether of RDP, employment or provincial shares.

Table A3.1

SECTORS AND RELATED COEFFICIENTS USED IN INDUSTRY-ONTARIO MODEL

1970 S.I.C. Codes	001-021, 041-047 031-039 061, 064 051-059, 071-099 101-153 181-249 251-268	71-28 91-30 23-32 11-32	331-339 162-165, 365-379 351-359 172-179, 391-399 404-421 572-575, 577-578 501-515, 517-527 543-548	01-73 16, 5
SO	0.227 0.145 0.0 0.333 0.432 0.341	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.648 0.563 0.494 0.351 0.342 0.278 0.347	. 35 . 35 . 37
HR	0.0 -0.0079 -0.0043 -0.0061 -0.0064	.005	0.004 0.004 0.005 0.005 0.008 0.0	• • •
æ	49.11 38.53 41.86 41.29 39.22 38.64 39.97	0.0 0.0 0.0	40.08 41.09 39.48 38.01 43.78 40.40 39.50	20.0
PR	0.0245 0.0254 0.0045 0.0550 0.0285 0.0285	.018 .020 .033	0.0400 0.0400 0.0360 0.0204 0.0159 0.0400 0.0299	.031
ВМН	0.5499 0.2335 0.0275 0.1594 0.2301	.156	0.2052 0.1298 0.1523 0.2587 0.1642 0.0815 0.1737	.034
EVA		-0.01 -0.005 0.0	0.00	• • •
AMVA	0.000.0000.0000000000000000000000000000	0,0,0,0	0.0.000	0-0
	Agriculture, fishing & trapping  Forestry Mineral fuel mines & wells  Other mines & quarries Food, feed, beverages & tobacco Textile & clothing Wood & furniture	Paper Primar fab Motor Machir	Electrical products Chemical, rubber & petroleum products Non-metallic mineral products Construction Flectric power & gas utilities Transportation & storage Communication	Ot Go
			777786	

Sector 22 contains some products which, strictly speaking, are non-commercial; unfortunately, these elements could not be broken out of the Input-Output table we have used.

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only for Construction (Industry 16) does the AMVAi vary from unity by more than 0.1. This reflects the fact that while the National Accounts ignore internal construction and repair by sectors (or add it to the product of the particular sector), the Input-Output system allocates all such activity to the output of Construction. The value of 0.80 for AMVA(16) scales Construction (calculated under the Input-Output definition) back to levels appropriate for the National Accounts.

It was found that the EVAi corrections could be kept within an absolute level of l per cent per year. The pattern of EVA's obtained suggests (and no more than 'suggests') something of a movement against primary inputs and most manufactures and towards machinery, chemicals and services, due to aggregate shifts in technology, relative prices and (a result of the latter) movements in commodity composition within expenditure categories.

Finally, the TRACE model provides an estimate of the total of non-agricultural business RDP (VAN in TRACE mnemonics). The VA(i,t) are adjusted proportionally such that they sum to VAN.

(A3.3) 
$$VA(i,t)*(VAN(t)/\sum_{i=2}^{22} \overline{VA}(i,t))$$

#### A3.2.2 National Employment by Industry

The projections for industrial employment are founded directly on the RDP estimates. To calculate total hours employed in each industry (HM(i,t), in millions) we multiply the VA(i,t) by the ratio of hours to VA(i,t) in the base year (BMHi) and divide by a correction term (PRi) expressing the rate of productivity change in years subsequent to the base:

(A3.4) 
$$HM(i,t) = BMHi*VA(i,t)/(1 + PRi)^t$$
  
where  $t = 0$  in 1971, = 1 in 1972, etc.

The PRi factor is intended to capture the effects of both neutral technical change and of shifts in the relative price of capital and labour (causing

changes in the capital-labour ratio). A major gap in the method, but one which would be costly to close, is that the latter effect is *not* endogenous. It must be assumed that aggregate productivity change, from whatever source, will proceed in the future at about the average rate over 1969-76.

The BMHi and PRi for each sector are also given in Table A3.1. For four sectors (Other Mines, Electrical Products, Chemicals and Power and Gas Utilities) the average PRi obtained in this fashion were so large as to yield unreasonable employment estimates over a 10-year simulation horizon; they have been judgmentally reduced to the value shown in the Table.

Hours worked per week, which determine, of course, the relationship of total manhours and total employment, show a distinct trend for most sectors.

Thus industrial employment (L(i,t), in thousands) is calculated from total hours (HM(i,t)), hours worked per week in the base year (Hi) and the compounded average rate of change in hours per week (HRi):

(A3.5) 
$$L(i,t) = HM(i,t)/Hi/(1 + HRi)^{t}/0.052$$

The TRACE model's judgmental projections for employment in Agriculture and in the Personal and Government sectors are used. Moreover, the TRACE model generates projections for total employment and manhours in the non-agricultural business sector; for consistency (as with the VA(i,t)), the L(i,t) and HM(i,t) are adjusted proportionally such that they sum to these totals.

### A3.2.3 Ontario Product and Employment Projections

Projections for real provincial product and employment in Ontario are obtained by applying fixed share coefficients to the national product and employment estimates. These shares (OSi) are listed in Table A3.1.

Sources for the BMHi and PRi: For certain of the more aggregate sectors (Nos. 1, 2, 16, 17, 20, 21, 22) the factors were calculated from data provided by the Productivity Branch, Statistics Canada (Cat. No. 14-201, supplemented by unpublished detail). For the remaining sectors calculations had to be based on only incompletely-reconciled sources: the VA(i,t) are from the National Accounts (Cat. No. 61-005) and employment and hours data are from the Labour Force Survey (Cat. No. 72-002).

There was little evidence of trend in the Ontario shares and none has been projected. It is perhaps significant that all of the OSi had to be adjusted downward somewhat (by about 2 1/2 per cent of their initially-calculated values) in order to bring total Ontario-employment calculations for 1971-76 into line with historical values. (Table A3.1 shows the OSi after adjustment.) The indication may be of a slight tendency towards a higher capital-labour ratio in Ontario relative to Canada as a whole (since most of the coefficients were computed from product shares).

Note finally that the appropriate OSi are also applied to the TRACE judgmental projections of real product and employment in Agriculture and the Personal and Government Sectors. The projections for *total* Ontario real product and employment are simply sums of detail across all sectors; contrary to the national projections, there is no 'outside' estimate of the aggregate to which the sum of detail is tuned.

#### A3.3 AN ONTARIO IMPACT TABLE

The reference and additional solutions for Ontario product and employment presented in this study are all the result of confronting the Industry-Ontario model with different sets of national final-expenditure projections. It may be useful to present a tabular summary of the model by which the interested user can estimate the approximate Ontario output and employment impacts of yet other alternative real-expenditure patterns.

Table A3.2 presents an Ontario Product and Employment 'Impact' table, as generated by our model for 1978 and for 1987. Recall that impacts obtained from

The sources of these coefficients again vary across sectors. For several major aggregates (Agriculture, Forestry, Mining, Electric Power, Construction) direct estimates of the provincial shares of RDP are published by Statistics Canada (Cat. No. 61-202). We have used the average share over 1969-75. Employment shares are assumed to equal product shares. Note that we assume the Ontario share of the Mineral-fuel Mining Industry to be effectively zero.

For Manufacturing, we use the provincial shares of census value added from the Census of Manufactures (Cat. No. 31-203), averaged over 1969-1974. For the service sectors we must fall back upon Ontario employment shares from the Labour Force Survey (Cat. No. 72-002), averaged over 1969-76.

Table A3.2

ONTARIO PRODUCT AND EMPLOYMENT IMPACT MATRIX

		· >																	
es S	1987	Emp1oy	0	00	0 4		<u> —</u> ц	0.4	_ c	7	3.8	1 2 2 2	42	16 22 15 15	157	279	۳	0	321
Consumer Services (CS)	19	ROP	_	0 <	27	4	4 6	24	7	=	13	8 78 33	291	123 210 93 1,466	633	2,526	324	0	3,141
onsumer (C		Етрlоу.	0	0-	- ഹ	_	ر ح	0.4	<u> </u>	7	m 4	1 16 2	51	21 26 16 71	188	322	יס ו	0	373
చ	9	20X	_	0 <	29	4	4 r	56	7 .	=	14 36	10 78 28	295	123 192 93 1,466	909	2,480	324	0	3,099
S	37	Employ.	,	0 -	63	2	ر 5	<u>-</u> ∞	<u> </u>	7	19	2 13	137	15	19	146	0	0	283
Non-Durable Consumption Goods (CN)	9	RDP	2	00	440	œ	ຕິ	20	16		214	20 14 25 238	1,153	113 59 628 117	78	995	0	0	2,147
Non-D onsumpt	8	Етр Гоу.	_	۰ ۵	84	2	ر ر	6	20	7	23	3 16	175	91 19	.23	166	0	0	341
ວິ	9	908	2	٥٤	482	6	0 4	23	14	2	13 196	20 16 25 218	1,169	113 54 628 117	74	986	0	0	2,155
S	37	Employ.	-	0 -		84	2 %	10	20	7	12	45 3 2	194	12 7 150 5	22	196	0	0	390
Semi-Durable Consumption Goods (CSD)	9	90	က	Ο α	၀ တ	372	132	99	91	<u>+</u>	35 139	22 171 15 43	1,053	91 67 940 113	87	1,298	0	0	2,352
Semi-D onsumpt (C	. 8	Employ.	_	0-	- 2	116	2 2	12	2.0	ဂ	7	200	253	16 8 166 5	56	221	0	0	474
S	9	202 203	က	00	0	408	9	69	35	<u>+</u>	38	22 187 15 40	1,109	91 61 940 113	83	1,289	0	0	2,398
uo	7	Employ.	_	0-		∞	13	15	27	0	23	ر 22	136	10 6 136 4	12	176	0	0	312
Durable Consumption Goods (CD)	<u> </u>	SO P	က	0 4	- ∞	36	63	66	284	000	162	63 12 33	1,003	73 54 851 87	84	1,149	0	0	2,153
able Con Good (CD)	, ω	RDP Employ.	-	0-	- ~	Ξ	<u>~</u> ~	38	33	=	34	ر 22	176	13 7 7 4	52	199	0	0	375
Dur	1978	202 B	က	0 4	ാ ത	39	69	103	260	90	177	30 29	1,005	73 50 851 87	80	1,141	0	0	2,147
				3 Mineral fuel mines & wells	Food, feed,	Textile & clothing	7 Wood & furniture 8 Danor & allied industries			equipment	Ele	Non-metallic mineral products Other manufacturing industries Construction Flectric power & gas utilities	Total: Commerical Goods Industries (excl. Agriculture)	Tra Com Tra Fin	estate 2 Other service industries	Total: Commercial Service Industries	3 Personal sector	4 Government sector	Total: All Industries (excl. Agriculture)
			(1)		, 47	9	- α	<i>y</i> 05	50		12	15 16 17	70	18 19 20 21	22	7	23	24	70

Note: Impacts are for Real Expenditures of 10 million 1971 dollars; RDP Impacts are in thousands of 1971 dollars; Employment Impacts are in persons.

Employment Impact for Personal and Government not available; Total Employment Impacts for these expenditure columns are thus net of Personal and Government Sectors.

Table A3.2 contd.

ONTARIO PRODUCT AND EMPLOYMENT IMPACT MATRIX

F. ment	1987	Employ	C	0	_	_	2	]3	28		18	45	16	9	c	45.	-	181	L 4	50	13	8	0	0	262
Government F.C.F. Machinery & Equipment (IFMG)	19	RDP	0	0	6	9	=	63	75 186		184	279	זון	74	7.	170	η,	1,168	86 37	313	52	544	0	0	1,712
Government chinery & E (IFMG)	œ	Employ.	-	- 0	_	_	က	17	34°		2	23	2.0	, œ	c	290	-	230	15	55	15	93	0	0	323
Mach	1978	RDP	^	10	6	7	12	69	195 195		168	279	125	89	7.	186	<u>∞</u>	1,190	34 88	313 55	20	538	0	0	1,729
	7:	Employ.	_	- 0	4	_	_	4	59		2	7	σ	n 01	ç	227	7	355	13	32	40	94	0	0	449
vernment F.C.F Construction (IHG+IFNG)	1987	RDP	۵	0	38	2	വ	95	388 388		56	46	yy.	86	02.6	1,204	ş	2,157	97	197 100	162	009	0	0	2,757
Government F. Constructic (IHG+IFNG)	ø	Employ.	-	- 0	9	_	7	ഹ പ	。に		က	6	7.7	==	20	248	7	111	17	35	48	011	0	0	521
ğ	1978	RDP	4	- 0	39	2	9	ನ	406		24	46	73	9.6	170	25 1,204	/7	2,178	97	197 100	155	589	0	0	2,767
ent	37	Employ.	C	0	_	_	2	ഹ	33 4		17	23	43	ည်	c	<sup>2</sup> 22 ·	-	181	 8	93	14	97	0	0	278
Business F.C.F. Machinery & Equipment (IFMB)	1987	RDP	^	10	12	80	7	27	2/2		174	320	303	63	5	408	77	1,282	86 81	383	25	663	0	0	1,945
Business hinery & (IFM	æ	Employ.	c	0	2	_	7	<b>~</b> '	. მ		20	99	64	5	r	5 4 0 ·	-	236	15	93	16	Ε	0	0	348
B Mach	1978	RDP E	0	0 1	13	. ∞	7	న్ర క	227		159	320	23]	57	0	285 285	2	1,310	86 74	383	52	654	0	0	1,963
	7:	Employ.	^	0	9	_	7	<u>6</u> ر	26		7	9	12	<u>i</u> ~	,	199	7	331	13	134	36	86	0	0	429
Business F.C.F. Construction (IHB+IFNB)	1987	RDP	7	.0	28	2	∞	49	37 178		52	40	ä	88	120	1,057	₹	2,006	95	213 234	145	731	0	0	2,737
Susines Constr (IHB+	8/	Employ.	^	0	2	_	7	<u>.</u>	<u>و</u> 8 و		က	ω	۵	<u>,</u> 0	5	217	7	387	16 5	138	43	114	0	0	501
w.	1978	RDP	œ	0	6	9	6	54	388		23	40	70	7.7	100	1,057	/7	2,034	95	213 234	139	127	0	0	2,755
			2 Forestry			Food, feed,		_	8 Paper & allied industries 9 Primary metal and metal	fabricating		]] Machinery & other transport	Fla	13 Chemical, rubber & petroleum		14 Non-metallic mineral products 15 Other manufacturing industries 16 Construction	// Electric power & gas utilities	Total: Commercial Goods Industries (excl. Agriculture)	18 Transportation & storage 19 Communication		22 Other service industries	Total: Commercial Service Industries	23 Personal sector	24 Government sector	Total: All Industries (excl. Agriculture)

Note: Impacts are for Real Expenditures of 10 million 1971 dollars; RDP Impacts are in thousands of 1971 dollars; Employment Impacts are in persons.

a Employment Impact for Personal and Government not available; Total Employment Impacts for these expenditure columns are thus net of Personal and Government Sectors.

Table A3.2 contd.

ONTARIO PRODUCT AND EMPLOYMENT IMPACT MATRIX

LJ.	_	Employ.	0	0	- 0	2	<b>–</b> (	ى د	n 4	_	4	۲	വ	,	- 4 [	- m	44	7	9	<u></u>	2	99	94	0	۵_	139
Government Current Expenditure	1987	ROP En	_	0	ഹ	= '	ഹ	~ 6	30	5	28	۵۲	26	ı	7 1 1 4 5 9	49	326	52	63	င္ထ	45	592	207	0	2,726	3,559
ernment Expend	œ	Employ.	0	0	<b>-</b> 0	7	— ,	<u> </u>	വ	-	. 2	~	r 40		ر 5 در	<u>.</u> w	52	6	∞	]2	2	78	112	0	ام	166
90	1978	ROP E	_	0	റ	15	ഹ	ی ر	8 E	0	28	20	21	1	7 16 59	45	326	52	57	83	45	253	490	0	2,726	3,532
	37	Employ.	Ω.	0	21	2 '	ပ ်	2 8	20,	53	28	13	12	•	4 [ 9	04	267	33	9	37	∞	30	114	0	0	381
Exports (X-YIOXR)	1987	ROP E	22	0	208	73	53	24 1	334	559	184	0.5	199		33 45	88	2,101	251	28	232	159	123	823	0	0	2,924
Exp (X-Y	8/	Employ.	7	0	35	4 1	` `	<u> </u>	61	65	35	20	22	(	2 4 c	വ	343	43	7	41	$\infty$	36	135	0	0	478
	1978	ROP E	25	0	217	6/	5.0 2.0 2.0	200	349	511	184	104	182	•	33 46	73	2,099	251	53	232	159	117	812	0	0	2,911
				Mineral fuel	Other mines & quarries			DOOM	9 Primary metal and metal	Mot	11 Machinery & other transport	12 Flootrical products	13 Chemical, rubber & petroleum		14 Non-metallic mineral products 15 Other manufacturing industries 16 Construction		Total: Comercial Goods Industries (excl. Agriculture)	18 Transportation & storage		20 Trade	21 Finance, insurance & real estate	22 Other service industries	Total: Commercial Service Industries	23 Personal sector	24 Government sector	Total: All Industries (excl. Agriculture)

Note: Impacts are for Real Expenditures of 10 million 1971 dollars; ROP Impacts are in thousands of 1971 dollars; Employment Impacts are in persons. a Employment Impact for Personal and Government not available; Total Employment Impacts for these expenditure columns are thus net of Personal and Government Sectors.

the model do *not* remain fixed over time due to the structural changes implicit in the compounding of the EVAi, PRi and HRi factors - i.e., due to changes over time and across sectors in technology, relative prices (both of intermediates and of factors) and in hours worked per week. To give an idea of the extent of these changes over time Table A3.2 presents the results for the first and last years of our projections.

A single coefficient in the table  $(A2_{ij})$  expresses the increase in RDP (in thousands of 1971 dollars), or in persons employed, in the ith industry (row) following upon an increase of 10 million (1971) dollars in national final expenditure of category j (column). Thus, for example, in column 1 of the table at row 10 we find that 10 million dollars of real expenditure on consumer durables (on a national basis) lead to real product in the Ontario Motor-Vehicle industry of 260,000 1971 dollars and 33 jobs. Recall that, as with other results from Input-Output sources, all impacts must be interpreted as 'average' in every sense, and not necessarily as occurring at the margin.

No impacts are presented for Agriculture since, as we stated above, the Input-Output analysis simply cannot handle the variability of that sector. Impacts for RDP in the Personal and Government sectors come from matrix coefficients which for national projections are overridden by the TRACE model estimates VAP and VAG; they should hence be approached with some caution. No estimate is made of employment impacts in the Personal and Government sectors.

Naturally, the sum of impacts for any column is the *total* product or employment effect on the Province of a national expenditure increase in the particular category (less any agricultural impact and the employment impacts in the Personal and Government sectors for categories 4 and 10).

Even a quick persual of Table A3.2 yields some interesting insights.

For example, the expenditure categories having the greatest employment impact in Ontario are the two Construction Investments (Business and Government), Semidurables Consumption and Exports. (But recall that Personal and Government employment are not accounted for in the Consumer Services and Current Government categories.) For the two Investment categories there is a large impact through

direct Construction employment but there is also a wide effect through manufac-There is the same wide manufacturing impact for Exports while the effect through Semi-durables is much assisted by a large stimulus to Trade employ-Indeed, for all three goods-consumption categories, the share of Trade ment. employment is always a third or above. Interestingly, the RDP and employment impacts are generally similar in rank - but not identical. The largest RDP impact is in Consumer Services, but a large portion of this is RDP for the 'Finance, Insurance and Real Estate' sector (which has a high Ontario share), but which, of all the sectors, has the lowest hours-to-RDP ratio (BMH(21) = 0.006). Lastly, note that while much machinery manufacturing is concentrated in Ontario, the RDP and employment impacts of the two Machinery and Equipment Investment categories are not (relatively) large; this is due to the large share of Imports (and, to some extent, of Indirect Taxes) in 'supplying' these expenditures. the Input-Output National Impact matrix shows that about 45 per cent of expenditure in these categories is accounted for by Imports and about 12 per cent by Indirect Taxes.

#### A3.4 STRENGTHS AND LIMITATIONS

We have found that in projecting industrial and provincial detail there is little middle ground between relatively simple techniques, such as our own, and highly complex and costly models - such as CANDIDE and its regional variant.

Yet even our simple technique embodies many of the economic relationships one can perceive as being important to the problem: the composition of output and employment depends on the composition of demand; output indirectly stimulated, through demand for intermediate goods, is accounted for through use of the Leontief Inverse matrix; provincial output and employment depend upon the extent of demand for products of sectors in which the province specializes; the employment effects of output growth are made to depend upon the interaction of rates of growth of productivity and rates of decline in hours worked per employee.

We believe, in sum, that in combination with projections from TRACE for

expenditure and for aggregate RDP and employment, the Industry-Ontario model can give a reasonable projection for the future (based on acceptable assumptions) and, especially, can provide an accurate picture of the implications of alternatives. Moreover, the technique is relatively inexpensive, and easily manipulated, adapted and comprehended.

But the model nonetheless fails to account for other relationships we believe to be also at work. To begin with the model's driving variables: it can easily be argued that our ten final-expenditure categories are still much too aggregated. Obviously, there are far different industrial and provincial implications if an increase in, say, consumer-durables spending is led by automobiles rather than by household furnishings. But this criticism remains a matter of degree; and ten categories are all that the present combination of the TRACE model and the Input-Output system can sustain.

More important, indeed perhaps the most significant omission in the model, is the failure to account for the reverse causality from 'supply' to 'demand' through the agency of prices. The determination of the expenditure pattern in TRACE depends in considerable part on a large array of relative prices. But our projections for relative-price and productivity changes across sectors (embodied in the PRi factors) in no way affect, or are coordinated with, the TRACE relative prices.

In the extreme, this leads to the anomalous result that if labour productivity is raised in a sector, nothing else changing, the only result is a reduction in employment in the sector. Thus a major causal effect is ignored - namely that higher productivity ought generally to lead to a lower relative price and to some increase in output - possibly even a net increase in employment. 1

Other major price effects are ignored as well. The PRi terms are exogenous and thus they are unaffected by the extent of wage gains and labour market

That we admit this failing is not to say that we consider the problem to be handled completely, even perhaps adequately, in CANDIDE or other large models; but at least the attempt is made, if at considerable increase in cost and complexity.

pressure or by relative wage performance across sectors; possible substitutions among intermediate inputs, and between intermediates and value-added, are also not endogenous - the Input-Output, Impact-matrix coefficients, and the AMVAi and EVAi correction factors, are all fixed.

Finally, but perhaps less seriously, there is no doubt that provincial shares are to some extent endogenous. It is not so much the longer-term trend in shares (the location of 'capital in place') that worries us (as such changes cannot occur very rapidly or erratically) but rather the fact that utilization of capacity may vary across provinces depending upon the position of the economy with respect to potential. Thus, for example, in a recovery Ontario capacity might be brought back into production earlier or later, depending perhaps on the wage pressure the particular sector faces in the province as the labour market tightens.

#### A3.5 GOODNESS OF FIT

With a procedure of this relative simplicity, and in view of the data-re-conciliation problems to be encountered, it was judged unnecessary to tune the model to the historical record at every point. Indeed there are considerable gaps and deficiencies in the record itself - especially with respect to Provincial RDP's.

Nonetheless, close attention has been paid to the model's performance over the recent historical interval (1971 through 1976) at the first and last stages of the procedure - namely in the calculation of national RDP's by sector and of total Ontario employment. After the rough adjustment of the AMVAi and EVAi factors, the RDP estimates for the 21 non-agricultural industries (prior to adjustment for VAN) vary from history by over 6 per cent in only 17 of the 126 relevant observations (21 industries by 6 years) and by over 10 per cent for only four observations.

This is a phenomenon in part accounted for in the regional version of CANDIDE. It depends, however, on the projection of capital stocks (and hence of investment) by sector - an effect beyond the resources available for this study.

Table A3.3 shows the model's performance for total Ontario employment given historical national expenditures and RDP.

Table A3.3

ONTARIO TOTAL EMPLOYMENT

(Thousands)

	Historical	Projected	Error	Per Cent
1971	3114	3110	4	0.13
1972	3248	3213	35	1.08
1973	3400	3392	8	0.24
1974	3550	3563	-13	0.37
1975	3613	3619	-6	0.17
1976	3689	3674	15	0.41
			Average	: 0.40

As can be seen, the model performs quite tolerably in predicting aggregate

Ontario employment over the 1971-76 period.



#### Chapter Four

## ONTARIO GOVERNMENT REVENUE AND EXPENDITURE

by

John W.L. Winder

#### 4.1 INTRODUCTION

The projections of revenues and expenditures of the Government of Ontario presented in this chapter constitute an update of those published in Chapter Five of Foot,  $et\ \alpha l$ . (1977). The Appendix to Chapter Five of that volume set forth the methodology, based on the work of Foot (1975 and 1977). Differences in methodology specific to this update are outlined in Appendix 4.1 to this chapter.

The projections are based for the most part upon econometric techniques for measurement of such relationships as that between personal income tax receipts on the one hand and tax rates and tax base on the other. Expenditure series are similarly related to various plausible explanatory variables. The relationships estimated in this way are necessarily 'historical' and, in a sense, at best descriptive of a particular period of experience. But these estimated relationships are much more sophisticated than merely 'drawing a line through' the time path of a revenue or expenditure series on a graph. The projections based on such relationships are similarly more sophisticated than mere extrapolation of past rates of growth of individual revenue or expenditure series. They lend themselves to sensitivity analysis in response to changes in underlying fundamental determinants in a way that simple extrapolations could never do.

The projections nevertheless remain very conditional, and cannot be interpreted as a 'best forecast'. They are conditional upon such things as the tax structure not being radically different in the future with respect to features

Table 4.1

GROWTH RATES OF KEY INCOME PROJECTIONS

(Average Annual Percentage Growth)

Current Dollars	1977-82	1982-87
Personal Income:		
Ontario	10.9	11.0
National	10.9	10.9
Personal Disposable Income:		
Ontario	10.9	11.0
National	10.9	11.0
Gross Product (at market pri	ces):	
Ontario	11.9	11.5
National	11.8	11.4

Source: Table 2. and equations in section A5.3 of Foot, et al. (1977).

not explicitly accounted for by the relationships. They are conditional upon the projections of underlying determinants, principally tax bases and various measures of income. They are conditional upon assumptions that are made about tax rates, federal-provincial agreements and the like. And finally, for some categories of revenues and expenditures, the projections are essentially exogenous. That is to say, they are based on judgment or convenient assumption rather than econometric estimation, or the latter technique may be used in a purely descriptive way.

#### 4.2 ECONOMIC BACKGROUND FOR THE PROJECTIONS

Income variables play a key role in the projections of Ontario government revenues and expenditures. Taxation revenue categories are related explicitly to the application of specific tax rates to a tax base. Revenue categories which did not lend themselves to such modelling were estimated in relation to gross provincial product. Similarly, most expenditure categories are related to personal disposable income, with the residual category tied to gross provincial product.

Before turning to the projections of the revenues and expenditures themselves, therefore, it is advisable to set the economic stage by an examination of the projections for these key income variables. Projected average annual percentage rates of growth for these income variables are presented in Table 4.1 for the two five-year periods 1977 to 1982 and 1982 to 1987.

In all cases, the provincial income variable is projected to grow at about the same rate as its national counterpart. The reason is that for lack of a model of the Ontario economy each of the provincial income variables has been determined by an estimated equation relating it to the corresponding national variable.

## 4.3 THE REVENUE PROJECTIONS

Projections of Ontario Government revenues to fiscal year 1987-88 are presented in Table 4.2. Values for fiscal year 1977-78 have been adjusted to correspond to the Revised Estimates published in Ontario Finances, September 30th, 1977. The adjustments to individual categories have been extended throughout the projection period in the form of a proportionate amount added or subtracted. Wherever

Table 4.2

INTITUTE FOR POLICY ANALYSIS. UNIVERSITY OF TORONTO ONTARIO MODEL REFERENCE SOLUTION DECEMBER, 1977

ONTABIO GOVERNMENT REVENUES (MILLTONS OF CURRENT DOLLARS)

	1977	1978	1979	1980	1981	1982
PFRSONAL INCOME TAX CORPORATION INCOME TAX PFTAIL SALES TAXES MOTIVE FUEL TAX OTHER TAXATION	2625. 939. 1975. 615. 869.	2908 10058 10058 10050	3206 12556 2497 6882	3507 1473 2783 1333	3829 1702 3097 1527	4179. 1963. 3428. 789. 1736.
TOTAL TAXATION REVENUE	7023.	7888.	8797.	98086	10907.	12095.
OHIP PREMIUMS LCRO PROFITS VEHICLE REGISTRATION FFES OTHER FEFS AND LICENCES MISCFLLANFOUS OTHER REVENUE	3215 3215 3215 3315 1315	83111 83111 83131	851 412 327 416 416	8470 3458 341 7672		20000000000000000000000000000000000000
TOTAL OTHER REVENUE	1980.	2127.	2270.	2429.	2605.	2795.
PAYMENTS FROM FEDERAL GOVERNMENT Interest on investments	2046. 448.	514.	586.	2782.	3085.	3424.
TOTAL BUNGETARY REVENUE TOTAL NON-RUDGETARY REVENUE	11497.	12807.	14174.	15690.	17361.	19177.
TOTAL REVENUE	12154.	13575.	15068.	16727.	18558.	20546.

INTITUTE FOR POLTCY ANALYSIS, UNIVERSITY OF TORONTO ONTARIO MODEL REFERENCE SOLUTION DECEMBER, 1977

ONTARIO GOVERNMENT REVENUES (MILLIONS OF CURRENT DOLLARS)

	1983	1984	1985	1986	1987
PERSONAL INCOME TAX CORPORATION INCOME TAX RETAIL SALES TAXES MOTIVE FUEL TAX OTHER TAXATION	4561 2347 3816 827 1970	2240 2240 2240	27458 4758 7914 2914	59444 3072 53055 2856	6464 3416 5925 1008
TOTAL TAXATION REVENUE	13520.	14857.	16428.	18146.	20055.
OHIP PREMIUMS LCBO PROFITS VFHICLE REGISTRATION FEES OTHER FEES AND LICENCES MISCELLANFOUS OTHER REVENUE	00000000000000000000000000000000000000	955 703 723 725 726	975 784 432 807	9993 84733 84533 8991	1012 974 474 602 1003
TOTAL OTHER REVENUE	3000	3234.	3485.	3758.	4004
PAYMENTS FROM FEDERAL GOVERNMENT INTFREST ON INVESTMENTS	3804.	4221.	4683.	5199.	5772.
TOTAL BUDGETARY REVENUE TOTAL NON-RUDGETARY REVENUE	21298. 1562.	23412.	25834	28496.	31458.
TOTAL REVENUE	22860	25196	27860	30796	34066

Table 4.3

GROWTH RATES OF REVENUE PROJECTIONS

(Average Annual Percentage Growth)

Current Dollars	1977-82	1982-87
Personal Income Tax	9.7	9.1
Corporation Income Tax	15.9	11.7
Retail Sales Tax	11.7	11.6
Motive Fuel Tax	5.1	5.0
Other Taxation	14.8	13.3
Total Taxation Revenue	11.5	10.6
OHIP Premiums	2.3	2.1
LCBO Profits	11.7	11.5
Vehicle Registration Fees	4.9	4.7
Other Fees and Licences	11.0	11.0
Miscellaneous Other Revenue	11.9	11.5
Total Other Revenue	7.1	7.8
Payments from Federal Government	10.8	11.0
Interest on Investments	14.0	12.7
Total Budgetary Revenue	10.8	10.4
Total Non-Budgetary Revenue	15.8	13.8
Total Revenue	11.1	10.6

Source: Table 4.2

tax rates are included explicitly in the equations underlying the projections, the assumption is that rates are constant at 1977 levels throughout the projection period. Personal Income Tax Receipts and Payments from the Federal Government reflect the new Provincial-Federal fiscal arrangements and so are not directly comparable to these categories in Foot,  $et\ al.\ (1977)$ . Details on these modifications are presented in the Appendix to this chapter.

Projected average annual percentage rates of growth for the various revenue categories are presented in Table 4.3 for the two consecutive five-year periods 1977 to 1982 and 1982 to 1987. The relative differences among growth rates across revenue categories are essentially the same as reported in Foot,  $et\ al.$  (1977), inasmuch as the same equations have been used to generate the projections. Payments from the Federal Government grow relatively faster in the updated projection. Growth rates overall are higher and fall off less noticeably in the last half of the decade compared to the projections in Foot,  $et\ al.$  (1977), reflecting the changes in the reference solution for the national economy, including the higher rate of inflation. Even so, the projected growth rates for total revenue may be understated as a result of the proportionate adjustment procedure. In section 4.5 this point is developed further.

Non-budgetary revenue grows at above average rates but is not sufficiently important as a revenue source to substantially influence the rate of growth of total revenue. Retail sales tax revenues grow at rates between those projected for personal income and gross provincial product, somewhat in excess of projected rates of growth for personal disposable income to which retail sales have been linked. OHIP premiums grow in pace with provincial employment. Vehicle registration fees and motive fuel tax revenues are linked to real disposable income via motor vehicle registrations and so follow the growth rates for the former.

Personal income tax revenues are projected at rates of growth which fall short of the projected rates of growth in personal income, reflecting the joint effect of the indexation of the tax-rate and exemption-level structure for inflation and Ontario's tax credit program.

Table 4.4

INTITUTE FOR POLTCY ANALYSIS. UNIVERSITY OF TORONTO ONTAKIO MODEL REFERENCE SOLUTION DECEMBER. 1977

ONTARIA GOVERNMENT EXPENDITURES (MILLTONS OF CURRENT DOLLARS)

	1977	1978	1979	1980	1981	1982
HFAL TH	3640.	4162.	4658.	5251.	5947.	6726.
ENUCATION	3500.	4023.	4473.	4945.	5438.	5978.
TREASURY. ECONOMICS AND INTERGOVERNMENTAL AFFAIRS	423.	459.	549.	700.	912.	1181.
TPANSPORTATION AND COMMUNICATION	1022.	1172.	1322.	1500.	1802.	2012.
COMMUNITY AND SOCIAL SERVICES	1157.	1299.	1429.	1584.	1758.	1951.
PUBLIC DEPT- INTEREST	1037.	1184.	1321.	1485.	1680.	1896.
AIL OTHER BUDGETARY AND NON-RUNGETARY	2827.	3184.	3580.	4029.	4524.	5060.
TOTAL EXPENDITURES	13606.	15483.	17334.	19491.	22063.	24804.
NET CASH REDUIREMENTS	1452.	1908.	.9922	2763.	3506.	4258.
GROSS PROVINCIAL PRODUCT (\$ BILLIONS)	84.39	94.55	106.02	118,95	133.12	148.39

INTITUTE FOR POLICY ANALYSIS, UNIVERSITY OF TORONTO ONTARIO MODEL REFERENCE SOLUTION DECEMBER, 1977

C (CONT.)

	1987	12926.	9851.	3608.	3814.	3514.	3620.	8902	46234.	12168.	255.51
	1986	11300.	8867.	2946.	3395.	3098	3167.	7946.	40719.	9923.	229.13
	1985	.7006	8015.	2386.	3033	2749.	2782.	7099.	35971.	8110.	205.64
URES KS)	1984	8692	7247.	1910.	2550.	2443.	2443.	6347.	31631.	6435.	184.46
ONTARIO GOVERNMENT EXPENDITURE (MILLIONS OF CURRENT DOLLARS)	1983	7627.	6578.	1509.	2262.	2173.	2147.	5659.	27954.	5094.	165.30
		HEALTH	ENUCATION	TREASURY. ECONOMICS AND INTERGOVERNMENTAL AFFAIRS	TRANSPORTATION AND COMMUNICATION	COMMUNITY AND SOCIAL SERVICES	PUBLIC DERT- INTEREST	ALL OTHER BUDGETARY AND NON-BUDGETARY	TOTAL EXPENDITURES	NET CASH REGUIREMENTS	GROSS PROVINCIAL PRODUCT (\$ BILLIONS)

Table 4.5

GROWTH RATES OF EXPENDITURE PROJECTIONS

(Average Annual Percentage Growth)

Current Dollars	1977-82	1982-87
Health	13.1	14.0
Education	11.3	10.5
Treasury, Economics and Intergovernmental Affairs	22.8	25.0
Transportation and Communications	14.5	13.6
Community and Social Services	11.0	12.5
Public Debt Interest	12.8	13.8
All Other Budgetary and Non-Budgetary	12.3	12.0
Total Expenditures	12.8	13.3

Source: Table 4.4

#### 4.4 THE EXPENDITURE PROJECTIONS

Projections of Ontario Government expenditures to fiscal year 1987-88 are presented in Table 4.4. Values for fiscal year 1977-78 have been adjusted to correspond to the Revised Estimates published in Ontario Finances, September 30th, The adjustments to individual categories have been incorporated throughout the projection period in accordance with the technical requirements of individual estimating equations. As pointed out in Foot, et  $\alpha l$ . (1977, p. 187), Foot (1977) assigned to Treasury, Economics and Intergovernmental Affairs (TEIA) a functional role beyond that reflected in published figures for the budgetary expenditures of that Ministry. In Foot, et  $\alpha l$ . (1977), a partial reconciliation was achieved by equating TEIA debt transactions to interest on the public debt and allowing TEIA development loans to be subsumed in the residual category All Other Budgetary and Non-Budgetary Expenditure. In this update an attempt has been made to achieve a more complete reconciliation by re-classifying such other expenditures as pension fund payments as well. Thus in this update, the categories TEIA and All Other Budgetary and Non-Budgetary Expenditure are not individually comparable to those in Foot, et  $\alpha l$ . (1977); only the sum of the two categories is directly comparable.

Projected average annual percentage rates of growth for the various expenditure categories are presented in Table 4.5 for the two consecutive five-year periods 1977 to 1982 and 1982 to 1987. As was the case with revenues, growth rates are higher for all expenditure categories compared to those published in Foot,  $et\ al.\ (1977)$ , reflecting the changes in the reference solution for the national economy, including the higher rate of inflation.

It was noted in Foot,  $et\ al.$  (1977, p. 205), that projected growth rates for TEIA were obviously high in relation to anything else. This discrepancy is even more pronounced in Table 4.5 in spite of attempts to adjust for it, as described in Appendix 4.1 to this chapter. The further reconciliation attempted in this update between Foot's (1977) functional assignment to TEIA and published budgetary expenditures for the Ministry, referred to above, does not really affect the growth rate. The reason is that, as stated in Foot,  $et\ al.$  (1977,

Table 4.6

## IMPLICATIONS OF ALTERNATIVE ASSUMPTIONS

# I. Budget Implications

(millions of dollars)

	<u>1982</u>	1987
TEIA	758	1358
Total Expenditure	24381	43984
Total Revenue	21572	36792
Net Cash Requirements	2809	7192

## II. Implications for Growth Rates

(average annual percentage growth)

	1977-82	1982-87
Total Expenditure	12.4	12.5
Total Revenue	12.2	11.3

p. 206), examination of the TEIA sub-categories of Foot (1977) revealed that growth rates for each were virtually identical over all reported intervals. The projections for TEIA in Tables 4.4 and 4.5 are implausibly high, and are reconsidered in section 4.5 following.

#### 4.5 IMPLICATIONS FOR NET CASH REQUIREMENTS

Net cash requirements amount to the excess of total (budgetary and non-budgetary) expenditures over total (budgetary and non-budgetary) revenues. As projected here (and consistent with current Provincial reporting practice) net cash requirements are for purely Provincial financial purposes. More specifically, borrowing on behalf of Ontario Hydro is excluded.

As a matter of arithmetic alone, net cash requirements will of course grow even when total revenues and total expenditures grow at some common rate. Cash requirements will also grow at that common rate. When expenditures grow faster than revenues, net cash requirements grow at disproportionately high rates. Because of this high sensitivity of net cash requirements to the differential in rates of growth of revenues and expenditures, it is prudent to consider the implications of some alternative assumptions.

In this update, the rate of growth of expenditures is projected to exceed that of revenues by even more than was the case in Foot,  $et\ al.$  (1977). Consequently, as projected, net cash requirements would rise from 11 per cent of total expenditures in 1977 to 17 per cent in 1982 and 26 per cent in 1987. For the latter two years the corresponding percentages in Foot,  $et\ al.$  (1977) were 14 and 25.

As noted in section 4.4 above, the projected growth rate for TEIA is implausibly high. Expenditures other than TEIA are projected to grow at an average annual rate of 12.4 per cent over the first half of the decade to 1987 and at an average annual rate of 12.5 per cent over the last half. If projected values for TEIA were replaced by the assumption that growth paralleled these rates, the implications for TEIA Total Expenditure and the growth rates in the latter would be as set forth in Table 4.6.

Table 4.6 also presents the implications for total revenues of an alternative adjustment procedure. On balance, the equations employed over-estimated revenues by about 9 per cent in relation to the Revised Estimates for 1977-78. The method of proportionate adjustment scales revenues down by roughly this same factor throughout the projection period. An alternative adjustment procedure, employed in Foot,  $et\ al.\ (1977)$ , would just reduce revenues by the amount of the 1977 reduction in all years. The implications for net cash requirements of this alternative procedure together with the alternative assumption concerning TEIA are also set forth in Table 4.6.

The value for net cash requirements in Table 4.6 is about the same as that in Foot,  $et\ al.$  (1977) for 1982 but only 2/3 as great for 1987. Even on these alternative assumptions, then, the implications for net cash requirements raise an essential question, which lies beyond the scope of this study.

The question is: 'Can the dramatic slowdown in rate of growth of expenditures from almost 25 per cent to 8 per cent per annum over a four-year period be sustained?' It represents a substantial departure from historically evolving trends. The determination of the Government of Ontario to 'exercise restraint', i.e., to curb the rate of growth of expenditures arising from institutional arrangements entered into in previous years, whatever else might be said of it, has rendered 'invalid' the estimating equations over this recent period.

There is no way expenditure equations estimated on the basis of historical patterns can be expected to capture such a policy change. As stated at the outset of this chapter, the projections are very much conditional, and should not be interpreted as a 'best-forecast'. They essentially project the logical outcome of processes that were established over a number of years. With respect to the recent past, for example, the role of the estimating equations and the projections generated from them is to show how things would have turned out had it not been for the policy changes, and perhaps thereby make these policy changes more readily understood.

It remains to be seen whether the policy of restraint is viable in the longer-run, or whether the pressures for expenditure will burst the recently

imposed bonds. The expenditure projections implicitly assume the latter.

#### 4.6 ADDITIONAL SOLUTIONS

The additional solutions described in Chapter 2 have effects on projected Ontario Government revenue and expenditures and net cash requirements as reported herein.

#### 4.6.1 Effect on Total Ontario Government Revenue

The effect of each additional solution on Total Ontario Government Revenue is set forth in Table 4.7. Positive impact effects are greatest for increased Federal Government expenditures and increased money supply. These are still strongest in the long run, but increased business investment has a substantial positive influence as well. Negative impact effects are greatest for increased capital inflow and next greatest for devaluation of the Canadian dollar and improved labour market structure. The latter also has the greatest long-run effect, with increased exports and increased capital inflow close seconds.

#### 4.6.2 Effect on Total Ontario Government Expenditure

The effect of each additional solution on Total Ontario Government Expenditure is set forth in Table 4.8. Positive impact effects are greatest for increased Federal Government Expenditures and increased money supply. Long-run positive effects are also greatest for these two, but there are three close contenders: increased business investment, the personal income tax reduction and the sales tax reduction. The negative impact effect is greatest for improved labour market structure, followed by increased capital inflow. Long-run negative effects are also greatest for these two, although increased exports also become influential.

#### 4.6.3 Effect on Ontario Government Net Cash Requirements

The effect of each additional solution on Ontario Government Net Cash Requirements is portrayed in Table 4.9. Positive impact effects are greatest (and virtually identical, by design of the experiments) for reductions in the personal

income tax and the sales tax. Although these also have substantial long-run positive effects, they are rivalled by increased business investment and increased money supply and outdistanced by increased Federal Government expenditures. The biggest negative impact effect is that for improved labour market structure followed by increased money supply. In the long run, however, the effect of the latter is substantially positive. Improved labour market structure is the only additional solution with a strong negative effect in the long run, while increased capital inflow ranks second in importance.

#### 4.6.4 Effect on Ontario EPF Payments from the Federal Government

Payments from the Federal Government in this update consist of two components. Existing Program Financing (EPF) Payments under the new federal-provincial fiscal arrangements are modelled explicitly as described in Appendix 4.1. The remainder is assumed to remain constant in real per capita terms at the 1977 level.

The effect of each additional solution on Ontario EPF Payments from the Federal Government is set forth in Table 4.10. Because of the lags involved, there is no effect at all for 1979, and only a gradual buildup over the year. The greatest positive responses follow increased Federal Government expenditures and increased money supply, with increased business investment of intermediate influence. The tax cuts have almost identical effects, while devaluation of the Canadian dollar leads to the smallest final response. Increased exports and increased capital inflow have about the same negative effect as the tax cuts have positive effect. Improved labour market structure has about the same negative effect as the increased money supply has positive effect.

Table 4.7

EFFECT ON TOTAL ONTARIO GOVERNMENT REVENUE

		1979	1980	1981	1982	1983	1984	1985	1986	1987
Refere	Reference solution level (\$ million)	15068	16727	18558	20546	22860	25196	27860	30796	34066
				perc	percentage (	difference <sup>a</sup>	cea			
Additi	Additional solution									
-	Devaluation of the Canadian dollar	1.21	1.59	1.93	2.24	2.47	2.69	2.85	2.96	3.04
2.	Increased exports	-0.76	-0.92	-1.13	-1.46	-1.89	-2.42	-3.00	-3.63	-4.42
	Increased capital inflow	-1.92	-2.00	-2.15	-2.45	-2.85	-3.32	-3.78	-4.18	-4.67
4.	Improved labour market structure	-1.28	-1.56	-2.09	-2.84	-3.83	-5.01	-6.37	-7.88	-9.75
5.	Increased business investment	1.00	1.49	1.96	2.47	3.08	3.87	4.78	5.80	6.94
.9	Personal income tax reduction	-0.48	-0.16	0.20	0.62	1.14	1.83	2.67	3.71	4.94
7.	Sales tax reduction	-0.25	-0.01	0.32	0.70	1.18	1.80	2.55	3.44	4.51
œ	Increased federal government expenditure	1.91	2.23	2.77	3.69	4.86	6.14	7.85	9.64	11.88
° o	Increased money supply	2.37	2.37	2.84	3.46	4.24	5.23	6.28	7.41	8.76

Additional solution minus reference solution as a per cent of the latter. p

EFFECT ON TOTAL ONTARIO GOVERNMENT EXPENDITURE

		1979	1980	1981	1982	1983	1984	1985	1986	1987
Refer	Reference solution level (\$ million)	17334	19491	22063	24804	27954	31631	35971	40719	46234
				per	percentage	difference <sup>a</sup>	cea			
Addit	Additional solution									
-	Devaluation of the Canadian dollar	0.75	1.27	1.76	2.20	2.58	2.89	3.14	3.35	3.50
2.	Increased exports	-0.31	-0.56	-0.76	-1.00	-1.34	-1.79	-2.33	-2.96	-3.73
3.	Increased capital inflow	-1.19	-1.70	-2.09	-2.45	-2.90	-3.39	-3.90	-4.40	-4.95
4.	Improved labour market structure	-2.51	-2.89	-3.59	-4.40	-5.46	-6.69	-8.12	-9.75	-11.69
5.	Increased business investment	0.64	1.56	2.42	3.26	4.14	5.09	6.12	7.27	8.52
9	Personal income tax reduction	0.79	1.39	1.96	2.54	3.20	3.96	4.86	5.96	7.27
7.	Sales tax reduction	0.97	1.44	1.93	2.42	2.99	3.66	4.44	5.39	6.51
∞.	Increased federal government expenditure	2.15	2.70	3.46	4.59	6.02	7.41	9.37	11.36	13.76
6	Increased money supply	1.47	2.13	2.88	3.64	4.55	5.59	6.74	8.00	9.45

minus reference solution as a per cent of the latter. Additional solution

Table 4.9

EFFECT ON ONTARIO GOVERNMENT NET CASH REQUIREMENTS

Additional solution level minus reference solution level.

Table 4.10

EFFECT ON ONTARIO EPF PAYMENTS FROM THE FEDERAL GOVERNMENT

		1979	1980	1981	1982	1983	1984	1985	1986	1987
Refe	Reference solution level (\$ million)	1530	1698	1904	2133	2385	2660	2964	3303	3681
				per	percentage	difference <sup>a</sup>	cea			
Addi	Additional solution									
-	Devaluation of the Canadian dollar	0.0	0.4	0.8	1.5	1.7	2.0	2.2	2.4	2.5
2.	Increased exports	0.0	-0.2	9.0-	6.0-		-1.4	8.	-2.2	-2.8
ش	Increased capital inflow	0.0	9.0-	-1.3	-1.9	-2.1	-2.3	-2.6	-3.0	-3.3
4	Improved labour market structure	0.0	-0.3	-0.7	-1.3	-1.8	-2.4	-3.2	-4.3	-5.5
5.	Increased business investment	0.0	0.4	0.8	1.5	1.9	2.4	3.0	3.7	4.5
9	Personal income tax reduction	0.0	0.3	9.0	1.0	1.3	1.6	2.1	2.5	3.3
7.	Sales tax reduction	0.0	0.3	9.0	1.0	1.2	1.5	2.0	2.5	3.1
∞.	Increased federal government expenditure	0.0	9.0	1.3	2.1	2.6	3.3	4.3	5.5	6.9
9.	Increased money supply	0.0	0.8	1.5	2.4	2.8	3.3	4.0	4.9	5.8

minus reference solution as a per cent of the latter. Additional solution

b

#### Appendix 4.1

## METHODOLOGY OF PROJECTING ONTARIO GOVERNMENT REVENUE AND EXPENDITURE

The methodology of projecting Ontario Government revenues and expenditure is set forth fully in the Appendix to Chapter Five of Foot,  $et\ al.$  (1977). As indicated therein, the basic data series and equation specification used in estimation were derived from the pioneering work of Foot (1975 and 1977).

The structure of this update differs in several respects. The most important relates to the new federal-provincial fiscal arrangements. The personal income tax rate has been increased to 44 per cent of the federal basic income tax for 1977 and subsequent years. As we understand it, the new arrangements do not alter the elasticity of personal income tax receipts in Ontario. In the presence of indexing, the elasticity of receipts with respect to pure price inflation should be about unity. The elasticity with respect to increases in real personal income will be somewhat greater because of the progressivity in the federal personal income tax rate structure. The rate of growth in projected personal income tax revenues for Ontario is pretty much in line with projected rates of growth for such receipts nationally.

Concomitant with this increased 'tax room', goes a new formula for 'Established Programs Financing' (EPF). Consequently, the equation used to project Payments from the Federal Government in Foot,  $et\ al.$  (1977) has been supplanted. In accordance with the Appendix to Budget Paper B of the Ontario Budget 1977, the EPF part of Payments from the Federal Government has been re-specified as follows:

 where OPOP is Ontario population and TXESC is the "escalator which represents the average increase in gross national product per capita over the past three years (which) - for the first time enshrines the cube root as a part of federal legislation".

$$TXESC_{t} = [(GNPV_{t-1}*POP_{t-4})/(POP_{t-1}*GNPV_{t-4})]^{1/3}$$

The values of this escalator published in the Ontario Budget 1977 were based upon data which were subsequently revised. The base contribution for fiscal year 1975-76 cited in that publication, escalated by the revised value of the escalator (1.1460) amounts to \$238.02 and half of this or \$119.01 represents the basic cash contribution for 1976-77 before escalation. In addition, starting in 1977-78, the Federal Government agrees to pay each province \$20 per capita in respect of sundry health care services. Subsequently, this payment is to be adjusted by the escalator described above. For convenience in modelling, the \$20 per capita has been deflated by the 1977 value of the escalator (to yield \$17.50) and added to the \$119.01 basic cash figure cited above to derive the \$136.52 figure in the EPF equation. The remainder of Federal Government Payments is assumed to remain constant in real per capita terms at the 1977 level.

The new federal-provincial fiscal arrangements also have implications for those estimated equations in Foot (1977) which included payments from the Federal Government as an explanatory variable. It was the implication of these equations that the availability of federal funds to a designated field such as health, education or social services facilitated the growth of expenditures in these areas. It seems to be the intention in part of the new federal-provincial fiscal arrangements to detach this linkage. Accordingly in the equations involved, federal funds have been held constant at the estimated 1976 levels, thus depriving the relevant expenditure categories of any impetus from this apparent former source.

Also, the weighted average rate on vehicle registrations has been increased from \$36.8 to \$54.0 to reflect the changes in the April, 1977 Budget.

David B. Perry, "The Federal-Provincial Fiscal Arrangements Introduced in 1977," Canadian Tax Journal, July-August, 1977.

Finally, the method of incorporating the 'adjustments' to individual equations has been modified. With respect to revenues, whereas in Foot,  $et \ \alpha l$ . (1977) the absolute values of such adjustments were extended throughout the projection period, in this update proportional values of such adjustments have been so extended. The implications of this change were discussed in section 4.5 of With respect to expenditures, whereas in Foot, et  $\alpha l$ . (1977) such adjustments were confined to the initial solution year for all equations involving lagged values of the dependent variable, in this update the adjustments are designed to alter the equilibrium value by this absolute amount. In the case of because of the attempted re-classification to All Other Budgetary and Non-Budgetary Expenditures, the adjustments have been carried forward throughout the projection period, in an attempt to build in a 'permanent' change in the values forecast by the equations involved. As indicated in the text, the projected rates of growth for TEIA, so adjusted, nevertheless remained implausibly high.

Table A4.1

ONTARIO REVENUE REVISIONS, 1976-77

(millions of dollars)

	Revised Outlook	Projection <sup>2</sup>
Personal Income Tax	-148	75
Corporate Income Tax	-95	-295
Retail Sales Tax	<b>-</b> 50	-212
Motive Fuel Tax	-10	-3
Other Taxation	23	152
Total Taxation Revenue	-280	-283
OHIP Premiums	0	0
LCBO Profits	-20	-64
Vehicle Registration Fees	-3	-12
Other Fees and Licences	-3	88
Miscellaneous Other Revenue	3	21
Total Other Revenue	-23	33
Payments from Federal Government	46	-92
Interest on Investments	7	-178
Total Budgetary Revenue	-250	-520
Total Non-Budgetary Revenue	38	-67
Total Revenue	-212	-587

<sup>1</sup> Interim value per Ontario Budget 1977 minus value per Ontario Finances (1976).

Interim value per Ontario Budget 1977 minus projected value per Foot, *et al.* (1977).

#### Appendix 4.2

#### SOME NOTES ON THE 1976-77 FISCAL YEAR

When the projections in Foot,  $et\ al.\ (1977)$  were made, values calculated from the equations for total revenues and expenditures were essentially accurate for fiscal year 1975-76. It was therefore only necessary to make adjustments among categories. In Table 5.8 of that report, projected values for fiscal 1976-77 (reflecting the distributional adjustments for 1975-76) were compared with 'revised outlook' values available at the time of writing. Projected revenues appeared to be about 3 1/3 per cent high and projected expenditures about 4 1/2 per cent high compared to the 'revised outlook' values.

The 'revised outlook' value for revenue itself was subsequently revealed to have been about 2 per cent on the high side compared to the 'Interim' value for 1976-77 published in Ontario Budget 1977. However, the 'revised outlook' value for expenditure was high by only 1/2 per cent. Thus the apparent net pessimistic bias in the projection in Foot, et al. (1977) for fiscal 1976-77 was confirmed by the 'Interim' results. Some of the upward bias on the expenditure side is due to the inability of equations estimated on the basis of historical developments to reflect dramatic innovations in policy stance.

Table A4.1 sets forth the detail on the revenue revisions referred to above. Although the projection overstated Total Taxation Revenue by little more than the 'Revised Outlook' it was much less consistent among categories, substantially overestimating Corporate Income Tax and Retail Sales Tax receipts, and underestimating Other Taxation and to a lesser extent Personal Income Tax. Interest on Investments was also substantially overstated. Foot (1977) did not estimate equations for Other Taxation, Interest on Investments, Non-Budgetary Revenue or Payments from the Federal Government. The equations in Foot, et al. (1977) related all but the latter to Gross Provincial Product and Provincial population as an alternative to an otherwise exogenous choice of values.

Table A4.2

ONTARIO EXPENDITURE REVISIONS, 1976-77

(millions of dollars)

	Revised Outlook	Projection <sup>2</sup>
Health	-24	15
Education	8	-89
Transportation and Communications	-55	-156
Community and Social Services	-16	-7
Public Debt-Interest	-3	-105
Other <sup>3</sup>	29	-281
Total Expenditures	-61	-623

<sup>1</sup> Interim value per Ontario Budget 1977 minus value per Ontario Finances (1976).

<sup>2</sup> Interim value per Ontario Budget 1977 minus projected value per Foot, et al. (1977).

<sup>3</sup> Treasury, Economics and Intergovernmental Affairs combined with All Other Budgetary and Non-budgetary Expenditures because of differences in basis of reporting.

Table A4.2 sets forth the detail on the expenditure revisions referred to above. As already mentioned, the 'Revised Outlook' values underwent relatively little subsequent revision. The projections were reasonably accurate for Health, Community and Social Services, and, to a lesser extent, Education but in general were too high. Over 60 per cent of the total overestimation in the projection is accounted for by Public Debt Interest and 'Other'. The former, and the TEIA part of the latter are based on the equations of Foot (1977) which extrapolate past high rates of growth. All Other Budgetary and Non-Budgetary Expenditures were simply assumed in Foot,  $et\ al.\ (1977)$  to grow in line with Gross Provincial Product, essentially an assumption of exogeneity.

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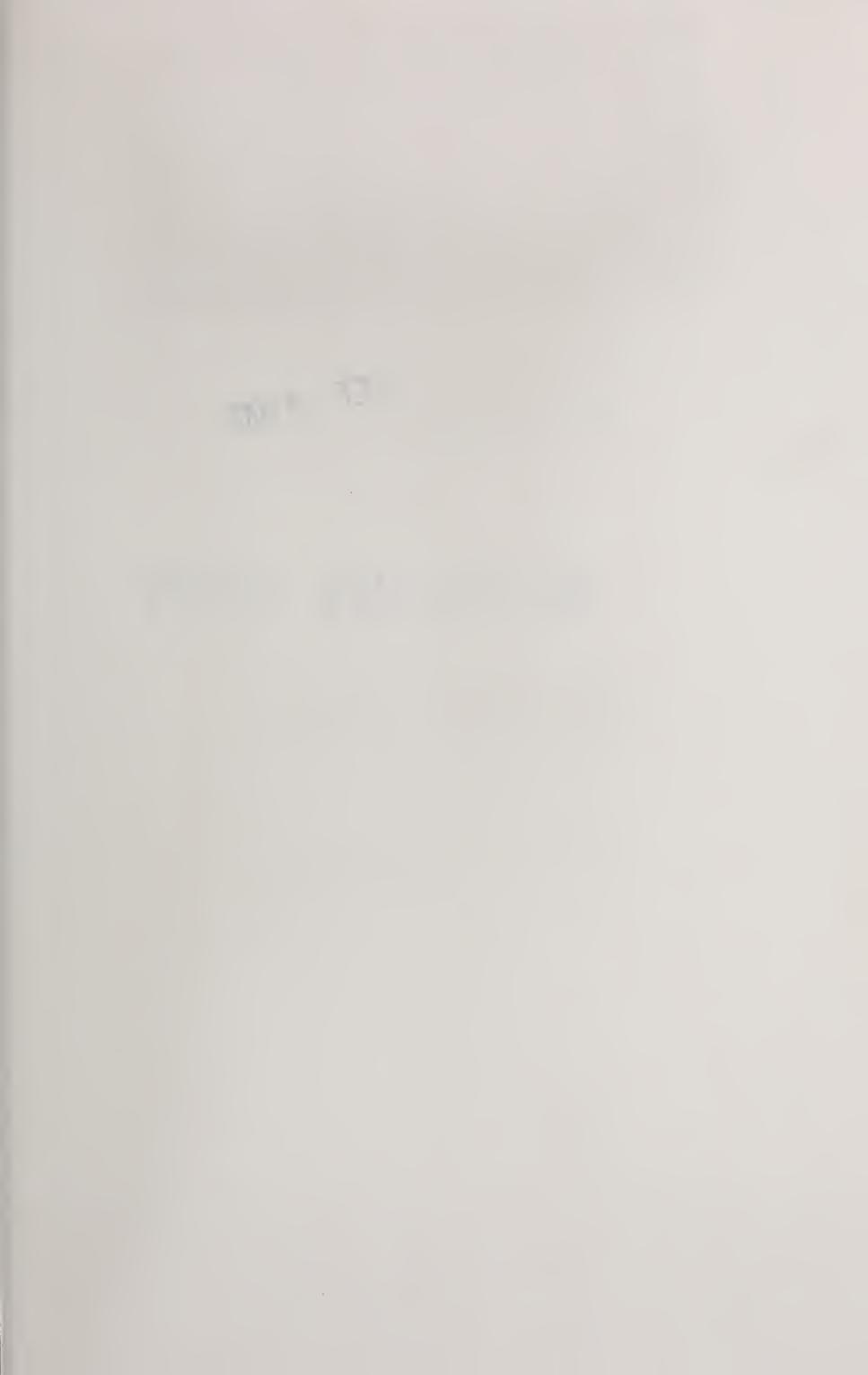
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